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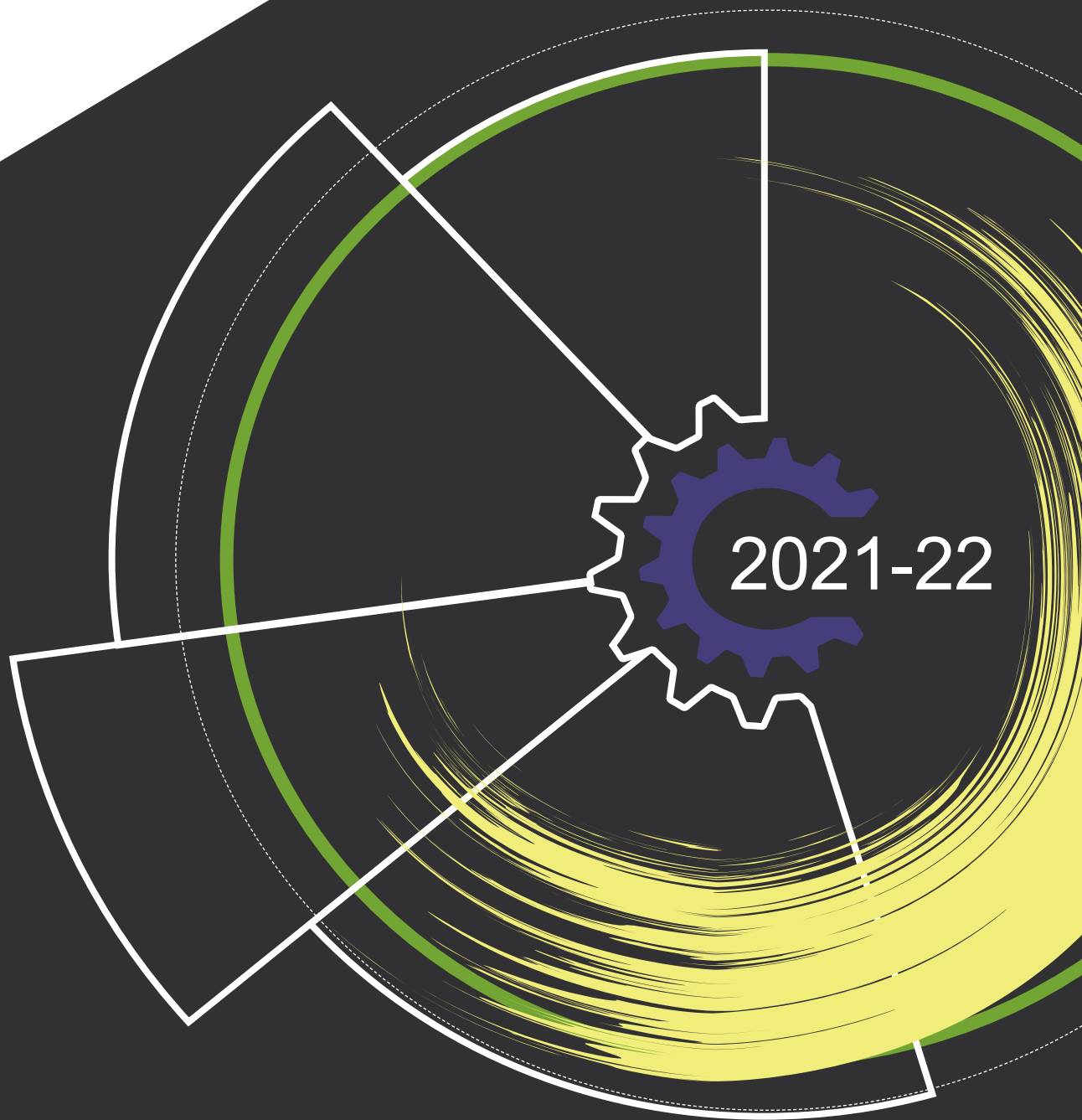


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सबैको विश्वाल्म बहुल्दै



Message from the President

The Confederation of Nepalese Industries (CNI) is strongly focused on providing credible inputs in ideation and implementation of government plans and policies. Our recommendations to the government are based on research, surveys and consultations, and not on the interest of a handful of industries. To ensure this, during my tenure as President of CNI, I have put utmost importance on evidence-based advocacy. CNI is working to find solutions and build bridges to create and sustain an enabling business environment that gives impetus to the national economy.

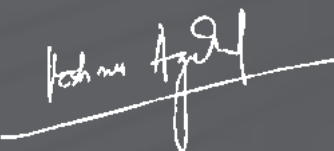
Today, the Government of Nepal is convinced that economic growth is only possible through collaboration with the private sector. We have witnessed tremendous growth achieved by the private sector in the past decades. It has not been easy but it has not been impossible. “Make in Nepal — Swadeshi” abhiyan is a testament to this fact. Establishing more industries will bring better technology and create more jobs. And it is our goal and collective understanding at CNI that we must make meaningful choices to strengthen the economy and ensure that the younger generation has ample opportunities and an environment of innovation in the country.

I cannot emphasize enough that success is possible only through consistent collaboration. Over the years, we have deliberated, lobbied and worked with the Government of Nepal and appreciate that our suggestions and recommendations from CNI have been heard and imbibed in different areas including the national budget and monetary policy.

In context of the global pandemic, I am humbled to share that our members have contributed in every way possible to meet the challenges in individual and collective capacities. CNI lauds the efforts of our healthcare and frontline workers. While we still stand at crossroads of this global crisis, we commit to supporting the government build its capacity for response measures needed to fight the pandemic, and build a resilient economy.

Standing at the helm of CNI, I feel privileged to be working together with a tremendously dynamic set of top business leaders of the country on my team as office bearers. We are the youngest leadership at CNI till date and I am grateful to work with a team that is energetic, responsible, works with integrity, and is committed to building a stronger Nepal with greater international economic cooperation.

It is through growth, competitiveness and prosperity that we can build a strong economy. We are also mindful and committed to building our businesses on the values of environment protection, meeting the SDGs, digitization, and a recovery that produces sustainable, inclusive and resilient growth.



Vishnu K. Agarwal
President



From the desk of **Director General**



As the Director General, I am delighted to inform you that the Confederation of Nepalese Industries (CNI) has been rigorously working towards achieving its goal of making the industrial sector in Nepal vibrant, resilient, and globally competitive.

CNI keeps a close watch on every policy change that the government comes up with that could impact Nepali industries. We have been providing recommendations on the budget, monetary policy as well as responding to new legal and administrative decisions, in alignment with the national objective of building a resilient economy.

The Secretariat is strongly committed to updating its membership database in order to accurately understand and represent its member industries and their needs better. The changed political context this year has had an impact on the private sector as well, the budget itself being inducted twice and changes in policies have created legal and policy level issues. In such situation, CNI is expected to provide prompt response which is only possible with the active engagement and participation of its members.

CNI is expanding its operations to cover all the provinces, we have introduced nation-wide campaigns such as “Make in Nepal - Swadeshi” abhiyaan and are now associated with several new projects. This increased presence demands a well prepared and equipped Secretariat. We are also working to strengthen the institution to enable us to provide better and more efficient outcomes at all levels of engagement.

With diligence, dedication and consistent output, I and my team are pledged to ensure that the vision of CNI’s leadership is translated into the greater good of economics and commerce in Nepal.

A handwritten signature in black ink, appearing to read 'Y. Prasad Poudyal', written in a cursive style.

Yadav Prasad Poudyal
Director General, CNI



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Introduction

Established on April 17, 2002, the Confederation of Nepalese Industries (CNI) is a representative association of the manufacturing and service sector of Nepal. CNI is a professionally-led apex body of the country's industrial and corporate sector operating with the theme "Talking Business, Talking Change".

A non-government, not-for-profit organisation, CNI is the voice of Nepal's business and industry. From influencing policy to engaging with policymakers and civil society, CNI articulates the views and concerns of the industrial sector of Nepal while working as a platform for networking and consensus building within and across Nepal's private and public corporate stakeholders.

CNI actively addresses issues related to investment and industrial development as well as export promotion while providing sectoral legal and policy recommendations to corresponding government institutions.

CNI was founded on the industrial sector's need for an effective representative body that would serve as a strong platform that focuses singularly on addressing and mitigating the various issues afflicting the Nepalese industries. It was designed under a common understanding of establishing a contemporary, professional body expertly run with access to the most advanced and relevant human resource and technology.

CNI is committed to ensuring meaningful policy inputs to the government, to create an industrial environment conducive to both the domestic as well as foreign investment and proper representation of the manufacturing and service industries of Nepal.

CNI collaborates and is associated with several business organisations in Asia, Africa, Europe and America. It has strong associations with chambers and business organisations in India, China, Sri Lanka, Bangladesh, Pakistan, Hong Kong, Singapore, Czech Republic, Turkey, Myanmar, and also works in close cooperation with international networks.

With a focus on the larger corporate and industrial enterprises which are the substantial sectoral leaders of the Nepalese economy, CNI has been working with the government and civil society to tackle persistent economic issues, bring reforms in the financial sector, strengthen the private sector prosperity agenda, enhance business capabilities, streamline private sector initiation on development, target double-digit growth and industrialization based on trade competitiveness. Enterprises from all sectors such as manufacturing, tourism, financial services, agriculture, exports and infrastructure - irrespective of the investment, geography and the nature of the business - are reflected in the portfolio. CNI is represented in all seven provinces of the country to engage diverse businesses at the ground level.



Established on
APRIL 17,
2002



Confederation of
Nepalese Industries
(CNI) is a representative
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manufacturing and
service sector of Nepal.



CNI is a professionally-led
apex body of the country's
industrial and corporate
sector operating with the
theme "Talking Business,
Talking Change".

CNI | Philosophy and Principles

At the heart of CNI's philosophy as an apex body of the country's industrial and business sectors is the concept of 'Culture of Corporatization'. With a well-defined organizational structure, CNI is a corporate-led and professionally managed non-governmental, non-political and not for profit organization. A team of highly competent professionals with requisite expertise translate the vision of the organization to ground reality.

CNI is a powerful and efficient advocate for economic growth and policy change to promote the industrial climate and investment. It is a vital resource for expert advice and information to build investor confidence and employment generation. CNI works to ensure that all key stakeholders of the nation: the government, the wider community including business, donors and civil society, understand the needs of the growth of the Nepalese industry and actively participate to build an economy of shared prosperity through dialogue, cooperation and growth, both on the national and international levels.

CNI promotes business and industry in Nepal while representing and defending the rights and interests of business and industrial communities. Through its expertise, CNI provides information, advisory, consultative, promotional and representative services to business organizations as well as the central and provincial governments.

CNI provides a forum for the generation of ideas, for exchange of views and the enlargement of useful business networking based on the following principles:

- ▶ Functioning solely on defined objective and prudent policies with the democratic mechanism of pre-operational representation guided by the CNI Constitution.
- ▶ Adopting a pro-active partnership approach internally with its constituents as well as with the government and other national and international organizations, including development partners.



CNI | Vision, Mission and Strategies

VISION

To play a lead role in making the country's industrial sectors vibrant, resilient as well as globally competitive, and to promote an investment-friendly environment to achieve a sustainable double-digit economic growth.

MISSION

The primary working area of CNI includes encouraging positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sectors.

STRATEGIES

To accomplish the vision and mission, CNI works under the following broad strategies:

- ▶ Strengthen the efficiency of the Nepalese private sector at par with the international level and to be recognized as the leader in providing value-added business support services and trade facilitation for competitiveness and quality enhancement.
- ▶ Act as a 'Think Tank' for the management and development of Nepal's industrial sector and to be recognized as the key catalyst in mobilizing the value of the private sector.
- ▶ Take appropriate actions to achieve the nation's social aims by ensuring professionalism, social accountability, business integrity and high standards of quality of goods and services.
- ▶ Play an instrumental role in creating a conducive environment for investment in the country's industrial sectors and provide necessary inputs as well as services for the establishment and development of supportive institutions.
- ▶ Provide crucial recommendations and facilitate different government bodies as well as agencies on issues related to industrial promotion, economic policy formulation and investment facilitation.
- ▶ Develop a team of professionals at CNI with competencies and commitment to promote the national economy as well as members' business interests and formulate necessary rules and regulations within the framework of the CNI constitution to regulate the activities of the Confederation.
- ▶ Be financially self-reliant by expanding the member base, chapters, industry associations, contact offices and branches throughout Nepal and introduce new services to member enterprises and to those who need CNI's assistance to expand their businesses with high level of professionalism.
- ▶ Build an affiliation, cooperation and mutual rapport with the international public as well as private institutions with the aim of promoting and developing bilateral, regional and international trade and investment and share experiences and views among international organizations.
- ▶ Work in the field of research and development both at the national and international level on issues related to industrial development, factor productivity, technological advancement, product innovation, trade facilitation, industrial relation, trade taxation among many other possible areas of business and investment expansion within and outside the country.

CNI | Objectives and Goals

The principal objective of CNI is to encourage positive competition and competent management among the industries while promoting domestic and foreign investment and creating employment opportunities in the country's industrial and corporate sectors.

Apart from this, CNI has identified the following specific goals and is working towards achieving the same:

- ▶ To represent the country's manufacturing and services industries.
- ▶ To provide meaningful policy inputs to the government in the area of industrial development, investment and export promotion, trade facilitation, industrial relations, etc.
- ▶ To act as a forerunner of major changes in the global economic and business scenarios and possible impacts on Nepal.
- ▶ To help in creating an industrial environment conducive to domestic and foreign investment.
- ▶ To work closely with the government on policy formulation and implementation issues.
- ▶ To enhance the efficiency and competitiveness of Nepalese industries.
- ▶ To create opportunities for the country's industrial growth through specialized services and global linkages.
- ▶ To act as a platform of consensus building and networking for Public-Private Partnership in development agendas.
- ▶ To develop CNI as a '**Think Tank**' institution for the management and development of the economic and industrial sectors of Nepal through research and development.



To work closely with the government on policy formulation and implementation issues.



CNI | Governance

CNI has a well-defined organizational structure. All CNI activities and functions are carried out under a vertical line of command and through the respective bodies as follows:

General Body

This is the highest body that constitutes all members of CNI. It is also called the General Assembly.

National Council

National Council (NC) is one of the high-level bodies consisting of 54 members (including office bearers) representing different sectors of CNI Membership. Out of these members, 37 are Elected, including Office bearers, 7 Province Coordinators, 10 selected experts, Immediate Past President and rest represents District Industry Associations as ex-officio.

Governing Council

Governing Council (GC) is the policy-making advisory body of CNI consisting senior Industrial leaders under the coordination of CNI President Emeritus.

Office Bearers

Office Bearers Committee is the main functional body of CNI consisting of the President, Immediate Past President, the Senior Vice President, six Vice Presidents and Director General as member Secretary.

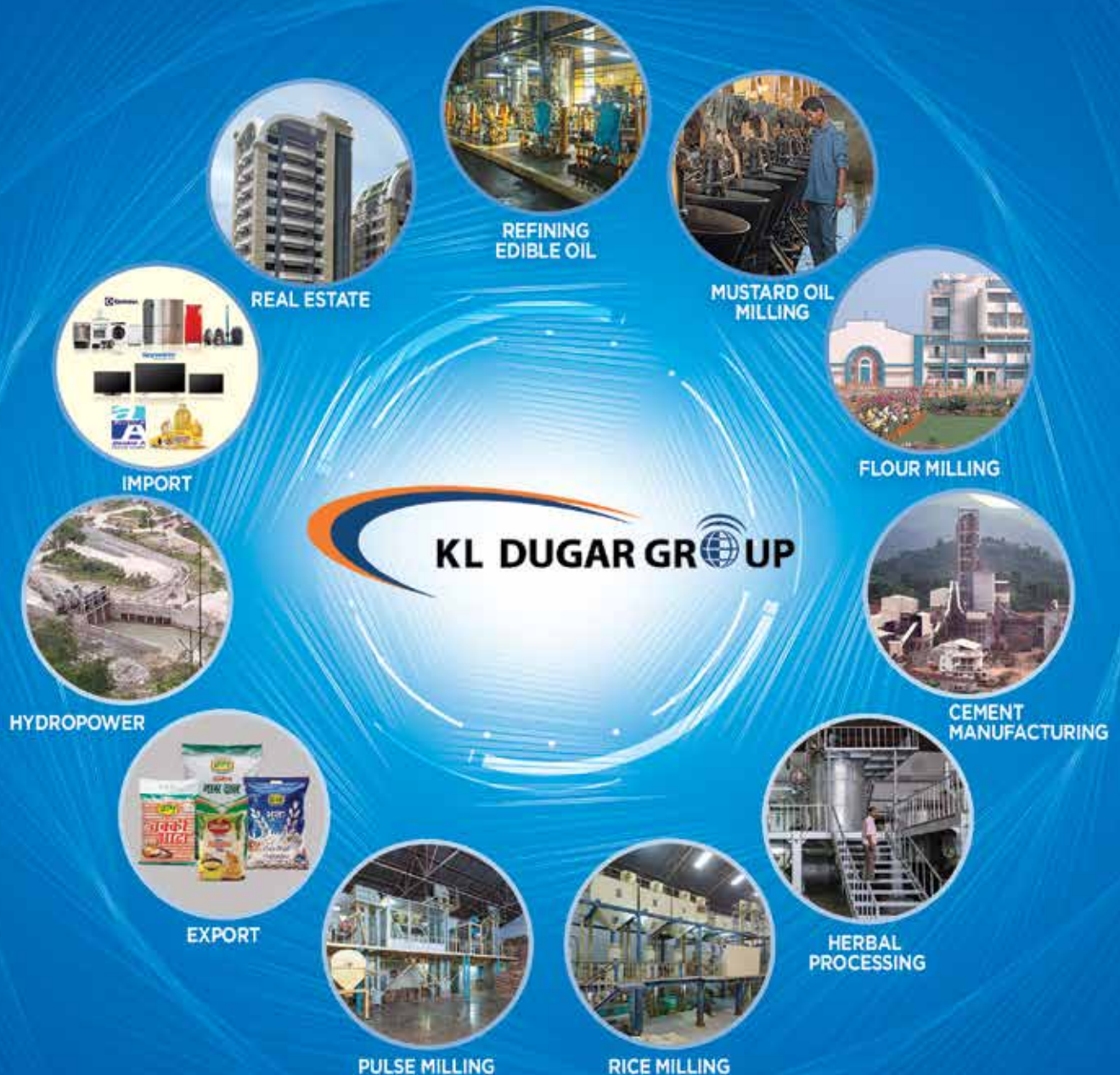
Secretariat

CNI has an efficient Secretariat with different departments specialized in research and development, Industry, Revenue, Banking and Finance, foreign trade information center among others. Likewise, secretariat constitutes an information collection and dissemination unit, forums, committees, councils supported by competitive professionals and support staff.

Similarly, the CNI secretariat has its own spacious office of more than 5000 square feet area, which includes three meeting halls, a special guest station, cabins, a number of workstations.



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Economic reforms in the country started in the mid-1980s. The reforms were intensified and augmented in the early 1990s after the restoration of democracy in 1990. Since the early nineties, Nepal has implemented extensive legal and policy reforms to facilitate its integration with the global economy. Like many other developing countries, Nepal also pursued an inward-looking and state-led development strategy.

However, the impact of these reforms on trade, economic growth and foreign direct investment (FDI) needs to be strengthened. Political instability, lower literacy rate, under-utilization of available resources, geographical difficulty, etc. are some of the reasons behind Nepal being unable to attract a large number of investors. Unlike other years, this year the Covid 19 pandemic has largely hampered domestic as well as foreign investment performance.

Despite these challenges, CNI believes that Nepal can build the economy through its privileged geographical access to two economic giants as its neighboring countries with huge markets, young population, flourishing local entrepreneurial culture and expanded networking and economic diplomacy at national and international levels. With abundant natural resources, Nepal has the potential to attract investment from domestic and foreign investors. Towards this advanced reform in existing policies as well as incentives and reforms for industries of Nepal must be prioritized.

With this view, CNI aims to work with the government and development partners to improve the investment climate, investment performance and industrial development. In order to achieve the goal of double-digit economic growth, CNI adheres to the following policies while performing its activities:

- ▶ Foreign Direct Investment is one of the important engines for economic development. However, there is tough competition to attract FDI. CNI, in association with the Government of Nepal, will make an effort to change the mindset of foreign investors from 'Why Nepal' to 'Why Not Nepal'.
- ▶ Infrastructure is crucial for investment promotion and industrial development of a country. To

develop infrastructure at a faster pace, besides peace and security, CNI will help the Government of Nepal to bring favorable investment policies so that private investment and FDI can be attracted into infrastructure projects.

- ▶ Productivity, the most crucial variable for dynamic economic growth and employment creation, is low because the government is not oriented towards productivity enhancement; rather they are focused on cheap labor. CNI will function to enhance industrial relations; increased investment in human resources; paying living wages; introduction of modern technology, and a strategic vision, based on consensus and making stringent labor laws to increase the labor productivity
- ▶ As leaders of the private sector, CNI will focus on increasing productivity through skill development and technology adaptation programs for national economic growth and risk management in the unfolding era of uncertainty, crisis and conflict.
- ▶ The cost of transaction and cost of funds should be reduced with utmost urgency to uplift the competitiveness of the Nepalese economy and to ameliorate the investment climate. In this respect, CNI is very sincere and ready to work with the government as well as Nepal Rastra Bank (NRB), the central bank of Nepal, on issues of financial sector reform and capital market development, which in turn will be instrumental in enhancing financial deepening and reducing the cost of capital.



As leaders of the private sector, CNI will focus on increasing productivity through skill development and technology adaptation programs for national economic growth and risk management in the unfolding era of uncertainty, crisis and conflict.



- ▶ There is a lack of clear communication with foreign investors about investment-related issues, rules, regulations and procedures. This is also a road block to foreign investment which has created problems when the foreign investors want to repatriate the profit/dividend. CNI, through the recently developed information portal 'Invest Nepal' along with its regional and global networking, will be actively disseminating primary information to all foreign investors on aspects of FDI.
- ▶ Challenges from international competitiveness cannot be met without adequate infrastructure such as roads, warehouses, electricity, water, sanitation and telecommunications. Although the State must provide such infrastructure to level the playing field; CNI will take an initiative and contribute in this aspect through the Public-Private Partnership (PPP) mechanism.
- ▶ It is being recognized that the private sector (both formal and informal) are the true engines of economic growth. But at present, the role of the private sector in the national economy, employment generation, policy-making as well as strategy formulation is not acknowledged despite the advent of liberal democracy. In this respect, CNI will act as lobbyists or pressure groups to narrow down this gap and work to further broaden the contribution of private sector by enhancing professionalism as well as business integrity in line with national interest.
- ▶ The principal objective of CNI is to encourage positive competition and competent management among the industries, promote domestic and foreign investment, and create employment opportunities in the country's industrial and corporate sectors. CNI will be working as a "Think Tank" institution for the management and development of the economic and industrial sectors of Nepal through the means of research and development.

CNI | Office Bearers 2021-2023

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Vishnu Kumar Agarwal	President	MAW Group of Companies	9801022264	vka@mawnepal.com
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Krishna Prasad Adhikari	Vice President	Chitwan Industry Association	9855055314	kpadhikari21@gmail.com
Rajesh Kumar Agrawal	Vice President	Rajesh Metal Crafts Pvt Ltd	9851021890	rmc.rajeshagrawal@gmail.com
Birendra Raj Pandey	Vice President	Nepal Adarsha Nirman Co. Pvt. Ltd.	9801138828	birendra.pandey@nepaladarsha.com.np
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Rohit Gupta	Vice President	Ramesh Corp	9851105805	rohit.gupta@rameshcorp.com
Yadav Prasad Poudyal	Director General	CNI	9841466270	DG@cnind.org



VISHNU KUMAR AGARWAL

PRESIDENT

It does not matter whether you have been gifted business as a legacy or are a first-time entrepreneur, business is hard work and you have to prove yourself along every bit of the entrepreneurial journey with creativity, vision and perseverance. This is what Vishnu K Agarwal, Promoter and Managing Director of MAW Group of Companies believes as someone who had to prove himself every inch of the way.

Responsibility rests easy on his shoulders because Agarwal has never taken his work for granted, and people are always at the heart of business for Agarwal who is recognized as a game changer in the auto business of Nepal. He believes that there are always two very important pillars of any organization - people and processes or systems. A former footballer, he is the promoter of the Kathmandu Razors Football Club. He is also the Honorary Consul General of the Czech Republic to Nepal.

Revenue FY 2020-21: Rs 25 billion

Number of Employees: 1,000 plus

New areas of investment: Automobile Assembly
Plant, Renewable Energy, Agro Industry,
Education, Retail, Real Estate, IT Sector

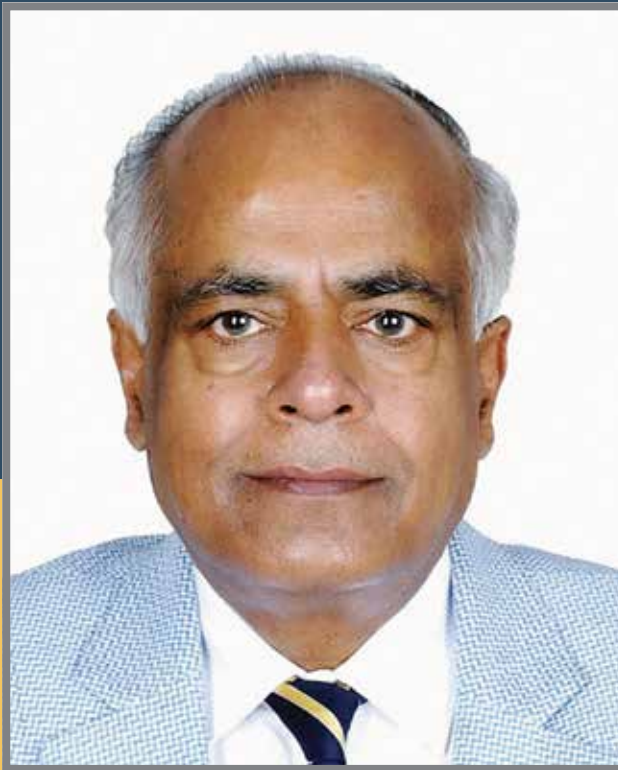
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Mob. 977 9801022264

Email: vka@mawnepal.com

CNI Office Bearers 2021-2023



SATISH KUMAR MORE

IMMEDIATE PAST PRESIDENT

Excellence is never an accident; it is the result of high intention, sincere effort, intelligent direction, skillful execution and the vision to see the obstacles as opportunities. This is what Satish Kumar More, Chairman of Lucky Group believes in.

His journey started at the age of 18 with a strong conviction to succeed. Today, Lucky Group has made a mark for itself with a very diversified portfolio. It is a pioneer in various fields and has brought laurels to the country. More has been expanding the company's horizon as it dives deep into novel ideas based projects such as reinsurance and related services.

More is the Immediate Past President of the Confederation of Nepalese Industries and served as its President from 2019-2021. Under More's leadership, 'Make in Nepal-Swadeshi' campaign was launched by CNI.

New areas of investment: Infrastructure, Agro Industry, Retail, Real Estate

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NIRVANA CHAUDHARY

VICE PRESIDENT

Born into the country's leading business family, Nirvana Chaudhary, founded his own independent company - CG Finco - at the age of 19. Educated in Doon, Harrow and EMBA at MIT and LBS, he became the Managing Director of CG Corp Global, a \$2.5 bn private conglomerate, before turning 30. Chaudhary Group is a multinational headquartered in Nepal with a portfolio of 136 companies and 76 brands spread across 30 different countries.

Chaudhary is well-known for his diverse interests, ventures and accolades - an artist, musician, trekker, a former national squash player and most importantly, as a philanthropist. He is the Vice Chair of Chaudhary Foundation, the philanthropic arm of his group that he leads. He is also the Honorary Consul General of Serbia to Nepal.

Among his most recent achievements, Chaudhary was featured in Tatler's New Face of Asia and Asia's Most Influential. In 2021, he conceptualized and founded the Union of Asian Chambers. He was also nominated as a Young Global Leader by the World Economic Forum.

Chaudhary recently founded the Nepal Super League for youth development through sports and launched a private foundation named after his parents.

Number of Employees: 23,000

New areas of investment: Energy, Telecom, E-commerce

CNI Committee / Council / Forum in Charge:
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CNI Office Bearers 2021-2023



KRISHNA ADHIKARI

VICE PRESIDENT

Krishna Adhikari is the Chairman of Agri Care Nepal Pvt Ltd. Propelled by strong values in his business, he believes that for a country to prosper, the drivers of the economic engine – the entrepreneurs - must not look for short term benefits.

Agricare Nepal is an ISO 9001:2015 certified leading agriculture and input manufacturer in Nepal, and the first agro micro-nutrients company in the country since 2005. They produce micro-nutrients, macro-nutrients, growth promoter, stress regulator, bio-stimulant and bio-pesticide.

Being in the agribusiness, Adhikari is working to decrease the gap between farmers and consumers. He believes that Nepal has immense natural resources and opportunities for economic growth, however one generation of entrepreneurs will have to work very hard and foresightedly for the country to achieve prosperity.

Number of Employees: 85

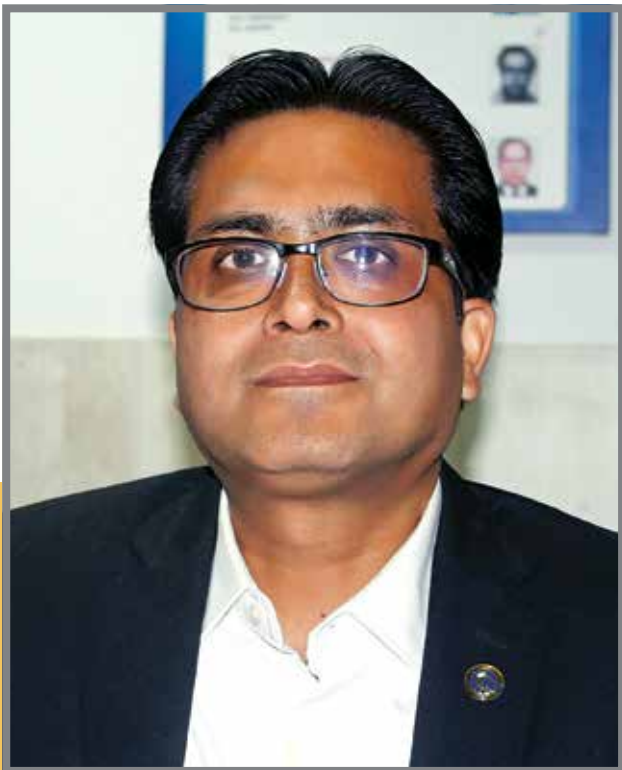
New areas of investment: Processing, Contract Manufacturing, High Value Agro

CNI Committee / Council / Forum in Charge:
Industry Committee, Province and District Coordination Committee

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RAJESH AGRAWAL

VICE PRESIDENT

Rajesh Agrawal is the Executive Director of RMC group and started his entrepreneurial journey in 1992. He got into steel manufacturing when he saw its demand grow rapidly in the country. Despite lack of experience or knowledge of manufacturing, the enterprising Agrawal did not shy away from venturing into completely new territory, and he did it with huge success. Forty percent of production is exported to India.

Consistency is the key to building a trustworthy brand, believes Agrawal who focuses on steady growth and expansion in his businesses. He is known for his unique understanding of financial management which has ensured financial stability and increasing profitability over the years of the group's operations. The RMC Group was established with an investment of five million rupees and now has an annual turnover of five billion. Besides manufacturing, the group has investments in the banking and insurance sectors as well.

▶ **Revenue FY 2020-21:** 14 billion

Number of Employees: 1,400

New areas of investment: Tourism and Hospitality,
Food Industry, Venture Capital

CNI Committee / Council / Forum in Charge:
Revenue Committee, Employers Council

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CNI Office Bearers 2021-2023



BIRENDRA RAJ PANDEY

VICE PRESIDENT

Birendra Raj Pandey is the Executive Director of Nepal Adarsha Nirman Company Pvt Ltd. He received his Master of Engineering (ME) in Construction Engineering and Project Management from the Asian Institution of Technology, Thailand and Master of Business Administration from Tribhuvan University, Nepal. He started his career as a junior engineer in the family business and worked his way up over the 30 years in the construction industry in Nepal and abroad. He currently holds the position of Executive Board Member of the International Federation of Asian and Western Pacific Contractors Association.

His ability to think beyond individual needs and focus on larger good of the society, community and nation is what drives his professional ethics.

▶ **Number of Employees:** 250

New areas of investment: Agro, Education,
Infrastructure, Energy, Transport, Real Estate

CNI Committee / Council / Forum in Charge:
Infrastructure Committee, Research Cell,
ELMS Project, Energy Efficiency Desk, Make
in Nepal – Swadeshi Abhiyan on policy
interventions

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RAJ B. SHAH

VICE PRESIDENT

Raj Bahadur Shah is the Managing Director of the Jawalakhel Group of Industries which is a business conglomerate managing multiple companies that manufacture and distribute alcoholic beverages. The distilleries, brewery facilities and research and distribution units produce a growing range of different brands across various categories of alcoholic drinks in the Nepalese market, and for overseas export.

He joined the business in 2000 and has since led JGI to become the undisputed leader in the liquor industry and one of the fastest growing companies in Nepal. Shah is a strong proponent of systems, technology, performance and risk appetite which have been the cornerstones of the group's growth. He has a special interest in Corporate Strategy, Human Resource Development and Brand Building. He is among the rare few who work with singular pursuit of business excellence and profitability but never losing sight of integrity, discipline, honesty and ethics. Enthusiastic about exploring possibilities, Shah has a deep understanding that success is not about how much you have in your wallet, it's in your ability to learn, give and share.

Shah is affiliated with several organizations in various capacities such as Young Presidents' Organization (YPO) and Entrepreneurs' Organization (EO). He holds a degree in Science from the University of Massachusetts, USA, and his personal interests include antique cars, animals and science fiction.

Revenue FY 2020-21: 3.6 billion

Number of Employees: 1,000 plus

New areas of investment: Agro Industry, Education, Health, FMCG, E-commerce, Telecom, Real Estate, Entertainment, IT, Retail and Trading.

CNI Committee / Council / Forum in Charge:
Tourism Committee, Strengthening CNI Secretariat, Communications Committee

Website: www.jginepal.com

Tel. 9771 5522010, 977 9841614365 (Aashaya Upadhyay as point of contact)

Mob. 977 9801012999

Email: raj.shah@jginepal.com

CNI Office Bearers 2021-2023



HEM RAJ DHAKAL

VICE PRESIDENT

Nepal is heavily reliant on remittance. Until the mid-90s and the early 20s, the regulatory channel for remittance coming into the nation can be best described as vague. In 2001, Hem Raj Dhakal along with his brother Chandra Prasad Dhakal ventured into the remittance business by establishing International Money Express. It was a pioneering venture that changed the shape of the industry.

Currently, he holds the position of Managing Director of IME which is the country's first and leading private sector money transferring enterprise. The establishment of IME was an innovative step for Nepal's remittance and financial system as it established a formal channel to bring remittance into the country. Consequently, in a short span of time, Hem Raj Dhakal has become synonymous with the financial sector of the nation.

He is also a bona fide serial entrepreneur. Dhakal is the Chairman of IME General Insurance; Chairman of Hathway Investment Nepal, one of the largest investment companies in Nepal, and Founding Chairman of Chandragiri Hills, a Rs 3.2 billion project, among several other business interests. He is also President of Nepal Malaysia Chamber of Commerce and Industry and Executive Committee member of Nepal India Chamber of Commerce and Industry.

As Co-Founder and Managing Director of IME Group of Companies, one of the fastest growing business conglomerates in the nation, he plays an integral role in the expansion of its domestic and global business network. He is an alumnus of Harvard Business School, USA, holds an Entrepreneurial Master's Program from Massachusetts Institute of Technology, USA and MBS from Tribhuvan University, Nepal

Number of Employees: 5,000 plus

New areas of investment: Agro Industry, Health, Infrastructure, Energy

CNI Committee / Council / Forum in Charge:
Make in Nepal – Swadeshi Abhiyan on policy interventions, FDI Committee

Website: www.imegroup.com.np

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Mob. 977 9851023976

Email: ramu@imeholding.com



ROHIT GUPTA

VICE PRESIDENT

Rohit Gupta is the Vice Chairman of Ramesh Corp. His foray into the family business in 2007 marked the group's adventure into the technology and mobile phone market. Today, he has established and guided these enterprises to become growth drivers and market leaders. He is a member of the Board of Directors and Director of Shivam Cement Limited, Nepal's largest integrated cement plant. He is also the promoter and stakeholder of many BFIs including Asian Life Insurance, Mahalaxmi Development Bank, Nepal Infrastructure Bank and Prudential Insurance. Gupta is founder and owner of Kathmandu Kings XI, a premier T20 Everest Premier League franchise team. He has a demonstrated history of working in the mining and metals industry. He is also Chairperson of the Ramesh Gupta Memorial Trust founded to honor his late father's memory.

The goal-oriented Gupta is recognized for his strong business development skills in negotiation, sales, market research and management. He has an MSc degree in Finance and Management from the University of Exeter in 2008.

Revenue FY 2020-21: Rs 10 billion

Number of Employees: 2,000 plus

New areas of investment: Infrastructure, Finance, Media, Real Estate, Logistics

CNI Committee / Council / Forum in Charge:

Skill Nepal, Banking and Financial Institution Committee, Secretariat Finance, Startup Project, CNIYEF

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Mob. 977 9801012999

Email: rohit.gupta@rameshcorp.com

CNI Office Bearers 2021-2023



YADAV PRASAD POUDYAL

DIRECTOR GENERAL

Yadav Prasad Poudyal has been working at the Confederation of Nepalese Industries (CNI) as the Director General. He had worked for Management Association of Nepal (MAN) as Executive Director and Principal of Management Development Campus (MDC) for over a decade. Poudyal was also associated with different institutions in different capacities such as Executive Chairman of Central Management Organization (CMO), Civil Inc Private Limited. At Project Management Association of Nepal (PMAN), he was Executive Member for Young Crew, Finance & Fundraising. He is a well-known trainer in the corporate sector as well as in the government and non-government organizations in Nepal.

Poudyal has been honoured with the Education Leadership Award by Global Corporate University Congress in Mumbai, India in 2014.

Website: www.cnind.org

Tel. 9771 5111122

Mob. 977 9841466270

Email: DG@cnind.org

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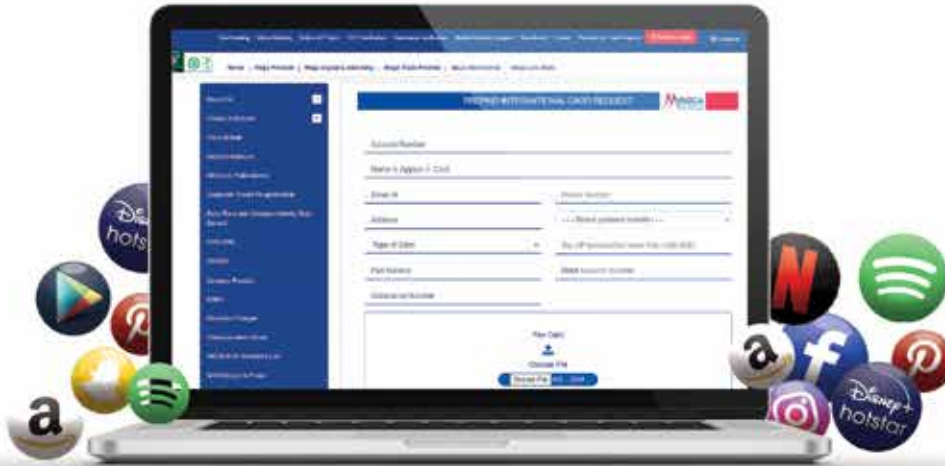
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CNI | Areas Of Priority 2021-23

Make in Nepal: CNI aims to achieve the 'Make in Nepal' abhiyaan goals. The nation-wide Swadeshi movement seeks to make Nepalese industries competitive. The four tangible goals of the Swadeshi movement are to register 1,000 industries with the Department of Industry (DoI) annually, generate 150,000 industrial jobs, increase industrial share in GDP to 22% by 2025, and achieve exports worth from USD 1.25 billion to USD 4.6 billion in the next five years.

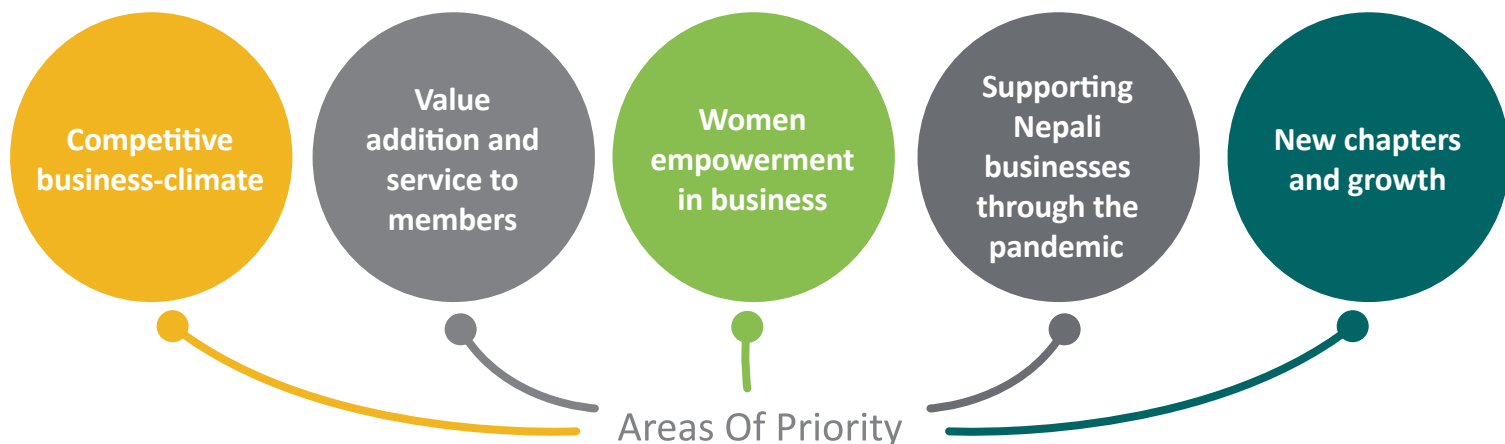
Competitive business-climate: Nepali industries face different kinds of operational challenges on a day-to-day basis. Improving the business climate boosts industrial production and makes domestic enterprises more competitive. Having too many regulations is costly as they require financial resources and time that could be better allocated for productive use. More competitive Nepalese industries translate to additional employment opportunities, higher incomes, more revenue for the government.

Women empowerment in business: Since its embarkation, the status of women in the Nepalese business has been a primary concern for CNI. And to build women leaders who can step into the business forefront, CNI has been running a dedicated platform called Women Leadership Forum (WLF) where it seeks to integrate women into leadership roles, encourage and facilitate women's entrepreneurship and address issues relevant to women's economic empowerment.

Supporting Nepalese businesses through the pandemic: CNI actively advocated for the workforce health condition of workers and employees in the industry as top priority with the initiative 'Working with COVID'. The primary purpose is to raise the morale of workers, labor and employees and return them to work creating a safe working environment. CNI handed over oxygen concentrators to Nepal Government and over 200 oxygen cylinders to nine hospitals during the scourge of the first and second wave.

New chapters and growth: With a more ambitious mission and bigger aspirations, CNI is operational in all seven provinces of Nepal with 300 medium and large industries as members contributing up to 60% manufacturing share in GDP and providing employment opportunities to 130,000 plus people. CNI itself is expanding each year, with 16% growth in membership this year alone and a forecasted revenue generation increase by 77.36%.

Value addition and service to membership: CNI's most important agenda is to provide service to its members, to lobby and act as an advocate for domestic businesses on national and international issues.



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CNI | Governing Council

Hon. Dr Binod Chaudhary	President, Chaudhary Group	Coordinator and President Emeritus, CNI
Vishnu Kumar Agarwal	Managing Director, MAW Group	President, CNI
Satish Kumar More	Chairman, Lucky Group	I P President, CNI
Hari Bhakta Sharma	Executive Director, DJPL	Former President, CNI
Narendra Kumar Basnyat	Director, Himalayan Distillery Ltd	Former President, CNI
Chiranji Lal Agrawal	Chairman, MC Group	Member, GC- CNI
Vijay Shah	Founder Chairman, Jawalakhel Group of Industries	Member, GC- CNI
Birendra Kumar Sanghai	Director, Triveni Group	Member, GC- CNI
Shashi Kant Agarwal	Managing Director, MS Group	Member, GC- CNI
Yogesh Lal Shrestha	Founder Chairman, CAS Group	Member, GC- CNI
Basu Dev Golyan	Vice Chairman, Golyan Group	Member, GC- CNI
Shiv Ratan Sharda	Chairman, Sharda Group	Member, GC- CNI
Bal Krishna Shrestha	Chairman, Hama Steels	Member, GC- CNI



BINOD CHAUDHARY

President & Chairman

Chaudhary Group

Email: president@chaudharygroup.com

Binod Kumar Chaudhary is a Nepalese billionaire businessman, politician and philanthropist. He is the Chairman and President of Chaudhary Group (CG), a conglomerate that consists of nearly 80 companies. In February 2013, he was recognized as Nepal's wealthiest person, having an estimated net worth of \$1 billion. Since 2013, his net worth has risen to \$1.7 billion. Besides his business, which focuses on distribution, retail, leisure and manufacturing, he has done charity work, book writing, and filmmaking.

Chaudhary is also the first Nepalese billionaire, as listed by Forbes. Besides business, Chaudhary has been involved in several other government and social sectors. He worked as a member of the constituent assembly and parliament of Nepal from April 2008 to May 2012. His CG Foundation works for the social welfare and he often contributes in the areas of art, music and literature as well.

Chaudhary is the founding President of the Confederation of Nepalese Industries.



VISHNU KUMAR AGARWAL

Managing Director

MAW Group of Companies

Email: vka@mawnepal.com



It does not matter whether you have been gifted business as a legacy or are a first time entrepreneur, business is hard work and you have to prove yourself along every bit of the entrepreneurial journey with creativity, vision and perseverance. This is what Vishnu K Agarwal, Managing Director of MAW Group of Companies, believes as someone who had to prove himself every inch of the way.

The son of an entrepreneur who founded Nepal's first workshop and took on the dealership of Yamaha motorcycles, his father led the way in two-wheeler trading years ago. Agarwal was exposed to numbers, percentages, talk of profit and loss early in life, and encouraged to join the family business. But it was his passion for motorcycles that fueled the entrepreneur in him.

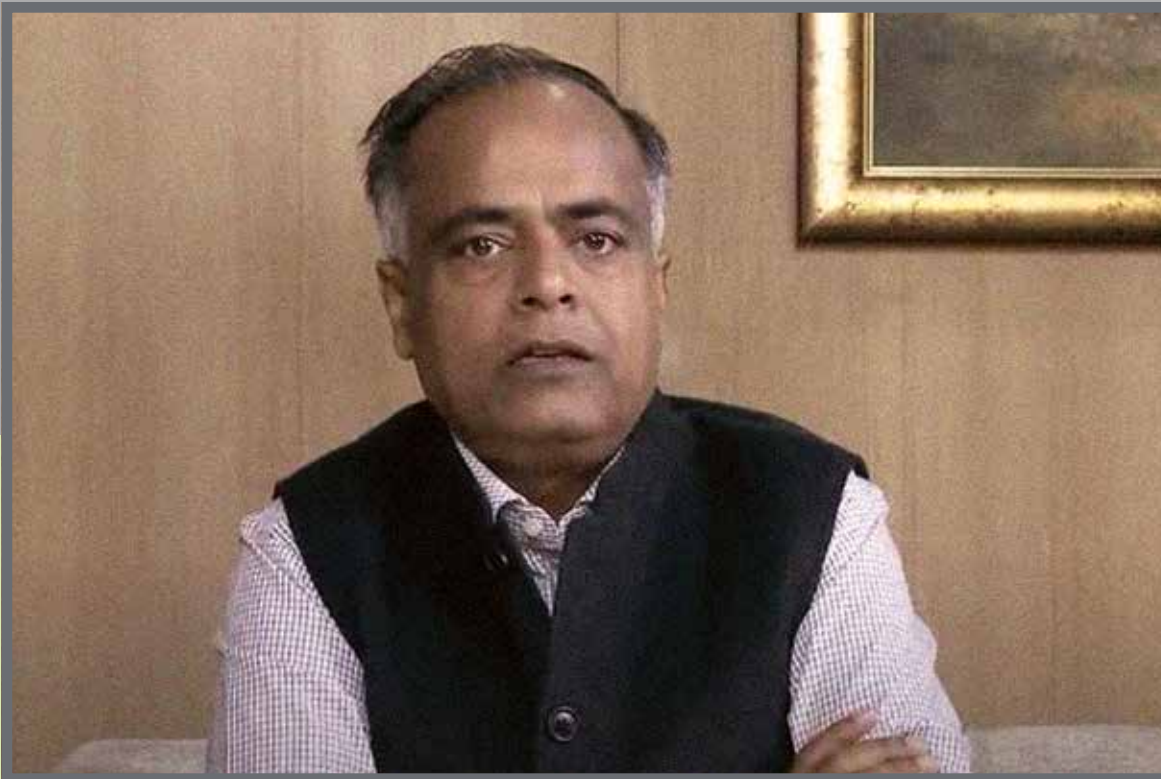
Agarwal has previously served as Senior Vice President of CNI and as Chairman of its Infrastructure Development Committee. He has previously led the Young Entrepreneurs Forum as well. He is a former football player and is currently promoting Kathmandu Razors Football Club, winners of the Nepal Super League 2021.

SATISH KUMAR MORE

Chairman

Lucky Group Nepal

Email: satish.more@luckygroupnepal.com



Excellence is never an accident; it is the result of high intention, sincere effort, intelligent direction, skillful execution and the vision to see the obstacles as opportunities. This is what Satish Kumar More, Chairman of Lucky Group believes in.

His journey started at the age of 18 with a strong conviction to succeed. Today, Lucky Group has made a mark for itself with a very diversified portfolio. It is a pioneer in various fields and has brought laurels to the country. More has been expanding the company's horizon as it dives deep

into novel ideas based projects such as reinsurance and related services.

More is the Immediate Past President of the Confederation of Nepalese Industries and served as its President from 2019-2021. Under More's leadership, 'Make in Nepal-Swadeshi' campaign was launched by CNI.

NARENDRA KUMAR BASNYAT

Director

Himalayan Distillery

Email: basnyatnk@hotmail.com



Narendra Kumar Basnyat is the Director of Himalayan Distillery, a reputed manufacturing company that thrives on researching, developing, manufacturing and marketing quality alcoholic beverages in a responsible and competitive manner through continuous improvement and professionalism.

The company was established in 1985 as a private company and later converted to a public limited company in 2000.

The success that Himalayan Distillery has seen over a period of time explains Basnyat's and the company's commitment towards winning. Himalayan Distillery is a culmination of a perfectionist's dream to build a distillery that was born to stand out from the rest. Basnyat believes in offering the best products that come through hi-tech processes. He has also been playing a leading role in maintaining international standards at the factory in Birgunj by producing consistent quality products.

Basnyat has also served as the President of the Confederation of Nepalese Industries.

HARI BHAKTA SHARMA

Founder & Executive Director

Deurali-Janta Pharmaceuticals Pvt. Ltd.

Email: hari.sharma@deuralijanta.com



Hari Bhakta Sharma is the Founder and Executive Director of Deurali-Janata Pharmaceuticals Pvt Ltd, one of the leading pharmaceutical companies in Nepal. DJPL is the first Nepalese pharmaceutical company that was awarded with the World Health Organization - Good Manufacturing Practice (WHO-GMP) certificate.

Sharma established Deurali-Janta Pharmaceuticals in Kathmandu in 1988. The company started with a few over-the-counter products and antibiotics for minor ailments initially. However, over the years he has expanded to include a wide range of medicines that were initially not produced domestically. In 2005, a specialized division, Suswasthya, was launched that focuses on cardiology and diabetology. In 2011, Aarogyam, a specialized division for dermatology products, followed. The Nirog Division was launched in June 2013 with an investment of Rs 870 million.

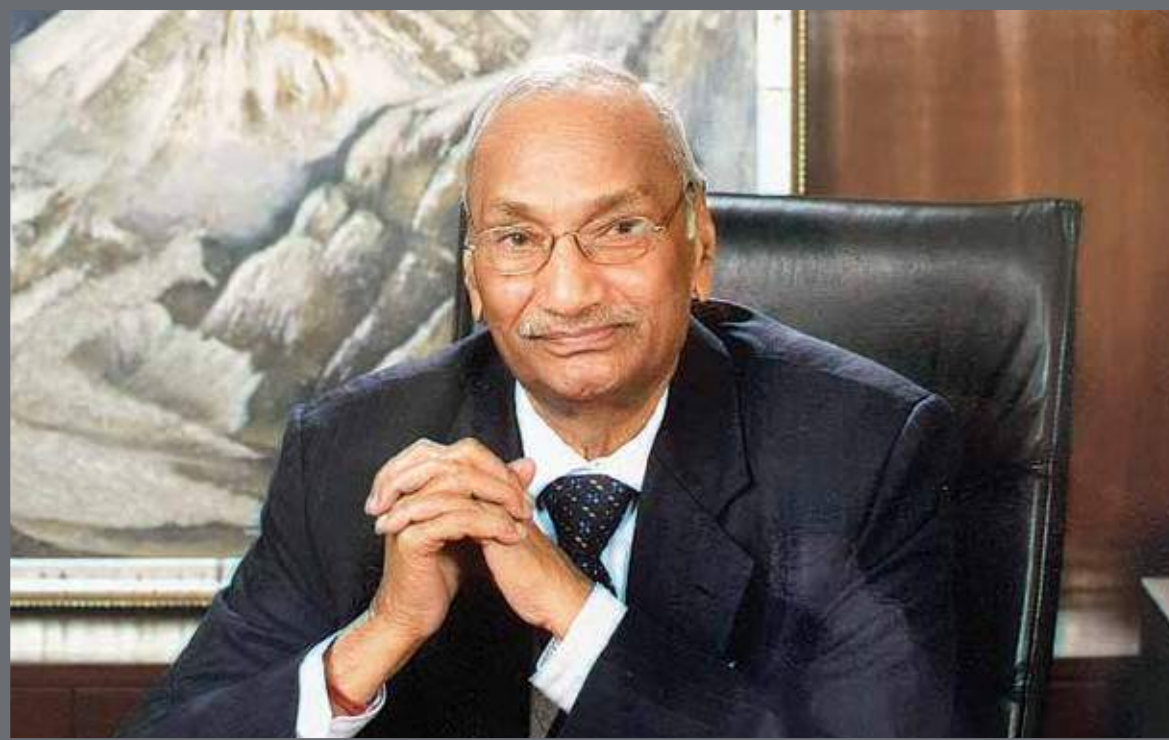
Sharma was the President of Confederation of Nepalese Industries from 2017-2019

CHIRANJI LAL AGRAWAL

Chairman of MC Group

Putalisadak, Kathmandu

Email: hanumanktm@mcnepal.com



Chiranjilal Agrawal is the Chairman of MC Group. He has been widely regarded as one of the leading business personalities of Nepal for his long and deep experience of doing business in Nepal for the last seven decades as well as for his moral integrity and character. His experience spans a wide range of industries including construction, manufacturing, mining and bottling. In addition to his work with MC Group, he was the founder of Siddhartha Bank, where he was the Chairman for the first 15 years since its inception in 2002.

Agrawal has contributed significantly to the formation of SAARC Chamber where he was a

member of the Executive Committee from Nepal, as well as being involved in creating the vision and reality of South Asian Free Trade Area (SAFTA) and SAPTA. He has also served as the President of Nepali Marwari Parishad and the First Vice President of Federation of Nepalese Chambers of Commerce and Industry and Confederation of Nepalese Industries.

He has been conferred with two of the highest civilian awards given by the Government of Nepal: the Suprasidha Gorkha Dakshin Bahu and the Tri Shakti Patta.

VIJAY KUMAR SHAH

Founding Chairman

Jawalakhel Group of Industries

Email: hd@ecomail.com.np



When Vijay Kumar Shah, Chairman of Jawalakhel Group of Industries returned to Nepal in 1969 after finishing his studies and gaining work experience in the USA, the traditional method of making alcohol was still prevalent in the family business thriving under the leadership of his forefathers. Shah dreamt of bringing a modern plant to Nepal and passionately worked towards it until Jawalakhel Distillery began production in 1973. Over the years, he has steered the Group successfully and expanded the business exponentially to become the undisputed leader in the alco-beverage business and one of the largest business conglomerates in Nepal.

Shah is a strong proponent of systems, technology, evidence-backed-knowledge, performance-based-culture and prudent risk management practices, which have been the cornerstones of the group's growth. He has a special interest in Research and Development and leaves no stones unturned when it comes to ensuring the highest quality standards. He is a strong advocate of corporate governance and ethical practices; and has been closely involved in helping improve the business climate through his involvement with several apex business organizations in the country.

BIRENDRA KUMAR SANGHAI

Director, Triveni Group

Putalisadak, Kathmandu

Email: birendra.sanghai@gmail.com



Birendra Kumar Sanghai is promoter of NIC Asia Bank and Surya Life Insurance Co and the Managing Director of Annapurna Vegetable Products Pvt Ltd. He is also an active member of board of directors of a number of trading companies, industries and is regarded as a successful business magnate having indepth experiences and capabilities.

Sanghai has diversified interests and key involvement as promoter and director in various

manufacturing plants producing products like edible oils, vanaspati ghee, sugar, soaps, agro products, cement, tea, yarn, textile, woven sacks, etc.

Apart from business activities, he is actively associated with various social associations in Nepal namely Gopal Rai Triveni Devi Sanghai Trust; AMC Hospital, Birgunj; Shri Pashupati Shiksha Mandir and Gaushala at Birgunj.

SHASHI KANT AGARWAL

Managing Director

MS Group

Email: info@msgroup.com.np



Doing business is a passion for Shashi Kant Agarwal, Managing Director of Maliram Shivakumar better known as the MS Group. Though business runs in his veins and often takes centre stage, he believes in striking the right balance between professional and personal life. “Business is my profession. But I would never sabotage my relationships for work. I do business to enjoy life,” says Agarwal.

The group has its roots in garments and textile imports. They then entered the manufacturing industry with textile manufacturing, steel, sugar

and spinning as backward integration. The group at present has big manufacturing names such as Reliance Spinning Mills, Everest Sugar and Chemical Industries, Bhagwati Steel Industries along with a number of factories producing soap, carbide, pipes and metal sheets. Similarly, the group also has a strong presence in the housing sector with Sunrise Apartments and luxury hotels under the international brand Marriott.

MS group runs Reliance Spinning Mill in Birgunj, Bhagwati Steel in Biratnagar and Everest Sugar Mill in Mahottari.

YOGESH LAL SHRESTHA

Founder & Chairman

CAS Trading House Pvt. Ltd.

Email: ylshrestha@yahoo.com



Yogesh Lal Shrestha is the Founder and Chairman of CAS. He is a pioneer and visionary in the ICT sector in Nepal who is broadly recognized for his work to improve the reputation of Nepal's ICT sector globally. With wide-ranging experience in international business and interest in diverse sectors such as banking and finance, ICT, heavy equipment, electronics, real estate, health care, consumer products, distribution, automobiles and retail, he wears many hats.

CAS intensively started marketing office automation equipment, computers and peripherals, and PABX systems along with its strong support services from 1990. Soon it came to be ranked as one of the top companies for Solutions Providers.

Over the years Shrestha has gone on to expand his business and in 2010, he designed and built the first ever commercial data center in Bhairahawa with a new entity OHM Data Center. OHM DC focuses on providing disaster recovery site and managed services for BFSI, Telco, INGOs, corporates and others.

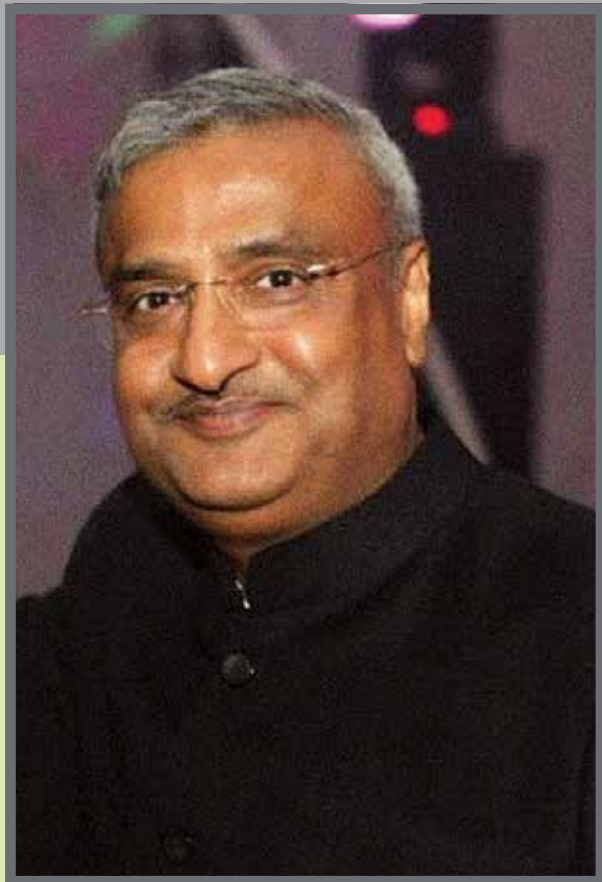
BASU DEV GOLYAN

Vice Chairman, Golyan Group
Rotary Bhawan, Biratnagar
Email:ggroupb@gmail.com

Basu Dev Golyan is the Vice Chairman of Golyan Group, a leading private sector enterprise headquartered in Nepal which is backed by a strong workforce of 5,000+ with an annual turnover of \$200 million. Through its diverse collaborations, the company also strives to strengthen Nepal's economic and social foundations for a more sustainable future.

Golyan, through his company, wants to take Nepal to the world by exporting high-quality textile and agricultural products. Since sustainable energy is the answer to a cleaner, greener, and better future, he is also planning to develop 500 MW of hydro energy by 2025. He believes that greater focus on agricultural and renewable energy sectors as well as the CSR initiatives will help contribute to Nepal's welfare and development; and by growing the textile industry in Nepal, he will strive to generate employment for all citizens.

He says the company will continue to collaborate closely with their stakeholders and partners to reinvigorate Nepal's growth and deliver long-term sustainable value to the end customers.



SHIV RATAN SHARDA

Chairman

Sharda Group

Email: sharda@wlink.com.np



Since the group's founding, Shiv Ratan Sharda, Chairman of Sharda Group, has made a sizeable number of breakthroughs, but the most outstanding being his well-kept commitment towards the people of Nepal which has created an opportunity for all to lead better lives with the products and services that the group offers.

Today, Sharda Group ranks amongst the leading business groups of Nepal. From a humble beginning to a multi-million, multi-product conglomerate, Sharda has taken the company

a long way. But he has never lost sight of the objectives, missions and visions set initially. From carpets, flour, rice, footwear to oxygen, the group has been introducing various products according to the market demand. SG owns many big industries in Nepal including Pashupati Khadya Tel Udhayog, the first private sector manufacturer of refined oil in Nepal.

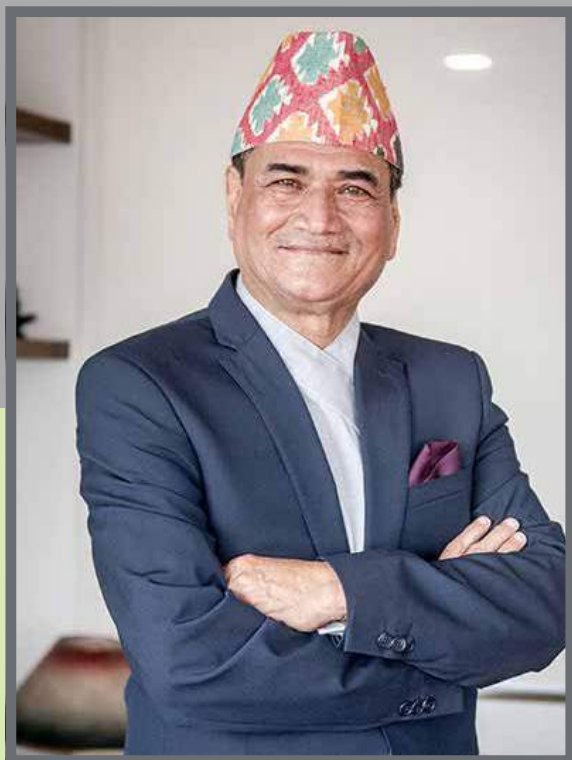
Sharda is also a founder member of CNI. He has been the Honorary Consul of Georgia in Nepal since June 2017.

BAL KRISHNA SHRESTHA

Chairman

Hama Steels

Email: info@hamasteel.com



Though belonging to a family that had been in the trading business for several generations, Bal Krishna Shrestha, Chairman of Hama Steels, always aspired to get into the manufacturing sector from a young age. It was through his rigorous planning and hard work that Hama Group was established.

Shrestha learnt the basics of business from his family who were in the garment business for five generations. The learning process for Shrestha was not smooth and he was frequently criticized and questioned about his formal education by his seniors. However, this did not dent his passion for starting something big and to this day actively continues to plan the company's future.

He says he is proud of his venture for manufacturing quality products because he believes in leading by example, adding that it is hard to think of a better example he could set than that of a responsible citizen.

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✉ info@unitedinsurance.com.np

CNI National Council Members

1	Anuj Agarwal	Former Vice President	Mainawati Steel Industries Pvt Ltd
2	Sulav Agrawal	Former Vice President	Jagdamba Steels Pvt Ltd
3	Aditya Sanghai	Member	Shree Pashupati Cements Pvt Ltd
4	Amit Kumar Begani	Member	Nandan Ghee and Oil Industries Pvt Ltd
5	Amit More	Member	Ganapati Vanaspati Pvt Ltd
6	Arpit Agrawal	Member	Index Distributors Pvt Ltd
7	Ashish Garg	Member	Solu Hydropower Pvt Ltd
8	Ashok Sherchan	Member	Prabhu Bank Ltd
9	Barsha Shrestha	Member	ICRA Nepal Ltd
10	Basant Bahadur Chand	Member	YCNC
11	Chandra Tandon	Member	City Express Money Transfer Pvt Ltd
12	Deepak Agrawal	Member	Golden Battery Industries Pvt Ltd
13	Dileep Agrawal	Member	WorldLink Communications Ltd
14	Dwiraj Sharma	Member	Alfa Beta Institute Pvt Ltd
15	Gokul Bhandari	Member	Nepal LP Gas Industry Association
16	Guru Prasad Neupane	Member	Kanchanjunga Housing Ltd
17	Hitesh Golchha	Member	Hulas Steels Industries Ltd
18	Laxmi Prasad Subedi	Member	Surya Paints and Chemicals Industry Pvt Ltd
19	Nicholas Pandey	Member	Kalika Construction Pvt Ltd
20	Pampha Dhamala	Member	Langtang Ri Trekking & Expedition Pvt Ltd
21	Rahul K Agrawal	Member	Shiv Shakti Chemoplast Pvt Ltd
22	Rajeev Gupta	Member	Mahalaxmi Solvent and Refinery Pvt Ltd
23	Ratan Lal Kedia	Member	Sushil Vanaspati Pvt Ltd
24	Sandeep Kumar Sharda	Member	Pashupati Khadya Tel Udyog Pvt Ltd
25	Sharad Kumar Tibdewala	Member	Esskay Pvt Ltd
26	Suraj Bhakta Poudel	Member	Dhaulagiri Holdings Pvt Ltd
27	Tara Prasad Paudel	Member	Jalap Nepal Pvt Ltd
28	Varun Kumar Todi	Member	Reliance Paper Mills Pvt Ltd
29	Vikas Dugar	Member	Swastik Oil Industries Pvt Ltd
30	Vikram Singhania	Member	Green Tyres Pvt Ltd

CNI National Council Members (Province Coordinators)			
1	Bhim Ghimire	Member	Province-1
2	Naresh Das	Member	Province-2
3	Rishi Ram Ghimire	Member	Bagmati Province
4	Binod Kumar Neupane	Member	Gandaki Province
5	Ajaz Alam	Member	Lumbini Province
6	Purna Prasad Acharya	Member	Karnali Province
7	Hem Bikram Thapa	Member	Sudurpaschim Province
CNI National Council Members (Nominated Members/Experts)			
1	Manish Khemka	Member	Instant Meal Pvt Ltd
2	Gaurav Goel	Member	Hongshi Shivam Cement PvtLtd
3	Chhaya Sharma	Member	Nepal College of Travel and Tourism Management
4	Vidushi Rana	Member	Modern Slippers Industries Pvt Ltd
5	Amun Thapa	Member	President, CNI YEF
6	Gyanendra Lal Pradhan	Member	Hydro Solutions Pvt Ltd
7	Anal Raj Bhattarai	Member	NRN Nepal Development Fund Ltd
8	Ram Sharan Bhandari	Member	HAMS Hospital
9	Rabi C Singh	Member	Society International Travels
Ex-Officio NC Members from District Industry Association			
1	Madhav Prasad Poudel	Member	Rupandehi Chamber of Industry
2	Trilochan Kadel	Member	Chitwan Industry Association
3	Lekhraj Pokharel	Member	Makwanpur Industry Association
4	Suresh Bahadur Shrestha	Member	Pokhara Industrial Estate Industry Association
5	Krishna Prasad Sharma Gautam	Member	Nawalpur Industry Association

CNI National Council Members



Anuj Agarwal
Former Vice
President
Mainawati Steel
Industries Pvt
Ltd



Sulav Agrawal
Former Vice
President
Jagdamba
Steels Pvt Ltd



Aditya Sanghai
Member
Shree Pashupati
Cements Pvt Ltd



**Amit Kumar
Begani**
Member
Nandan
Ghee and Oil
Industries Pvt
Ltd



Amit More
Member
Ganapati
Vanaspati Pvt
Ltd



Arpit Agrawal
Member
Index
Distributors Pvt
Ltd



Ashish Garg
Member
Solu
Hydropower Pvt
Ltd



**Ashok
Sherchan**
Member
Prabhu Bank Ltd



**Barsha
Shrestha**
Member
ICRA Nepal Ltd



**Basant Bahadur
Chand**
Member
YCNC



Chandra Tandan
Member
City Express
Money Transfer
Pvt Ltd



Guru Prasad Neupane
Member
Kanchanjunga
Housing Ltd



Deepak Agrawal
Member
Golden Battery
Industries Pvt Ltd



Hitesh Golchha
Member
Hulas Steels
Industries Ltd



Dileep Agrawal
Member
WorldLink
Communications
Ltd



Laxmi Prasad Subedi
Member
Surya Paints
and Chemicals
Industry Pvt Ltd



Dwiraj Sharma
Member
Alfa Beta
Institute Pvt Ltd



Nicholas Pandey
Member
Kalika
Construction
Pvt Ltd



Gokul Bhandari
Member
Nepal LP
Gas Industry
Association



Pampha Dhamala
Member
Langtang Ri
Trrekking &
Expedition Pvt Ltd

CNI | National Council Members



Rahul K Agrawal
Member
Shiv Shakti
Chemoplast Pvt Ltd



Suraj Bhakta Poudel
Member
Dhaulagiri
Holdings Pvt Ltd



Rajeev Gupta
Member
Mahalaxmi
Solvent and
Refinery Pvt Ltd



Tara Prasad Paudel
Member
Jalap Nepal Pvt Ltd



Ratan Lal Kedia
Member
Sushil Vanaspati
Pvt Ltd



Varun Kumar Todi
Member
Reliance Paper
Mills Pvt Ltd



Sandeep Kumar Sharda
Member
Pashupati
Khadya Tel
Udyog Pvt Ltd



Vikas Dugar
Member
Swastik Oil
Industries Pvt Ltd



Sharad Kumar Tibdewala
Member
Esskay Pvt Ltd



Vikram Singhania
Member
Green Tyres Pvt Ltd

CNI National Council Members (Province Coordinators)



Bhim Ghimire
Member
Province-1



Binod Kumar Neupane
Member
Gandaki
Province



Naresh Das
Member
Province-2



Ajaz Alam
Member
Lumbini
Province



Rishi Ram Ghimire
Member
Bagmati
Province



Purna Prasad Acharya
Member
Karnali Province



Hem Bikram Thapa
Member
Sudurpaschim
Province

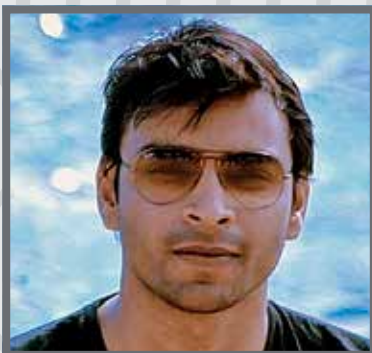
CNI National Council Members (Nominated Members/Experts)



Manish Khemka
Member
Instant Meal Pvt Ltd



Vidushi Rana
Member
Modern Slippers Industries Pvt Ltd



Gaurav Goel
Member
Hongshi Shivam Cement Pvt Ltd



Amun Thapa
Member
President, CNI YEF



Chhaya Sharma
Member
Nepal College of Travel and Tourism Management



Gyanendra Lal Pradhan
Member
Hydro Solutions Pvt Ltd

Ex-Officio NC Members from District Industry Association



Anal Raj Bhattarai
Member
NRN Nepal
Development
Fund Ltd



Ram Sharan Bhandari
Member
HAMS Hospital



Rabi C Singh
Member
Society
International
Travels



Madhav Prasad Poudel
Member
Rupandehi
Chamber of
Industry



Trilochan Kadel
Member
Chitwan
Industry
Association



Lekhraj Pokharel
Member
Makwanpur
Industry
Association



Suresh Bahadur Shrestha
Member
Pokhara
Industrial
Area Industry
Association



Krishna Prasad Sharma Gautam
Member
Nawalpur
Industry
Association

CNI | Committees, Councils and Forums

Revenue Committee	CoO Committee	Foreign Development Committee	Education Council
Coordinating VP: Rajesh Agrawal Chair: Rahul Agrawal Co Chair: Varun Todi Members: Amit More Ashish Agrawal Gaurav Goel Tara Prasad Poudel Dileep Agrawal Dwiraj Sharma Naresh Das Manish Khemka Vikram Singhania Vidushi Rana Vivek Dugar Saurabh Dugar	Chair: Amit More Co Chair: Rahul Agrawal Members: Naresh Das Manish Khemka Rajiv Gupta Sandeep Sharda Vidushi Rana Saurabh Dugar	Coordinating VP: Hemraj Dhakal Chair: Saibal Ghosh Co Chair: Chandra Tandon Members: Anup Raj Upreti Shabda Gyawali Gaurav Goyal	Chair: Dwiraj Sharma Members: Dr Satish Sharma Deepak Kumar Khadka Dr Hari Shankar Shyam Rital Rana Mithilesh Kumar Jha Simon Dahal Anagha Neelakantan Khem Lakai Santosh Pyakurel Surya Karki Sujen Deborha Shailaja Adhikari
Women Leadership Forum	Industry Committee	Bank and Finance Committee	Employers' Council
Coordinating VP: Nirvana Chaudhary Chair: Chhaya Sharma Members: Pamfa Dhamala Rita Bhandari Sunita Nemaphuki Sarita Lama Asha Rana Adhikari Anupama Khunjeli Malika Shrestha Madhu Lohiya Kalpana Shrestha Ashrayata Chaudhary Upasana Poudel Vidushi Rana	Coordinating VP: Krishna Prasad Adhikari Chair: Gokul Bhandari Co Chair: Sharad Tibrewala Members: Amir Pratap Rana Ayushi KC Amit Kumar Begani Amit More Amul Shrestha Gaurav Goel Rahul Kumar Agrawal Rajiv Kumar Gupta Rohit Lohia Shilshila Acharya Suraj Bhakta Poudel Tara Prasad Poudel Tenzing Jopa Lama Varun Kumar Todi Vijay Dugar	Coordinating VP: Rohit Gupta Chair: Anal Raj Bhattarai Co Chair: Amit More, Ashok Sherchan Members: Arpit Agrawal Ashish Agrawal Barsha Shrestha Bheshraj Duwadi Vinod Atreya Guru Prasad Neupane Manish Khemka Nicolas Pandey Saurabh Dugar Divas Neupane Anil Sharma Anand Sharma Wagle Himanshu Golchha Ratan Lal Kedia	Coordinating VP: Rajesh Kumar Agrawal Chair: Amit Kumar Begani Members: Ajay Raj Joshi Amit More Arpit Agrawal Manish Khemka Rahul Agrawal Ratan Lal Kedia

Infrastructure Committee	Province Committee	Agriculture Council	Tourism Committee
Coordinating VP: Birendra Raj Pandey Chair: Ashish Garg Members: Amun Thapa Ananda Subedi Anup Upreti Kamal Pandey Barsha Shrestha Basant Bahadur Chand Vidyavaridhi Sigdel Ganesh Karki Guru Prasad Neupane Manish Khemka Nicolas Pandey Ram Krishna Khatiwada Sudhir Mittal Tara Prasad Poudel	Coordinating VP: Krishna Prasad Adhikari Chair: Laxmi Prasad Subedi Members: Bhim Ghimire Naresh Das Rishiram Ghimire Vinod Kumar Neupane Purna Prasad Acharya Hem Bikram Thapa Tara Prasad Poudel Suraj Bhakta Poudel Bhesraj Duwadi Baburam Bohra Raju Poudel Lekhraj Pokhrel Suresh Bahadur Shrestha Krishna Prasad Sharma Gautam	Coordinating VP: Krishna Prasad Adhikari Advisor: Pawan Kumar Golyan Chair: Vikas Dugar Members: Prem Lama Dr Dilliram Sharma Sagar Gautam Rashi Sanghai Satish Shrestha	Coordinating VP: Raj Bahadur Shah Advisor: Prabin Panday Chair: Pamfa Dhamala Members: Rahul Chaudhary Ashok Pokharel Shariq Lari Tilak Lama Shikher Prasai Lakphuti Sherpa Hikmat Singh Iyer Chhaya Sharma Rabi Chandra Singh Suresh Singh Budal
IT Council	CEO's Forum	Energy Development Council	
Chair: Dileep Agrawal Members Lino Ahlering Amun Thapa Bikas Bhattarai Suman Rayamajhi Brijan Maharjan Niran Rajbhandari Sujit Pathak Parag Shrestha Rupesh Shrestha Amit Agrawal	Coordinating VP: Nirvana Chaudhary Chair: Anil K Shah Members: HS Bedi Amlan Mukherjee Ravi Rayavaram Fabien Martinez Vijay Nanmaran Arun Kumar Saraf Andy Chong Roshan Kumar Neupane Anupama Khunjeli Ratna Raj Bajracharya Bhuvan Kumar Dahal Sudesh Khaling Dipak Kumar De	Coordinating VP: Birendra Raj Pandey Chair: Gyanendra Lal Pradhan Members: Krishna P Acharya Sushil Gupta Madhusudhan Adhikari Surya B Tamang Guru Prasad Neupane Ashish Garg Amrit Nakarmi Rahul Agrawal	

Since its establishment, CNI is strongly focused on expanding its network at the local, national and international levels. CNI office bearers, Governing Council and National Council have endorsed a policy to open new chapters in different parts of the country that hold strong industrial potential with the goal to create value addition in the national economy through optimum utilization of resources while giving new momentum to economic activities and generating more employment opportunities within the country.

CNI has also been focusing on strengthening its existing chapters and associations as well as expanding new networks at the national and international levels.

Currently, CNI has its network in the following industrial and business centers of Nepal:

CNI PROVINCES

In line with the new federal set up, CNI has initiated the process of establishing chapters in all seven provinces designating seven members of CNI as coordinators of each province.

- ▶ Province 1, Biratnagar, **Bhim Ghimire**
- ▶ Province 2, Janakpur, **Naresh Das**
- ▶ Bagmati Province, Hetauda, **Rishi Ghimire**
- ▶ Gandaki Province, Pokhara, **Binod Neupane**
- ▶ Lumbini Province, Butwal, **Ajaz Alam**
- ▶ Karnali Province, Surkhet, **Purna Prasad Acharya**
- ▶ Sudurpaschim Province, Dhangadi, **Hem Bikram Thapa**

CNI INDUSTRY ASSOCIATION

- ▶ Makawanpur Industry Association, Hetauda
Lekhraj Pokhrel
- ▶ Chitwan Association of Industries, Bharatpur
Trilochan Kandel

- ▶ Rupandehi Chamber of Industry, Butwal
Madhav Prasad Poudel
- ▶ Pokhara Industrial Area Industry Association.
Pokhara
Suresh Bahadur Shrestha
- ▶ Nawalpur Industry Association, Nawalparasi
Krishna Prasad Sharma Gautam

CNI NATIONAL PARTNERSHIP

CNI is aware that the unilateral efforts of the Confederation will not be adequate in achieving its set goals and objectives as well as to contribute to the economic development of the country without the active participation and engagement of the various public and private organizations outside its network. It has thus been actively engaging and collaborating with such stakeholders. To intensify its efforts and impact for socio economic development and employment generation, CNI has signed MoUs with the following organisations as well:

- ▶ Alternative Energy Promotion Center (AEPC)
Khumaltar, Lalitpur
- ▶ National Society for Earthquake Technology-
Nepal (NSET) Sainbu, Lalitpur
- ▶ Society of Economic Journalists of Nepal (SEJON)
Anamnagar, Kathmandu
- ▶ Industrial Enterprise Development Institute
(IEDI) Tripureshwor, Kathmandu
- ▶ Water Resources and Energy Journalists of Nepal
(WAREJ-Nepal) Anamnagar, Kathmandu
- ▶ Himalayan Climate Initiative (HCI) Panipokhari,
Kathmandu
- ▶ Federation of Nepali Journalists Sinamangal,
Kathmandu
- ▶ MaHa Sanchar Kathmandu, Nepal
- ▶ Habitat for Humanity International Nepal (HFHI-
Nepal) Kathmandu

- ▶ MOSES (Frost & Sullivan) Kathmandu, Nepal
- ▶ AOTS Nepal Kathmandu, Nepal
- ▶ Media Society of Nepal Kathmandu, Nepal
- ▶ Non-Resident Nepali Association Baluwatar, Kathmandu
- ▶ Nepal Bankers' Association Thapathali, Kathmandu
- ▶ UNDP on SDG, Kathmandu
- ▶ Economic Policy Incubator Lazimpat, Kathmandu
- ▶ IIDS, Mandikhatar, Kathmandu
- ▶ Sunrise Bank Kathmandu

CNI INTERNATIONAL PARTNERSHIP

To foster Nepal's relationship with other nations and to facilitate the economic growth of Nepal through improved investment climate and industrial development, CNI has been focusing on expanding its global presence. To promote professionalism and positive competition, CNI has signed a memorandum of understanding (MoU) with various public and private organizations at the regional and global levels. CNI envisages that such collaboration will be a milestone for strategic partnership between these organizations and to promote investment potential of Nepal in international markets towards enhanced economic diplomacy.

CNI has entered into bilateral agreements with regional and international associations to help achieve its goal of enhancing professionalism in management, advancement in technology, and development of trade and industry in the country. Some important bilateral agreements with several important global trade and industry organizations are listed below:

- ▶ 2/19/2003 Confederation of Indian Industries(CII) Delhi-India
- ▶ 3/31/2003 Ceylon Chamber of Commerce(CCC) Sri-Lanka
- ▶ 1/17/2004 Metropolitan Chamber of Commerce and Industry (MCCI) Dhaka- Bangladesh
- ▶ 1/18/2004 Federation of Bangladesh Chamber of Commerce and Industry (FBCCI) Dhaka- Bangladesh
- ▶ 5/10/2004 The All India Association of Industries (AIAI) Mumbai- India
- ▶ 2/3/2005 Karachi Chamber of Commerce and Industry (KCCI) Karachi- Pakistan
- ▶ 2/4/2005 Islamabad Chamber of Commerce and Industry (ICCI) Islamabad-Pakistan
- ▶ 2/7/2005 The Lahore Chamber of Commerce and Industry (LCCI) Lahore- Pakistan
- ▶ 12/1/2009 The Indian Chamber of Commerce Hong Kong (ICCHK) Hong Kong
- ▶ 3/31/2003 China Council for the Promotion of International Trade (CCPIT) China
- ▶ 12/20/2010 Metropolitan Chamber of Commerce and Industry (MCCI) Dhaka- Bangladesh
- ▶ 3/3/2016 The Associated Chambers of Commerce and Industry of India (ASSOCHAM) India
- ▶ 5/6/2017 Commonwealth Enterprise and Investment Council (CWEIC) London
- ▶ 9/5/2013 Islamabad Chamber of Commerce and Industry (ICCI) Islamabad-Pakistan
- ▶ 12/3/2011 Federation of Indian Chambers of Commerce and Industry (FICCI) Delhi- India
- ▶ 8/22/2012 Istanbul Chambers of Commerce(ICC) Istanbul- Turkey
- ▶ 2/3/2005 Confederation of Industry of the Czech Republic (CICR) Czech Republic
- ▶ 8/24/2017 PHD Chamber of Commerce and Industry (PHDCCI) India
- ▶ India Myanmar Chamber of Commerce- Myanmar (IMCC)

CNI on drive to expand its global presence to meet the following agendas:

- ▶ Exchange of information regarding trade, investment, economic cooperation and services between countries
- ▶ Exchange of appropriate materials necessary for securing the objectives
- ▶ Recommend joint measures necessary for promoting close economic cooperation between countries of the respective governments
- ▶ Encourage businesspersons to participate in trade fairs and exhibitions held in various countries
- ▶ Cooperate in sponsoring missions and receiving business delegates and technical experts when appropriate
- ▶ Recommend measures for the promotion of mutually beneficial bilateral trade
- ▶ Cooperate in organizing training, seminars, workshops, talk programs and other similar events in the areas that have been mutually agreed upon
- ▶ Economic Diplomacy Implementation and Monitoring Committee
- ▶ NS Quality Board
- ▶ Nepal Byabasaya Manch
- ▶ Cottage and Small Industry Program Management Committee
- ▶ EIF-National Steering Committee
- ▶ Social Security Fund Committee
- ▶ Central Level Industrial Relation Committee
- ▶ Investment Board Nepal (IBN)
- ▶ High Level Policy Committee on Infrastructure Project
- ▶ High Level Committee on Investment Promotion
- ▶ Trade and Export Promotion Center (TEPC) Board
- ▶ Minimum Wages Fixation Committee
- ▶ SDG National Committee
- ▶ SEZ Authority
- ▶ Trade Facilitation Committee
- ▶ High Level Committee on Industry and Business Promotion

CNI REPRESENTATION

CNI has its representation in different government bodies, agencies, committees and departments as well as with different development partners, international organizations, diplomatic missions and national and international non-government organizations. The following are the major government as well as non-government organizations and bodies where CNI has been actively representing and contributing to policy issues:

- ▶ Nepal Industrial Promotion Board
- ▶ Revenue Advisory Committee
- ▶ Certificate of Origin Committee
- ▶ Sick- Industry Rehabilitation Committee

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CNI provides a wide range of services for parties engaged in trade and commerce at the national, regional and international level. Its operation is guided to contribute to higher economic growth and socio-economic development of the country. As an apex institution of the country's industrial and business sector, CNI's outlook is to provide efficient, flexible and impartial services including administrative support and secretarial and other professional assistance for better facilitation along with supervision, arbitration and conciliation proceedings.

The major functions of CNI include the following:

Help Create an Investment Friendly Climate in Nepal

With the continued low levels of output, income and low savings rate, expanding economic growth requires an expanded level of investment. This new investment cannot take place from domestic sources alone because Nepal does not possess the sizable stock of accumulated savings that would be needed. Neither is it likely to come from foreign remittances which now plays a significant role in offsetting a gradually increasing trade deficit, but is habitually used for consumption expenditure. Foreign Direct Investment (FDI) thus assumes a level of importance that will only increase in the future to achieve the level of economic growth and development as projected by the government.

To be successful in attracting investment, Nepal must be competitive and be viewed as a country with the most open, investor-friendly and progressive business environment in the region. To this end, the government must be committed to changing the mindset of all stakeholders to reflect what is needed to achieve this objective. Policy documents, thus, must be focused on attracting greater levels of both foreign and domestically generated investment to take advantage of Nepal's abundant investment opportunities.

The investment policy is a defining cornerstone of future activity in the investment area. One of the major

functions of CNI is to work with the government to provide a clear and authoritative approach to development, to assure that the private sector capital as well as business will be supported by legislative policies and acts to generate employment, raise national income, and generate wealth. Towards this, CNI organized the Nepal Infrastructure Summit 2019 on September 11 and 12, 2019 with the theme "Strong Infrastructure for Sustainable Development" to set the foundation for sustainable policy dialogue between the government and private sector in the presence of a global audience on infrastructure development. The goal was to ensure policies, regulations, networks, technical know-how and financial investment to support an open and effective international economic system and become a major catalyst to development in the country.

Enhance Private Sector Capacity and Capabilities

The role of the private sector for sustained economic development is always at the forefront. The present global economic experiences have reaffirmed that the invisible hand of the market will always contribute to accelerating the growth process in a sustained manner. Market-oriented development strategies encourage increasing private sector involvement in the development process, limiting the government's role to facilitator and developer of the private sector through investments in building physical infrastructure and human resources so as to create an environment conducive for private sector development.

The Confederation of Nepalese Industries, as a private sector organization and an associate for the country's prosperity, has been focusing on the capacity development of the private sector as the engine of growth. The objective of this function are as follows:

- To promote and intensify the capacity of the country's private sector as the government has been adopting a free-market economy policy for almost the past two decades

- ▶ To increase the importance of the private sector in strengthening the industrial sector and ultimately achieving sustainable economic growth in the economy
- ▶ To change the government's formal vision of the contribution of the private sector in the national economy
- ▶ To lay emphasis and pledge support for the expert development of the sector-specific private enterprises with responsibility and accountability
- ▶ To make the private sector able to compete at the regional as well as international level in the era of globalization
- ▶ To encourage public confidence in the goods and services produced and offered by the country's private sector thereby promoting exports
- ▶ To facilitate and create sound industrial relations at the national and enterprise level and establish good relations with trade unions to create a good working environment in the country.

Become the Sounding Voice of the Industries

As one of the main objectives of establishing CNI was to boost the country's industrial sector through increased confidence of businesses operating in Nepal and attracting Foreign Direct Investment (FDI) to accelerate economic growth, CNI has actively been working as the sounding voice of industries in the country.

To increase business confidence, the domestic environment must be conducive for national and international investors. To establish and maintain this environment in Nepal, a land of comparative advantage with huge potential market, CNI has been consistently advocating and lobbying for the betterment of the country's industrial community, and for maximized social welfare of the general public.

Since its inception, CNI has highlighted several important points and facets of the business climate for

industrial promotion. There is a cross-regional and cross-sectoral consensus among business persons and industrialists across Nepal that government regulations and policies have posed the biggest hindrance to doing and growing business. CNI is committed to supporting the government course correct to ensure that business development flourishes in the nation. To represent the expectations of the industrial community, through advocacy and lobbying, CNI has been focusing on minimizing hindrances related to industrial relations, lack of energy, access to finance and bureaucratic hassles.

Work closely with the Government and Development Partners

The development and implementation of trade and investment friendly policies cannot be limited to attractive slogans and promises, but it does indicate the commitment of the government towards policy improvements. The environment for increased investment is best created by removing administrative barriers to investment, increasing competitiveness, and eliminating corruption. In order to increase Nepal's national competitiveness and to attract more investment, the government must focus on streamlining and reforming policies and practices that are seen as entry barriers to industries and business activities. Government effort is also required to ease the implementation mechanism of policy statements along with simplified tax administration, transparent monitoring and evaluation system with legal provisions of justice. The government and private sector must work concurrently with mutual trust and confidence. The government must also acknowledge private sector contribution in investment, employment creation, production as well as revenue generation to encourage investment.

CNI, as an apex body of the country's industrial and business sectors, has been closely working with numerous government agencies and departments not only on issues of policy formulation but also in the

process of policy implementation, monitoring and evaluation. Similarly, CNI has been closely working with development partners, national and international non-governmental organizations, diplomatic missions, academia and civil society in the areas of infrastructure development, trade and investment facilitation, research and development as well as corporate social responsibility.

Promoting Industrial Growth through Specialization, Innovation and Technological Advancement

Although Nepal's industrial sector recorded an annual average growth rate of around 5% over the past two decades, the growth was uneven and set on a clear declining trend. Until the private sector grows more rapidly increasing its share in overall GDP, it will be difficult to reduce poverty and generate well-paying jobs in the country. In the future, a rapidly expanding Nepalese manufacturing sector, both in terms of increasing its relative size in the domestic economy and in terms of raising its productivity level, is inevitable. Experiences in many South and Southeast Asian countries show that with appropriate policies and strategies in place, the industrial sector can be turned into a driving force of economic progress.

Given the relatively small industrial base, low labor cost and high potential market, this is certainly achievable in Nepal provided the country can restore law and order, create a stable macroeconomic and political environment and have a transparent regulatory mechanism accompanied by a conducive business environment to attract and retain specialization, innovation and technological advancement with domestic and foreign investment. CNI believes that a new industrial strategy which emphasizes domestic linkages and the development of small and medium scale industries has the potential to generate widespread employment in the manufacturing sector as well as in agriculture, trade, transport and supporting services, consequently improve the living standards

of large sections of the population in urban and rural areas.

Besides, CNI has been focusing on industrial development strategy to face four emerging challenges, all stemming from the gradual erosion of the country's industrial competitiveness in an increasingly open trading environment.

- ▶ First, the growth rate of the industrial sector has been quite uneven in the past years and has slowed down considerably and even posted negative growth in some years
- ▶ Second, with rapid globalization and trade liberalization, Nepal is facing increasingly stiff competition in its traditional export markets and products, while its domestic firms are competing against increasing inflow of imported manufacture. Foreign exchange earnings of the tourism sector have declined putting additional pressure on the manufacturing sector to boost the next export earnings.
- ▶ Third, Nepal's traditional exports are losing share in the world market, and the world demand for its exports is stagnating or declining.
- ▶ Fourth, Nepal's industrial structure is already at odds with its long-term comparative advantage and facing renewed pressure from the impact of trade liberalization on its ailing industries.

In addition to these four main challenges, the industrial sector suffers from many long-standing weaknesses including poor investment climate and business environment, inadequate physical infrastructure, underdeveloped industrial technology, and low skills and illiteracy. To cope with these weaknesses, CNI has been focusing on specialization, innovation and technological advancement.

Acting as a Platform for Consensus Building and Networking

While policy reforms and transparency are necessary to address the immediate and short-term constraints of the industrial sector, they are not sufficient by themselves to lead towards rapid and sustained development of the economy as a whole. Because of numerous market failures faced by domestic firms in developing their technical and managerial capabilities including information acquisition, skills upgrading and technology development, progress will not evolve naturally in the context of Nepal's present endowments and policy framework, or in the international context of stiff competition in the globalized market place. In such a situation, the role of the government as well as the private sector organizations like CNI should be focused on consensus building and networking, especially in the areas of promoting investment climate and business confidence where it can be most effective in attracting additional investment.

The regulatory approach and policy tools used in Nepal seem to be ineffective especially in areas of dispute settlement, consensus-building and networking which have been proven in the past to spur manufacturing growth, promote a narrow range of exports based on largely imported inputs (eg. carpets and garments), and tariffs and bans to protect domestic firms. The changing international environment calls for liberalizing trade and investment regimes and building a more creative and innovative strategy relying on close public-private partnership to enhance productivity and transaction efficiency of manufacturing firms, diversification of export products and markets to create a conducive business environment, investment in physical infrastructure, and development of industrial technology to raise technical and managerial capabilities of domestic industrial firms. It is important to recognize that private businesses compete in domestic and international markets and public policy needs to fortify the competitive capabilities of these businesses.

As the industrial sector already accounts for a larger share of most of the country's exports, its success is crucial to the country's prosperity now and in the future. In recent years, the Nepalese industrial sector has been facing difficulties posed by international conditions, the result of the global downturn and global competition. However, Nepal has opportunities as it has one of the lowest wage rates in Asia and can attract Foreign Direct Investment. The country boasts diverse climatic conditions, abundant water resources and hydropower potential, and is strategically located between two economic giants, China and India. There is much that the government and industry can do to take advantage of these opportunities.

To engage and facilitate these opportunities, as the apex body of the country's industrial sector, CNI has developed itself as a platform for consensus-building and networking both at national as well as international levels for investment promotion, industrial development, and employment generation.

Corporate Social Responsibility

In recent decades, the concept of Corporate Social Responsibility (CSR) has turned out to be a vital strategy for businesses to survive in a ruthless market environment. In a condition where the market shift and customer preferences have become unpredictable and complex, adopting a CSR strategy is seen as a powerful tool for survival. CSR is intrinsically linked to the concept of sustainable development: businesses need to integrate the economic, social and environmental impact in their operations. Keeping this reality in mind, CNI takes its CSR very seriously and encourages its members to be active in fulfilling their social responsibilities. It has been an example in this sector since its inception. CNI, as an organization that is accountable to society at large and responsible to help those in need, has taken some initiatives in association with MaHa Sanchar, a philanthropic organization set up by the comedian duo of Madan Krishna Shrestha and Hari Bansha Acharya, and dozens of other organizations. CNI has set up a "Citizen Relief Fund"

to undertake immediate relief programs in the event of natural calamities like floods, earthquakes and fire in the country. This fund has grown exponentially to become a dependable source for helping relief efforts in the case of natural calamities in the country as well as abroad.

CNI-Citizen Relief Fund has so far carried out relief programs for fire victims in Kathmandu and Siraha, flood victims in eastern and western Nepal, and people affected by diarrhea epidemic in the far western region of the country. Funds and essential materials have been mobilized and handed over to the Pakistani Embassy to help the victims of the devastating earthquake in Pakistan. The CNI-Citizen Relief Fund handed over a substantial amount of aid in cash and kind to the Sri Lankan Embassy for the relief of tsunami victims in Sri Lanka and also in Japan. To rehabilitate the affected people, CNI through Citizen Relief Fund has collected and distributed relief material to the victims of the monsoon in August 2014 which caused excessive flooding in both eastern and western regions of Nepal devastating the livelihoods of thousands of Nepalese people with casualties in hundreds.

With the devastation and tragedy brought by the massive earthquake on April 25 and May 12, 2015 CNI and MaHa Sanchar through the Citizen Relief Fund worked collaboratively to provide relief materials (food, water and shelter) to most affected areas and has initiated a long-term rehabilitation program for those affected by the earthquake. CNI has been working tirelessly in raising funds from among its members, organizations and the general public to extend help for relief and rehabilitation in the affected regions.

CNI is also focused on strengthening and enhancing the 'Citizen Relief Fund' to contribute to society in the days to come.

Research and Development (R&D)

CNI is active in providing market and business information services to its member firms. Due to fast paced globalization and rapid technological development, data and information relevance keeps changing. To stay abreast of the challenges and changing environment as a consequence of globalization and trade liberalization, it is imperative to upgrade industry associations and businesses to enhance their capacity. Research and Development (R&D) is a powerful tool to stay relevant to changing global best practices and excel in business through specialization, innovation and technological advancement.

R&D plays an important role in the innovation process which is increasingly vital to current and future profits for companies. It results in innovation and upgradation of technology and practices that bring new products and services to the marketplace. Innovation results in high-quality jobs, successful businesses, better goods and services and more efficient processes. Research has consistently demonstrated the positive correlation between R&D investment intensity and company performance measures such as sales growth and share price. Businesses are in a better position to achieve and maintain competitive advantage in the increasingly global marketplace with sustained R&D and related tools.

Further, companies that carry out R&D may be in a position to claim tax relief through R&D tax credit schemes. R&D tax credits work by allowing companies to deduct qualifying expenditure on R&D activities when calculating their profit for tax purposes. Other R&D support such as grants for Research and Development and Knowledge Transfer Partnerships are available to help companies fulfill their R&D aspirations. Likewise, R&D results in valuable inventions, ideas and designs which can be a source of potential value when it comes to gaining competitive advantage. A variety of Intellectual Property Rights exist to help a company protect these valuable assets.

Because of these, CNI has been conducting various comprehensive researches in association with different government as well as non-government organizations focusing on issues of industrial development including manufacturing and service sectors. CNI has then been forwarding the conclusions derived from the research studies to concerned government agencies for policy reform as well as to the member institutions to help them in specialization, innovation and technological advancement.

Trade and Investment Facilitation

Trade and investment are two sides of a coin. Generally, for countries like Nepal, where the five decade-long development efforts of the government are staggering behind in comparison to other countries that started their planned development strategy simultaneously, equal emphasis is required to promote trade and investment. Studies have found that the influence of market and supplier access on investment location decisions was four times greater than that of production costs. Access to markets and access to suppliers are the most important factors affecting entry decisions by domestic as well as foreign investors and are serious issues of trade and investment promotion.

Trade, investment and production patterns in production chains are also partly determined by agglomeration and dispersion effects across countries and commodities. Trade facilitation has an indirect impact on Foreign Direct Investment (FDI) inflow by lowering the cost of spreading production across several countries in order to take advantage of their comparative advantages. Increased FDI can further boost regional trade adding to the direct effect of improvements in trade facilitation across borders. If the advantages of scattering production across economies in a region outweigh those from concentrating it together, trade facilitation makes FDI complementary to trade. This can create a virtuous cycle of trade facilitation, increased trade and investment that fosters economic growth.

To compete for larger shares of regional supply chains, countries have striven to improve their trade services. The government should actively promote infrastructure development in order to strengthen its competitive and comparative advantage and the private sector as well as Trade Support Institutions (TSIs) should focus on specialization, innovation and technological advancement to reduce the cost of production and maximize production, profit and investment. An FDI and export-oriented development strategy with well-developed trade and investment facilitation mechanisms supported by the economy's integration in global production networks enhances the investment attractiveness for foreign firms. CNI, as a leading trade and investment support institution and sounding voice of industries, well understands its role to link Nepalese products into the global supply chains through industrial development and resulting high-quality production and trade services.

In order to facilitate trade and investment in Nepal, CNI in cooperation with the Government of Nepal Ministry of Industry and USAID - NEAT activity has developed an information portal www.investnepal.gov.np which works as a window for domestic as well as foreign investors to know about Nepal's investment climate, investment procedures, visa process, policies, laws and acts including different surveys, treaties and agreements signed by Nepal with other countries. CNI is the operator as well as manager of the portal and regularly updates information as it emerges. CNI in cooperation with the European Union is going to commence a special project called 'Go International' to promote the export of Nepalese products, identified by NTIS to the European markets.

CNI has also identified the following major areas for trade and investment facilitation and is working in accordance to the same. These areas are trade and investment promotion; customs clearance facilitation; commodity inspection and quarantine, food safety, quality and standardization; electronic business; transparency in laws and regulations; cooperation of small and medium enterprises, commercialization of agriculture, promotion of high-value crops; and cooperation with trade partners as well as concerned government organizations.

Certificate of Origin

The Certificate of Origin (CoO) is a document issued by the government or private sector business organizations to certify the place of growth, production or manufacture of goods. It is required when exporting to specific countries when requested by the consignee for customs clearance, or when it's stipulated in a letter of credit. The CoO identifies goods and contains an express certification by a government authority or other empowered body that the goods in question originate in a specific country.

Many importers insist upon CoO when dealing with foreign exporters. Although obtaining a CoO is straightforward, it's important that specific procedures are followed:

- ▶ Updated information of exporters in a specified form which has to be completed and forwarded to the appropriate chamber of the state/territory, together with a list of signatories authorized to sign the certificates
- ▶ Evidence of origin i.e. copies of the invoice, a bill of lading, a letter of credit, or a statutory declaration must be supplied prior to stamping
- ▶ Exporters must provide a copy of the documents being stamped for chamber records
- ▶ Before submission for authentication, the exporter must sign all export documents on the bottom left-hand side under the exporter's declaration

CNI is engaged in issuing Certificate of Origin to members as well as non-member enterprises engaged in exports of various products to international markets. CNI has been issuing the online certificate through Nepal National Single Window (NNSW) platform of the Government of Nepal. CNI has been represented in the Technical Committee of the Department of Industry to look after the technical aspects of export formalities and has been accordingly providing services to exporters.

Membership Services

CNI Membership Committee as well as the Secretariat have been actively rendering services to its members. Fast and efficient means of e-mail communication has been brought into active use. This system provides members with speedy, economical and prompt service. Because of this, the visits of the CNI delegation to different countries have been further strengthened and expanded including building relationship with associated chamber organizations in these countries. Active involvement of CNI members on such visits to chamber organizations of neighboring countries has provided an opportunity to explore the potential trade opportunities in these markets.

Information Collection, Documentation and Publication, and Evidence-based Research

CNI is well equipped with important information related to trade, commerce and industry both at the national and international levels. The CNI secretariat has been regularly collecting and updating data related to major economic indicators as well as trade and investment statistics. This is then published in our trade directories, publications, journals and articles. Foreign Trade and Information Division of CNI has been actively coordinating with the World Trade Organization (WTO), International Trade Center (ITC), SAFTA and BIMSTEC to acquire information needs of its members and other users and address their queries on commercial, industrial and export promotion matters. Apart from that, CNI has been regularly publishing its monthly newsletter 'MONITOR' which carries information on its activities and issues related to the economy. Also, CNI is regularly publishing articles and magazines on investment, business, trade, policies, socio-economy and others which are distributed across the nation.

TAKING THE CNI AGENDA FORWARD

courtesy: www.b360nepal.com

Nepal witnessed premature deindustrialisation in early 2000 and became a service-driven economy thereby skipping industrialisation requirements needed to enhance production and employment generation that are key for stable growth in the long run. Remittances have played a role to lubricate all sectors of the economy, most importantly for the growth of service sector as import-based consumption started surging over the years along with increased inflow of remittances. The service sector at present alone accounts for 60.2% of the GDP from 48% two decades back. Exponential growth of the service sector is largely backed by remittance sent by more than four million Nepalis working in Gulf countries and Malaysia.

Against this backdrop, both the government and private sector have realised the need for a strong production base to sustain the economy. The Confederation of Nepalese Industries (CNI), which has been advocating for industrialisation in Nepal has launched a campaign titled, 'Make in Nepal-Swadeshi'. **Business 360** caught up with Vishnu Kumar Agarwal, the newly elected President of CNI, to learn more about prospects for industrialisation in the country and the challenges.

Agarwal has previously served as Senior Vice President of CNI and as Chairman of its Infrastructure Development Committee. CNI is the apex body of the large and medium scale industrial community of Nepal and has a

membership base consisting of nearly all of the big corporate houses of Nepal, blue-chip companies, JVCs, etc, spread across a wide and diversified spectrum of businesses.

Agarwal has previously led the Young Entrepreneurs' Forum as well. He is a former football player and is currently promoting Kathmandu Razors Football Club, winners of the Nepal Super League 2021. He is better known as the Managing Director of MAW Group of Companies and the Honorary Consul General of the Czech Republic to Nepal. Excerpts of a recent interview with **Business 360**:





Vishnu Kumar Agarwal

President of CNI
Managing Director of MAW Group of Companies

Being at the helm of CNI, how would you like to take forward the organisation. What roadmap would you like to implement as its leader in the next two years?

We have given priority to creating a sound environment for industrialisation. A strong production base is a must for stability and sustainability of growth and to generate employment. CNI is an umbrella organisation of Nepali industries and we try to address issues faced by our members by coordinating with concerned stakeholders and even the government. Industrialisation is necessary because with each new venture there is employment generation and forward and backward linkages are established which means ancillary industries also flourish. As soon as a good is produced it creates a supply chain — wholesalers, distributors and retailers — which means more businesses and jobs. If the product is competitive it can also be exported that helps bring in foreign currency. So, there is no substitute to industrialisation and we would like to appeal to all stakeholders to create a favourable climate for it. However, it is easier said than done as it requires a wide range of reforms from legal to physical infrastructure, land acquisition, taxation, cost of fund and others. We have defined our goals and everyone who takes on the mantle works towards attaining the goals with the help of the team.

Operating an industry is a multidisciplinary subject. How can Nepal become competitive despite being a high-cost economy as our cost related to output of labour is quite high and there are infrastructure impediments besides the procedural hassles while availing services from government offices?

It is challenging but not impossible. The government is also committed to developing an environment that encourages production-based industries. We can see the government's perspective has been changing. Previously, they were more focused on generating revenue but now it has started emphasising industrial growth and has been trying to facilitate and promote industries. The status paper presented by Finance Minister Janardan Sharma in the Parliament a few days back also stresses on a production-based economy and the need to increase the share of industrial output in GDP. It is definitely the government's choice on whether it wants to be more revenue-centric and promote imports to achieve higher targets in the short term or promote industrialisation and develop a sound, stable and sustainable growth of revenue in the long run. Promoting industrialisation could impact revenue collection to some extent in the short term but it will create the foundation for sound and stable revenue growth along with inclusive economic growth, jobs backed by a solid foundation of the economy or strong production base in the long term. That's why all stakeholders must focus on industrialisation.

The country has faced premature deindustrialisation due to various constraints like the armed conflict, irregular electricity supply, labour unrest, preference erosion and most importantly cheaper imports. Do you believe an environment for industrialisation can be easily created?

Definitely it will take time to change the perspective. However, I believe that the mindset of the bureaucracy is changing for the better gradually. If you look at the recent policies and budget of the government, they've duly acknowledged the importance of production in the country. The budget for fiscal 2021-22 has also incorporated our initiative: 'Make in Nepal-Swadeshi'. The major objective of this initiative is to develop a production-based economy from an import-based one. We've launched this campaign in consultation with the government and it has four objectives: creating employment for 1.5 lakh people annually; increasing contribution of industries in the economy (expanding the share of industrial output in GDP); boosting exports; and attracting investment to establish 1,000 industries including small and medium every year. Export earning has just crossed the threshold of Rs 100 billion and we have set a target to increase export income by four times within five years.



We can see the government's perspective has been changing. Previously, they were more focused on generating revenue but now it has started emphasising industrial growth and has been trying to facilitate and promote industries. The status paper presented by Finance Minister Janardan Sharma in the Parliament a few days back also stresses on a production-based economy and the need to increase the share of industrial output in GDP.

CNI has been urging the government to address infrastructure bottlenecks to make Nepali industries competitive which will consequently attract investment, substitute imports and boost exports. How well do you think is the issue of poor infrastructure being addressed?

The research cell of CNI was responsible for preparing the document, 'Make in Nepal-Swadeshi'. We worked rigorously on it since last year and held a wide range of consultations with our members, academicians and government to validate the findings of the research and ideas pitched by our research team. We came up with a consolidated document

with recommendations for the fundamentals that are required to translate the 'Make in Nepal-Swadeshi' campaign into action. We have a 34-point recommendation for interventions under seven pillars.

We can better the industrialisation process through reforms in multiple areas like relaxation on land ceiling or land holding limit for industries, industrial relation related issues and taxation, among others. Similarly, we have to identify projects that can help substitute imports. We can kickstart even through low-value addition, but we have got to start. Once an industry comes into operation it will create backward and forward integration. Most importantly, infrastructure projects must be completed in a timely manner. Such infrastructure should provide necessary impetus for the industrial environment by lowering cost of production; helping tourism industry flourish and smoothening agriculture supply chain. Lastly, we have stressed on digitalisation and modernising industries. We have to modernise our service industry so that they can compete globally.

On the consumption side, three pillars have been identified. We have to develop trust towards Nepali products. Government agencies, private/public companies and general public must be encouraged to consume Nepali products and we also have to boost exports. CNI is very serious about the industrialisation drive and all stakeholders need to be involved to address the barriers to industrialisation. What is encouraging is that the government is also seeking specific feedback

which is a positive sign. We can see things are happening and we are committed to it.

Industries have become highly smart through adaptation of technology. Artificial intelligence, 3D printing, and blockchain technology, among others have changed the whole perspective of industrial production. What sort of industrialisation are you envisioning for the country?

Nepal lies between two emerging economic superpowers - India and China - and that is an opportunity for us. On the flip side, both are highly industrialised and their scale of production is high and the technologies they use may easily beat us in terms of the competitiveness and quality of our production. However, the reason why I am saying it is an opportunity is we can integrate our industries with those of India and China. Industries worldwide (including India and China) are adopting fragmented mode of production. We can supply ancillary products. I often cite the example of the cement industry in Nepal. When the government relaxed policies regarding operation of mines, the cement industry boomed in Nepal. If we rightly pinpoint the issue and sort it out, it can pave the way for new avenues to develop ancillary industries, local consumption and exports. We must gradually lower our production cost, address infrastructure bottlenecks, and lessen various procedures that will gradually lower the cost involved in our supply chain and improve the labour output to become competitive.



As the private sector is the major contributor for jobs and growth the government should ensure representation of private sector in investment facilitation/promotion mechanisms and while drafting financial and industrial laws and policies that are related to the private sector even before it starts consultations with us as there is always limited time for validation.

If we look at the special economic zones (SEZ) why has there been lukewarm response from investors to set up industries in these zones?

SEZs are considered the best option for industrialisation but there are some other issues like lack of proper electricity supply, high lease rate and lack of effective single-window facility, among others. The government must be clear on whether it wants to generate revenue through land leases or the profit of industries that are set up in SEZs. I think tax on profit is justified. I often say the government must play the role of a driver and the rest are passengers. It depends on the government's desire.

Some member industries have been saying that CNI has not been looking into

their issues properly. How often do you interact with members?

Our members directly approach us to resolve their problems in coordination with the concerned stakeholder which could be government agencies, Nepal Rastra Bank, banks or others. We represent 5,000 members and have a strong mechanism for feedback. We do respond to our members promptly. We have experts, lawyers and a vibrant secretariat to take forward such issues. We don't have any conflict among the members. Internal conflict and excessive politics can dampen the spirit of any organisation and they can easily deviate from their core issues. We are duly acknowledged by the government agencies, Nepal Rastra Bank and other stakeholders for our well-researched feedback.

What do you have to say about the need for unity of private sector umbrella organisations?

We have a common objective to support and lobby for the private sector and economic development. We might have differences in opinions in the way we work but we have a common ground and the same voice on issues of the private sector. We have collaborated to issue common statements on economic and legal issues related to the private sector.

The private sector could play an effective role in attracting FDI and Track II diplomacy along with expanding trade and investment relations. How do you view this?

We can definitely do it and we have in fact prioritised this. In order to ensure we have good networking and there is good flow of information on policies/rules and

experiences in between South Asian and ASEAN countries, we are going to establish Union of Chambers of Commerce of South Asia which will have 19 members. We will be signing an MoU on this very soon.

What should the role of chambers be to expedite investments and create jobs in the post-pandemic era?

The private sector needs to play a proactive role. We must contribute in policy finalisation and economic development. Also, we need to gain the trust of the entire private sector and acknowledgement from the public, and we will be working with all stakeholders. Government policies and laws must be compatible for the growth of the economy and address the Covid 19 related issues. For example, we have requested Nepal Rastra Bank to provide up to 20% of the loan or Rs 200 million, whichever is higher, as working capital for Covid 19 affected businesses. If that materialises then mid-sized industries will immensely benefit. Meanwhile, the Monetary Policy 2021-22 has addressed the issues of MSMEs. Likewise, the government should provide Covid 19 vaccines at the earliest to reopen economic activities so that the economy which has been battered by the pandemic can recover fast. Most importantly, as the private sector is the major contributor for jobs and growth the government should ensure representation of private sector in investment facilitation/promotion mechanisms and while drafting financial and industrial laws and policies that are related to the private sector even before it starts consultations with us as there is always limited time for validation.



The Everest Hotel
KATHMANDU



ANNUAL GENERAL MEETING

17th AGM

June 29, 2020



CNI concluded its 17th Annual General Meeting virtually amidst the Covid 19 pandemic under the theme 'Economic Survival and Recovery' on June 29, 2020. The AGM was inaugurated by Rt Hon Prime Minister KP Sharma Oli as chief guest. Hon Lekh Raj Bhatta, Hon Rameshwor Raya Yadav and Hon Dr Yubaraj Khatiwada attended as special guests. Dignitaries from various sectors were present through Zoom.

Strengthening Partnership

June 29, 2020



On the occasion of the 17th Annual General Meeting, CNI organized a Partners Session with its partner chambers and industry associations from various countries. The session was chaired by Nirvana Chaudhary,

Vice President and Chair of the International Relations Committee of CNI, who conveyed the agenda of the session: to strengthen networking, to strategize partnership and to exchange opportunities. Representatives from different chambers participated in the virtual session.

18th AGM: Make in Nepal- Swadeshi

July 21, 2021





CNI held its 18th Annual General Meeting with the theme, Make in Nepal-Swadeshi on July 21, 2021 at Hotel Yak and Yeti. Chief guest Rt Hon Prime Minister Sher Bahadur Deuba inaugurated the opening. Hon Finance Minister Janardan Sharma was also present at the event as special guest.

The closed session of the AGM commenced with a welcome address by President Satish Kumar More. Detailed progress and activities report was presented along with discussions on the tabled amendment proposals to the Constitution of CNI.

The closed session elected Vishnu Kumar Agarwal as President. Additionally, 37 members were selected to the National Council: Amit More, Ratan Lal Kedia, Rahul Kumar Agrawal, Sandeep Kumar Sharda, Varun Kumar Todi, Sulav Agrawal, Amit Begani, Vikas Dugar, Rajesh Kumar Agrawal, Chandra Tandon, Anuj Agrawal, Arpit Agrawal, Deepak Agrawal, Suraj Bhakta Poudel, Nirvana Kumar Chaudhary, Vikram Singhania, Dileep Agrawal, Sharad Kumar Tibrewala, Rohit Gupta and Aditya Sanghai were selected from the promoter member group.

Hemraj Dhakal, Nicholas Pandey, Birendra Raj Pandey, Barsha Shrestha, Laxmi Prasad Subedi, Guru Prasad Neupane, Rajeev Kumar Gupta, Raj Bahadur Shah, Pampha Dhamala, Ashish Garg, Dwiraj Sharma (Siwakoti), Ashok Sherchan, Tara Prasad Poudyal and Hitesh Golchha were selected from the corporate member group.

Gokul Bhandari, Krishna Prasad Adhikari and Basant Bahadur Chand were selected as members of the National Council from the institutional member group.

Vice Presidents elected after 18th AGM

July 27, 2021



As per the provision in the constitution of the Confederation of Nepalese Industries, CNI Governing Council (GC) elected seven vice presidents. The newly elected CNI VPs are Nirvana Chaudhary, Krishna Prasad Adhikari, Rajesh Kumar Agrawal, Birendra Raj Pandey, Raj Bahadur Shah, Hemraj Dhakal and Rohit Gupta.



ADVOCACY AND ENGAGEMENT

Permanent management mechanism needed for sick industries

November 23, 2020



A discussion was held by CNI regarding the study of sick industries and preparation of a report on the identification and classification of sick industries and the facilities, concessions and institutional arrangements required for such industries with the committee formed by the Government of Nepal.

CNI President Satish Kumar More welcomed the government's initiative to form a committee for the identification, classification, rehabilitation and management of sick industries.

The report prepared by the committee is important to understand the situation of the industries and businesses which have been facing problems due to complexities in technology, capital and management since the post conflict period till the present day scenario of the Covid 19 crisis.

President More pointed out the need to find a permanent solution by forming a committee comprising of high-level stakeholders as per the provisions of the Industrial Business Act 2076 BS to solve the problems related to sick industries. A recommendation for clear

policies and legal arrangements for the smooth and credit-free exit of fully sick industries under the auspices of Nepal Rastra Bank was also requested.

The committee is required to pay attention to the immediate implementation of the working procedure 2070 regarding the possible facilities from the financial sector in relation to the ailing industries. To rehabilitate ailing industries, the government is required to waive partial or full tariffs, fees or revenue on the purchase or import of necessary machineries, plants, parts, raw materials, other tools and equipment.

On the occasion, Deepak Subedi, Coordinator of the government committee, assured that the committee report would include important suggestions presented by CNI regarding the ailing industries. Committee members and CNI Vice Presidents Krishna Prasad Adhikari and Birendra Raj Pandey were present at the discussion.

CNI team holds discussion with NRB Governor

December 29, 2020



CNI office bearers met Nepal Rastra Bank Governor Maha Prasad Adhikari at the central bank to discuss the problems faced by industrialists due to NRB's policies and directives. Topics discussed included loan disbursement, overdraft loans and advance payment of loans.



स्वदेशी पूंजी, स्वदेशी श्रम ।
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In CNI's view, the current arrangement on credit against shares will affect investment in physical infrastructure projects under a public-private partnership. CNI President Satish Kumar More said the loan advance payment fee and loan swap fee should be reduced.

He also highlighted that the refinancing provision of Rs 200 million for large-scale industries and businesses is insufficient.

According to the provisions in the Unified Directive, 2077 BS, during classification of loans and loan loss, a provision has to be made for maintaining loan loss. CNI opines that the company or business should not have to make such a provision.

CNI has requested that the payment for foreign exchange services should be USD 10,000 or similar, payments through TT should be USD 40,000, and exchange facility on passports should be USD 2,500.

CNI also raised the issue of membership of the Credit Information Bureau Nepal for those institutions that provide hire-purchase loans after obtaining permission from Nepal Rastra Bank. CNI has requested Nepal Rastra Bank to add ten more items to the list of items to be imported from India in foreign currency.

Governor Adhikari said CNI should encourage industrialists to avail the benefits of refinancing facility as NRB has provided Rs 85 billion for refinancing but even Rs 10 billion has not yet been taken.

The Governor said that he looked forward to possible research collaboration between NRB's Research Department and CNI's Research Cell in the coming days.

Discussion with Finance Minister regarding penalty waiver

January 13, 2021

CNI officials held discussions with Finance Minister Bishnu Poudel regarding the deadline extension for



submitting income tax returns for fiscal year 2076/2077. President Satish Kumar More requested for an extension on the deadline till the month of Chaitra. President More urged the government for penalty waiver for businesses that have not been able to submit their income-expenditure statements.

A discussion was also held between the Ministry of Finance, Ministry of Energy and Nepal Electricity Authority regarding the demand charge waiver. Finance Minister Poudel said he would take the initiative to resolve the problem.

Interaction with Chief Secretary on job creation through industrial expansion

February 9, 2021

CNI officials met Chief Secretary Shankar Das Bairagi in Singha Durbar and held a discussion on job creation through industrial expansion.

President Satish Kumar More emphasized the contribution of different sectoral industries to the gross domestic product. President More added the manufacturing industry is capable of creating a significant number of jobs by enhancing its productive capacity and competitiveness through government support.

The discussion was based on the report prepared by CNI Research Cell regarding industry registration status and employment opportunities in those industries. The importance of collaboration between the government



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and private sector to make Nepal's economy self-reliant by minimizing imports was also discussed. Chief Secretary Bairagi said the private sector has the capacity to generate employment in the agriculture sector as well.

Parisanghma Paricharcha

February 9, 2021

With the aim of enhancing trust and cooperation between the government and private sector, CNI organized an event titled 'Parisanghma Paricharcha' to discuss about restoring the industrial sector and national economy which have been adversely affected by the Covid 19 pandemic. Revenue Secretary Ram Sharan Pudasaini chaired the discussion as chief guest.

The discussion was held in the presence of the Director General of Department of Customs, Suman Dahal and then Acting Director General of Inland Revenue Department, Gajendra Thakur. CNI President Satish Kumar More mentioned that a Research Cell has been set up at CNI Secretariat to provide practical and operational suggestions to the government on policymaking which will assist in expanding the domestic and foreign investment environment in Nepal.

Revenue Secretary Pudasaini stated that the Ministry of Finance will earnestly work to gradually address the issues raised by CNI and appreciated CNI's efforts in promoting the concept of Make in Nepal-Swadeshi campaign.

Director General of DoC, Dahal informed that the system will determine the channel of customs clearance and preparations have been made to make the export process easier and faster.

IRD Acting Director General, General Thakur, said the department has given priority to the collection of arrears and refund of taxes and added that VAT and other tax problems are being resolved more efficiently than previously. Senior VP of CNI, Vishnu Kumar Agarwal stressed the need for government and private cooperation to boost Nepal's economy.



Interaction with Minister for Energy, Water Resources and Irrigation on reducing electricity tariff

August 5, 2021



CNI leadership held an interaction with Hon Minister for Energy, Water Resources and Irrigation Pampha Bhusal in Singha Durbar regarding the reduction of electricity tariff. Minister Bhusal said that electricity tariff in the industrial sector would be reduced along with the increase in domestic production of electricity. She added electricity tariff for household consumers would be reduced initially followed by the industrial sector.

Minister Bhusal shared that the Ministry has plans to improve power generation, transmission and distribution system and make all necessary policy facilitation to solve problems faced by the power sector. CNI President, Vishnu Kumar Agarwal, emphasized the need to issue necessary procedures for implementation of power wheeling to reduce the cost for Nepalese industries. He added that supplying reliable, quality electricity to domestic industries at export rate instead of exporting electricity would increase the consumption of electricity in the domestic market and contribute to the growth of the economy.

CNI meets Rt Hon Prime Minister

August 5, 2021

CNI met Rt Hon Prime Minister Sher Bahadur Deuba at the Prime Minister's residence in Baluwatar to hold talks related to vaccination. CNI President, Vishnu Kumar Agarwal stressed that it was essential to provide vaccines to all citizens to bring back normalcy in people's lives and the economy. He urged the Prime Minister to prioritize industrialists and employees working in the industrial sector during the vaccination drive.

President Agarwal highlighted that efficient management of oxygen plants, cylinders and hospitals was crucial as the risk of the third wave of Covid 19 could increase and complicate the management of essential services including hospitals and oxygen. During the interaction, he briefed the Prime Minister about the 'Make in Nepal-Swadeshi' campaign launched by CNI. Further, CNI President Agarwal urged the Prime Minister to resolve the trunk line dispute and spoke about Nepal Electricity Authority writing to the Prime Minister for payment of arrears in the name of discount bill.

Discussion with State Minister for Health and Population

August 12, 2021

CNI met Hon State Minister for Health and Population, Umesh Shrestha to discuss about prioritizing the private sector to get vaccines against Covid 19. Minister Shrestha said that in order to run the economy smoothly, priority will be given to the private sector with an emphasis on industries.

Minister of State, Shrestha informed that all arrangements for procurement of vaccines required by the Government of Nepal have been completed. He further added that 13 million doses of vaccine would arrive in Nepal in the next month and half. By April, 55 million doses of vaccine will be brought and administered in Nepal.



Stating that the threat of the third wave of Covid 19 has increased, he said the government is trying to manage dedicated hospitals and oxygen to fight against the pandemic. “The government is moving forward to make maximum use of its capacity and work on efficient management,” he stated.

During the discussion, CNI President, Vishnu Kumar Agarwal said industrialists were at the forefront in helping the economy run by working as frontline workers and urged the government to prioritize entrepreneurs across the country during the vaccination campaign. He further added the government should focus on providing timely vaccination to the private sector as the private sector contributes more than 70% of the government revenue.

Meeting with Finance Minister

August 18, 2021

The CNI team held a meeting with Hon Finance Minister Janardan Sharma. In the meeting, the Finance Minister said the government is ready for policy and procedural simplification to develop Nepal as a productive economy. He added that he would facilitate the practical implementation of the agenda of building a productive economy.

Finance Minister Sharma also said industries should be developed to create a sustainable revenue base and stressed the need to increase investment in the

industrial sector. Stating that weak capital expenditure is a problem in capital formation, Minister Sharma said the government will move ahead by increasing capital expenditure and improve the quality of project implementation. He also expanded on the need for the government, private sector, cooperatives and general public to stand together and strengthen the foundation of the economy.

During the meeting, CNI President, Vishnu Kumar Agarwal, said that the declaration to transform Nepal into a productive economy was also mentioned in the current government's minimum common program and the current economic situation of the country released by the Ministry of Finance. Stating that policy reforms and mediation are needed in 34 areas for the implementation of this campaign, he said that a committee comprising representatives of the Ministry of Finance, Ministry of Industry, Ministry of Law, National Planning Commission and Confederation of Nepalese Industries should be formed.



President Agarwal apprised the Finance Minister about industrialists getting embroiled in the dispute of dedicated and trunk line and urged him to resolve the issue. In response, Finance Minister Sharma clarified that industries which have utilized electricity facility will have to pay the tariff and those that have not received the facility will not have to pay any tariff.

CNI suggested the government to facilitate the promotion of innovative businesses and small and medium enterprises, discourage the import of goods

that can be produced domestically to promote indigenous products, and implement the standards and quality provisions to be followed on all imported goods. Similarly, cash subsidy should be maintained on the basis of value addition of goods in all foreign exchange earnings, expenses should be deducted from the cost of corporate social responsibility, income tax on agro enterprises should be fully exempted for ten years for the country to become self-reliant in agriculture, and land allotment provision for commercial agriculture should be waived.

CNI also recommended that the government enact a separate umbrella law for the speedy and successful implementation of national pride projects and other large projects that can bring about positive transformation in the country. It further urged the government to prepare necessary procedures to implement policy provisions that were announced earlier allowing industries to purchase electricity directly from energy producers by paying the wheeling charges.

Meeting with Finance Secretary

August 18, 2021



A CNI delegation met the Secretary of the Ministry of Finance Madhu Kumar Marasini. During the meeting, Secretary Marasini said he had done various works for the promotion of domestic industries and will extend full support to make the Make in Nepal-Swadeshi campaign a success.

He shared about launching the 'Buy Nepali, Make Nepal' campaign in Lumbini province to promote domestic goods. He added that CNI's campaign will make a significant contribution to reducing the country's trade deficit and increasing both production and consumption of Nepali goods.

Marasini further suggested CNI to focus on increasing production by identifying items of comparative advantage. "After hydropower, our comparative advantage has been cement," he said. "Identify such products and increase investment."

Discussion on Social Security Fund

August 27, 2021

CNI Employers Council and CNI Province 1 held a discussion on the contribution-based Social Security Fund. CNI organized a discussion to resolve the confusion about the contribution aspect in the social security program. In the discussion, CNI Vice President, Rajesh Kumar Agrawal, said there was confusion over the Social Security Fund on which clarification was needed. Bhim Ghimire, President, Confederation of Industries of Province No. 1, said an open discussion was needed among all stakeholders on the issue of social security for a conducive industrial environment. On the occasion, Deputy Director of Social Security Fund, Rohit Regmi, said all contributors to the Social Security Fund will be able to find an account of their contribution. He informed that they are working with hospitals for treatment and other facilities for employees registered with the Social Security Fund.

Discussion on reviving tourism sector post Covid 19

September 1, 2021



CNI organized a discussion with Nepal Tourism Board and other representatives of the tourism sector about the current crisis in the tourism sector and viable solutions. Raj Bahadur Shah, CNI Vice President, led the discussion.

During the discussion, concerned business people informed that 17% of the hotels had been shut down due to Covid 19. Similarly, the employment of more than one million workers in the tourism industry stands at risk. Participants also mentioned that tourist arrivals have come to a standstill as developed countries have listed Nepal in the negative list as cases of Covid 19 had increased.

Shah urged the government to speed up the vaccination drive against Covid 19 nationwide. He also said the government should lay special emphasis on the revival of the tourism industry.

Entrepreneurs demanded that arrangements be made to provide unsecured loans and tax refinancing facilities to all entrepreneurs for their revival. They also stated that tourists with negative PCR reports and those who have been fully vaccinated should not be kept in quarantine. Stakeholders also stated that though the government

has listed the tourism sector as one of the most affected areas they have not received the facilities that have been announced. Vice President Shah assured that CNI will be at the forefront to resolve every problem being faced by entrepreneurs and help revive the tourism sector.

Parisanghma Paricharcha with NRB Governor

September 3, 2021

CNI held a discussion on the share pledge loan limit in Parisanghma Paricharcha. Nepal Rastra Bank made an arrangement in the Monetary Policy that an individual or institution can borrow up to a maximum of Rs 40 million from a single financial institution and up to a maximum of Rs 120 million from the overall financial system.

NRB Governor Maha Prasad Adhikari informed that the limit imposed on share pledge loans through the Monetary Policy will not affect loans taken for industrial and commercial purposes. He clarified that the policy was introduced targeting those who invest in the stock market by taking loans on share pledges.



During the interaction, Governor Adhikari said the central bank has taken forward various reforms and the credit-to-deposit ratio (CD ratio) has been implemented accordingly. He said the central bank has encouraged the policy of using the banking sector for pure banking purposes.

CNI President, Vishnu Kumar Agarwal, said the policy introduced by the central bank last year has worked effectively to mobilize and revive the economy affected by Covid 19. He said that the availability of liquidity and interest rates were a matter of concern and urged NRB to be vigilant in this regard.

CNI Vice President, Nirvana Chaudhary, mentioned the need to now move towards digital banking. Banking Committee Convenor, Anal Raj Bhattarai, while giving a presentation on behalf of CNI, said the policy implemented by the central bank is helping make the economy dynamic.

CNI emphasizes tourists should not have to stay in quarantine

September 16, 2021

Tourists who have received the full dose of the Covid 19 vaccine and have a negative PCR report should not be forced to stay in quarantine, according to CNI. CNI emphasizes the importance of preparing for no quarantine provision for people who have been fully vaccinated and furnish a negative PCR report at the time of arrival stating the need for an ease in tourist movement in Nepal.

In addition to forming a tourism committee for the development and promotion of Nepal's tourism sector, CNI has emphasized the importance of collaborating with relevant entities for the sector's rapid revival. Similarly, the confederation decided to take the lead in providing on-arrival visas to travelers who wish to visit Nepal.

Speaking at the event, Raj Bahadur Shah, CNI Vice President, emphasized that all stakeholders should work together to help the tourism sector recover faster from the impact of the Covid 19 pandemic. He stated that policy facilitation is required to make the tourism sector vibrant, and that CNI will take the lead in this regard.

He stated that several nations have not allowed their citizens to visit Nepal and that diplomatic steps will be taken through CNI to create an environment that will allow foreign tourists to visit Nepal. The message that Nepal is a safe place for travel and tourism, according to Vice President Shah, should be broadcast around the world.

Joint statement of CNI, FNCCI and NCC regarding MCC

October 6, 2021

As per the agreement between Nepal and the US-backed Millennium Challenge Corporation (MCC) on September 14, 2017, the construction of power transmission lines and road maintenance works have not begun. The bilateral agreement could not be implemented for four years due to non-fulfillment of the preconditions for ratification of the agreement by the Federal Parliament.

Timely completion of power transmission lines and maintenance of strategically important roads will contribute to Nepal's development and help Nepal achieve a high economic growth. CNI urged the Government of Nepal, all political parties and stakeholders to immediately endorse the MCC Compact from the Parliament and implement the projects as they are in the national interest of the country.



नेपाल एल.पि.ग्याँस उद्योग संघ

ग्यास सिलिण्डर फेदां सावधानी पुर्‍याउनु पर्ने कुराहरु



१) उज्याँसको सिलिण्डर जोड्नु अघि सबै किसिमको आगोको उचाला (जस्तै तेल बत्ती, घुप, दिवो, लड्डिलेको स्टोभ आदि) नचिर्सिकन लगाउनु पर्दछ । उज्याँसको स्टोभ जोडदा जोड्दै बिजुलीको कुलै स्वीच बाल्ने लगाउने गर्नु हुदैन ।



२) उज्याँस सिलिण्डर सरीट गर्दा जडिले पनि सिल च्याप दुरुस्त छ छैन चेक गर्नु पर्दछ ।



३) उज्याँस सिलिण्डर जोड्ने रवर पाईपला कुलै सराबी (जस्तै घाँस परेको अथवा प्याल परेको) छ छैन बराबर चेक गरी राख्नु पर्दछ र यदि कुलै सराबी नोक्सानी देखिएता गृणस्तर पिल्ले आएका रवर पाईप ल्हाई फेर्नु पर्दछ ।



४) उज्याँस सिलिण्डरको सिल निकालेर रेगुलेटर अडाल गर्नु पर्दछ ।



५) जसरी उज्याँस सिलिण्डरको उज्याँस स्टोभला जोडी सकोषी बर्नर बालेर चेक गर्नु पर्दछ ।

ग्यास सिलिण्डर प्रयोग गर्दा ध्यान राख्नु पर्ने कुराहरु



१) रवर पाईपला कुलै किसिमको सराबीबाट मुहान्द छ छैन बराबर चेक गर्नु पर्दछ र हरेक दुई वर्षला रवर दबुब रेगुलेटर फेर्नु पर्दछ ।



२) यदि सलाईको लाम्चलाबाट उज्याँस स्टोभ बाल्ने हो भने पहिले सलाई कोरेर अलिमात्र बर्नरको खव (Knob) खोल्नु पर्दछ ।



३) उज्याँस सिलिण्डरला लड्नुको धाँजोले बाँधेको प्लास्टिकको सुरक्षा च्याप (Safety Cap) लान्छला सुरक्षित राख्नु पर्दछ ।



४) सिलिण्डर सयै सिधा राख्नु पर्दछ ।



५) जदी सुति (कटन) को एप्रेन (Apron) लगाई राख्नु पर्दछ ।



६) सिलिण्डरलाई बन्द ठाउँमा राख्नु हुदैन ।



७) उज्याँसको स्टोभ र सिलिण्डर कटिले पनि आफै नर्तल गर्नु हुदैन, उज्याँस लेकभको बेल्लाई नर्तल गराउनु पर्दछ ।



८) उज्याँस प्रयोग नभएको बेल्ला रेगुलेटरको खव (Knob) बन्द राख्नु पर्दछ ।

हामीले सधैं सम्मनु पर्ने कुरा के छ भने ग्याँस सिलिण्डर साधारण अवस्थामा कहिल्यै पनि पड्किदैन । अन्य कारणबाट आगलागी भई जब ग्याँस सिलिण्डर बलिर्हेको आगोको लफ्कामा धेरै समयसम्म रहन्छ र सिलिण्डर तात्पिएर सिलिण्डर भित्र घेन नसक्ने चाप उत्पन्न हुन्छ यस्तो अवस्थामा मात्र सिलिण्डर पड्कने सम्भावना हुन्छ ।

ग्याँसको गन्धलाई खतराको संकेतमानी बचावका उपायहरु अपनाऔं

ग्यासको गन्ध आएमा ध्यान राख्नु पर्ने कुराहरु



१) यदि उज्याँसको गन्ध आएमा उज्याँसको रेगुलेटर र उज्याँस बर्नरको खव (Knob) तुरुन्त बन्द गर्नु पर्दछ ।



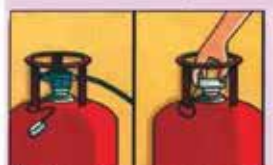
२) सबै किसिमको प्रचलित विजहक (जस्तै घुप, तेल बत्ती, दिवो, सलाई इत्यादी) नलाउनु पर्दछ ।



३) बलेको बिजुली बढी नलिआउने र झिलेको नबाल्ने (अर्थात् स्वीचहरू अल अफ लगाउने) ।



४) कुक्याल डोकाहरू खोल्नु पर्दछ ।



५) यदि उज्याँस सिलिण्डरको लाम्चलाबाट उज्याँस घुमेको सफ्टला प्लास्टिकको सुरक्षा च्याप (Safety Cap) लगाई उज्याँसको मुहान्द रोक्नु पर्दछ । उज्याँस सिलिण्डरलाई तुरुन्त सुला ठाउँमा ल्हाई राख्नुपर्दछ र उज्याँस कटपली वा हिलरलाई फेल्नु पर्दछ । उज्याँस सिलिण्डर प्रयोग नभएको बेल्ला उक्त सुरक्षा च्याप लाम्चला लगाई राख्नु पर्दछ ।

It is necessary to receive adequate investment to revive the economy in the aftermath of the Covid 19 pandemic. Further, in the long run there is an opportunity for power export and technology transfer from MCC.

Due to the situation created by Covid 19, internal resources have shrunk and foreign aid has not increased as expected. Foreign investment has declined by 49% in the first month of the current fiscal year. In this situation, the USD 500 million assistance is important for Nepal. Lack of transmission lines has already resulted in wastage of electricity. On the other hand, weak road infrastructure is increasing Nepal's industrial and commercial costs and weakening the competitiveness of Nepal's production.

Provisions such as projects under MCC should be completed within five years of commencement can also be a model for development and good governance in Nepal. As projects under MCC have been constructed in more than 30 countries in Europe, Asia, Latin America and Africa, the private sector is confident of its smooth implementation in Nepal too. CNI has expressed clearly that any activity of infrastructure development, economic growth and job creation should not be affected.

CNI urges government to solve liquidity problem

October 17, 2021

The increasing liquidity pressure on banks and financial institutions, as well as the rise in interest rates, have been noted by CNI. This crisis is likely to be resolved soon if the government and Nepal Rastra Bank remain cautious about the pressure on liquidity and interest rates.

Liquidity pressure in the market is increasing as per discussions with banks and financial institutions, and industrialists, and though the problem is not long-term it is rather acute. The Confederation urges all parties involved to be aware of the gravity of the situation if no prompt action is taken to address it.

The removal of the credit resource mobilization ratio (CCD) and the maintenance of loan-to-deposit (CD) ratio at 90%, according to banks and financial institutions, is the fundamental reason for the current liquidity constraint. Liquidity has also been constrained by the habit of issuing newly-printed currency throughout the holiday season. To address this issue, the CNI is urging the NRB to issue an emergency directive requiring the loan-to-deposit ratio to be maintained at 90% to 95% by mid-April and 90% by mid-July.

Similarly, CNI opines that if only 50% of the government deposits can be calculated in the loan-to-deposit ratio, a large amount will be eligible for investment and the existing liquidity problem will subside. CNI urges the central bank to make new arrangements accordingly as removing the existing provision of calculating foreign currency deposits and loans in the loan-to-deposit ratio will bring more liquidity into the market.

CNI urges institutional depositors and banks and financial institutions to exercise restraint for the next two months as liquidity pressure has been projected. CNI understands that banks and financial institutions should also be held responsible for the risk of rising interest rates when accepting short-term deposits.

CNI drew the attention of Nepal Rastra Bank to the fact that term loans and Sight LC have been reduced to 90 days due to the pressure on foreign exchange reserves. It takes at least 90 days to import industrial raw materials from countries like Brazil and Canada. The Confederation has demanded that the term loan period for industrial raw materials should be 180 days by introducing a separate policy or arrangement for industries in the current situation where it takes more time to process the goods.



CNI REVIEWS

Monetary Policy Review

February 15, 2021

CNI has welcomed the half-yearly review of the Monetary Policy published by Nepal Rastra Bank. CNI opines that the Monetary Policy will help in restoring and rehabilitating the national economy and industrial sector. Nepal Rastra Bank has facilitated maintaining liquidity in the economy while also keeping a cap on the interest rates against loans for industries.

Special provisions in regard to interest rates and loan repayments have been a relief to the industrial sector and business houses during the pandemic.

CNI requested for at least 20% increment in the refinancing amount of Rs 20 crores for the aviation and hotel industries as these are the most affected by the pandemic.

Third Quarterly Monetary Policy Review

May 18, 2021

CNI believes that changes in some provisions through the third quarterly review of the Monetary Policy for the current fiscal year by Nepal Rastra Bank will have a positive impact on the country's healthcare system. CNI appreciates the arrangement made by NRB to provide loans at the base rate for health service providers and industries that want to set up oxygen plants and believes that this kind of incentive will help in the long-term management of oxygen supply. CNI welcomes the provision regarding providing concession to customers who pay loan installments and interests during the injunction.

As per CNI's request, Nepal Rastra Bank has made an arrangement under the corporate social responsibility of banks and financial institutions to spend on oxygen cylinders, oxygen concentrators, vaccines and medicines

to deal with the existing health crisis. The expenditures incurred in philanthropic work, innovation centers of national importance, human service, etc. have also been arranged to be written under professional social responsibility.

CNI opines that the Monetary Policy of the current fiscal year has played a significant role in the operation of industries and businesses. CNI is confident that Nepal Rastra Bank will provide additional facilities to the industrial and business sector of the country through the Monetary Policy of the coming fiscal year to create employment by mobilizing the overall economic sector of the country, increasing the country's gross domestic product, and overall economic growth.

CNI comments on country's current economic scenario

August 12, 2021

Hon Finance Minister Janardan Sharma made a presentation on the country's current economic situation in the Parliament. The paper defined the impact of Covid 19, low government spending, minimal share of the manufacturing industry in GDP, rising consumption and weak savings, and the delays in infrastructure construction.

The government identified that the contribution of the manufacturing industry to the GDP has been limited to 5.1%. CNI requested the government to take Nepal on the path of industrialization and increase the share of productive industries in the GDP. CNI opined that the launch of the 'Make in Nepal-Swadeshi' campaign will take Nepal on the path of industrialization. As the main goal of this campaign is to increase the contribution of industries to Nepal's GDP by 22% by 2025 and 25% by 2030, it will help in uplifting the country's economic situation.

Nepal's economic growth rate has shrunk due to the continued impact of Covid 19. CNI emphasized the need for a revenue policy for industrialization to lay the foundation for sustainable economic growth. The



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current revenue system based on taxation of imports should be converted to a revenue system based on industrialization. In CNI's view, cash subsidies should be provided for export of all commodities that encourage productive industries and help in attracting foreign exchange to Nepal.

Review on Monetary Policy 2078/79

August 14, 2021

CNI thanked the Governor and Nepal Rastra Bank for addressing the issues raised by the Confederation of Nepalese Industries in the Monetary Policy. CNI believes that the provisions in the Monetary Policy will contribute to the revival of Covid 19 affected businesses, support the expansion of economic activities, and also contribute to business continuity. The announcement to freeze the interest of the tourism sector will help in reviving the sector. However, the Monetary Policy has failed to take into account the issues of big industrialists and entrepreneurs.

The provision of increasing the lending limit by the same bank and setting limits on loans to small and medium entrepreneurs is positive. The changes in the existing system of micro-monitoring and loans for repairing public vehicles are also positive. Arrangements for debt restructuring and rescheduling are also in line with CNI's recommendations.

In the case of a borrower using a loan of Rs 10 million or less to run an enterprise, the announcement of an arrangement to increase the premium by a maximum of only two percentage points in the base rate will help provide loans to small and medium entrepreneurs at cheaper rates. The Confederation suggested that the provision should be extended to large industrial loans as well.

CNI is confident that raising the minimum limit of co-financing loans will enable the same bank and financial institution to lend up to Rs 2 billion.

The provision of formulating and implementing digital credit guidelines in banks and financial institutions to facilitate the process from loan application to approval is positive. Similarly, the concept of digital banking to promote micro, small and home enterprises, and startups, and the provision for microfinance is also positive.

CNI has taken the merger of banks and financial institutions positively. CNI is confident this will reduce the interest rates by reducing the capital cost of banks. The issue of amending the blacklisting system is also positive. The capital market has been affected by the announcement that an individual or entity can borrow up to a maximum of Rs 120 million. The Confederation understands that this will weaken the morale of big investors. As economic activity expands, it will be challenging to maintain an inflation rate of 6.5%. The Confederation understands that the projection of 19% credit expansion to the private sector will not be able to meet the demand for resource mobilization.

CNI's view on budget replacement bill

September 10, 2021

CNI has welcomed Finance Minister Janardan Sharma's presentation of the budget replacement bill for the current fiscal year which outlines a plan to restructure the economy from one focused on imports and remittances to one based on domestic production and internal income.

The government has also backed CNI's 'Make in Nepal-Swadeshi' program for the industrialization and development of Nepal's productive economy. The administration has stated that it will lower the trade imbalance by preserving indigenous products, finding exportable and comparatively advantageous commodities, and improving competitiveness. CNI lauds the government for supporting industries that manufacture goods from raw materials by participating in the indigenous production campaign.

The bill, which aims to eradicate multidimensional poverty, resuscitate the economy, develop a high rate of economic growth, and build an inclusive and socialist-oriented economy, recognises the private sector as a critical tool for keeping the economy afloat. This is a welcome announcement.

The bill is mute on the topic of offering agriculture and agro-based sectors a 10-year income tax exemption, which CNI has already addressed. Similarly, CNI believes that allowing industries to invest 10% of their profit after taxes abroad will be beneficial for promoting domestic goods in foreign markets.



COVID MITIGATING ACTIVITIES

Covid 19 Discussion with President

September 13, 2020



CNI office bearers led by President Satish Kumar More discussed the impact of Covid 19 on Nepal's industries and businesses with Rt Hon President Bidhya Devi Bhandari in her office.

CNI office bearers proposed special provisions to be introduced that will ensure continued operation of industries by adopting safety measures while boosting the morale of employees and workers.

Citing that industries contribute to the government

treasury through tax revenue, CNI requested an additional month to repay, given the inconveniences caused by the pandemic. CNI office bearers informed the President about the adverse effect of Covid 19 on the tourism sector, and requested to allow full operation of hotels and tourist destinations.

CNI Team with Prime Minister's Special Economic Advisor

September 18, 2020



A team from the Confederation of Nepalese Industries held a discussion on current issues with the Special Economic Advisor to the Prime Minister.

In CNI's view, if employees or workers working in industries get infected by Covid 19, PCR tests of the employees and workers should be conducted on the basis of contact tracing and arrangements should be made for continued operation of the respective industry with the remaining employees. CNI also requested that the legitimate demands of the aviation sector be addressed through discussion. The formation of a committee by the Industrial Investment Promotion Board to amend the laws prohibiting investment through a fast track mechanism is commendable and such laws should be put on hold or amended for at least two years to create an investment climate. CNI proposed to increase the minimum limit of global tender from Rs 100 crores to Rs 300 crores. This is to encourage more Nepalese construction businesses to participate in larger infrastructure projects, and further discourage capital flight abroad.

Suggestions on resolving tourism sector's problems

September 18, 2020



CNI office bearers met the Minister for Culture, Tourism and Civil Aviation, Yogesh Bhattarai, to discuss the problems faced by the tourism sector during the pandemic. CNI believes the government should make special arrangements to uplift the tourism sector from the current crisis. Also, hotels should be encouraged to set up quarantine and isolation centers by fixing fees based on quality and service facilities.

Since the aviation sector has been badly affected for the past six months, the government needs to address the legitimate demands of the aviation sector.

There was a discussion on the need to make arrangements for three-day quarantine for foreign tourists by modifying the current quarantine protocol of up to 14 days. As tourism and aviation businesses along with their employees have been adversely affected, CNI requested the Minister to take these issues seriously.

Discussion on Covid 19 insurance criteria 2077

September 6, 2020

A discussion was held among representatives of insurance companies, CNI, FNCCI and Nepal Insurance Association regarding the amendment in the existing

provisions related to insurance claims under the criteria of corona insurance. From all the claims received, insurance companies have agreed to make payments against such claims received till Bhadra 21, 2077 from agencies under the Ministry of Health, Government of... Nepal within seven days.

A committee under the coordination of the Executive Director of the Insurance Committee will investigate the claims received from the laboratories, other than for the bodies under the Ministry of Health, and make the payments accordingly.

Vice President of CNI, Sulav Agrawal, expressed that the private sector will help the government if the suggestions received from the private sector are taken positively.

Effective implementation of relief needed in tourism sector

September 20, 2020



Minister for Culture, Tourism and Civil Aviation, Yogesh Kumar Bhattarai, said steps taken to curb the spread of Covid 19 pandemic and travel bans have caused a loss of more than Rs 60 billion in Nepal's tourism sector. This has made the revival of the sector more challenging.

Speaking at a virtual interaction organized by CNI, Minister Bhattarai said the cooperation of all parties was needed to carefully restart activities in the tourism sector.

International flights will be gradually allowed to operate regularly with no restriction for tourists with a negative PCR report within 72 hours of getting a boarding pass, informed Minister Bhattarai.

He also informed that the Ministry of Finance and Nepal Rastra Bank have been following up on the implementation of the tourism sector rehabilitation package. In a virtual interaction program, CNI President, Satish Kumar More, said there was no alternative to running tourism businesses and civil aviation service and it was necessary to proceed with caution rather than being afraid of the Covid 19 pandemic.

CNI expressed the commitment to follow health protocols issued in consultation and coordination with the private sector while running industries and services related to the tourism sector. President More drew the attention of the government to the delay in the implementation of the relief package announced in the budget and Monetary Policy, including the reduction of demand fee, which has slowed down works related to revival of the tourism industry. If any tourist, passenger or tourism related staff is found infected with Covid 19, treatment and contact tracing should be done but neither should the flight be cancelled nor the hotel sealed.

Concluding the webinar, Anuj Agarwal, Vice President of CNI, said the Confederation had organized the discussion as the tourism sector affects not only the tourism businesses but the overall economy too. The tourism industry will face more problems if relief is not provided by the government to revive the sector.

Industrialists to comply with Covid 19 protocol

September 21, 2020

The Confederation of Nepalese Industries has coined the slogan “Working with Covid” with an aim to raise the morale of workers, laborers and employees working in industries and encourage them to return to work.

Keeping the morale of the employees high will help industries run smoothly and have a positive impact on the national economy.

CNI has asked the government to provide better treatment facilities to those infected in severely affected areas during the lockdown. The government has included CNI's suggestions in the codified protocol prepared by the government with priority. The government urged all industrialists, including CNI members, to fully adhere to the rules of circulation, office industry premises, workplace sanitation and disinfection.

The government has requested all concerned to maintain physical distance in the workplace, and also to follow the Covid 19 protocol rules while using vehicles, products processing, and managing materials. Transportation of industrial products and market management should also be carried out in full compliance with the set standards.

CNI has been requested to make a checklist of certain protocols specified by the government and keep it on the industrial premises which will help prevent the spread of the disease, treat the infected, and aid in contact tracing of people while preventing infections.

CNI hands over Oxygen Concentrators to government

May 11, 2021



Amidst the second wave of the Covid 19 pandemic, shortage of oxygen became a major issue. CNI President, Satish Kumar More, on behalf of the

Confederation, handed over 200 oxygen concentrators to the Ministry of Health and Population through its member organization, Hongshi-Shivam Cement.

The concentrators, each with capacity of 8 liters, and Rs 20 million worth of materials were handed over to Health and Population Minister, Hridayesh Tripathi. Minister Tripathi said CNI's gesture will provide relief at a time when there is lack of oxygen in the market. President More assured that the private sector is together with the government in times of national crisis.

CNI has thanked the Hongshi-Shivam Cement family for providing essential supplies during the national crisis.

CNI hands over 200 oxygen cylinders to nine hospitals

May 19, 2021



CNI has handed over 200 oxygen cylinders to nine hospitals across the country. CNI President Satish Kumar More handed over the oxygen cylinders through Health and Population Minister, Hridayesh Tripathi.

CNI has handed over 50 cylinders to Tribhuvan University Teaching Hospital, Maharajgunj, 30 to Shukraraj Tropical and Communicable Diseases Hospital, Teku, and 20 to Dhulikhel Hospital.

CNI has provided 10 oxygen cylinders to Mahakali Zonal Hospital in Mahendranagar, 20 to Seti Zonal Hospital in Dhangadhi, 10 to Rapti Zonal Hospital in

Dang; 10 to Bheri Zonal Hospital in Nepalgunj; 30 to Lumbini Zonal Hospital in Butwal, and 20 to Koshi Zonal Hospital in Biratnagar.

Minister Tripathi, thanked CNI for its assistance during the disaster. President More said all should move forward unitedly during the crisis and added the private sector will always support the government.

ECONOMIC DIPLOMACY



Expanding economic partnership and promoting bilateral trade with Pakistan and Turkey

November 5, 2020



Wishing Nepal's Ambassador to Pakistan HE Tapas Adhikari a successful tenure before taking charge, CNI urged the Nepalese Ambassador to Pakistan and Turkey to increase cooperation for economic partnership and promotion of bilateral trade with Nepal. The Confederation of Nepalese Industries has been attaching high importance to economic diplomacy. CNI is trying to strengthen dialogue and cooperation with Nepalese embassies in different countries in economic diplomacy for investment and trade promotion, stated Senior Vice President of CNI, Vishnu Kumar Agarwal.

Senior Vice President Agarwal also urged the Ambassador to take necessary steps as the supply system is facing problems despite the huge potential for investment partnership and trade expansion.

Nepal needs to think and work on alternative supply system measures to tap into the large market of Pakistan for exporting tea and cardamom, said Ambassador Adhikari.

Meeting between CNI and Nepali Ambassador to Belgium

November 8, 2020



A meeting was held between CNI office bearers and Nepal's Ambassador to Belgium HE Gehendra Rajbhandari at the CNI Secretariat. Stating that CNI is taking the initiative to ease the procedural and legal hurdles for attracting foreign investment, CNI President, Satish Kumar More, expressed that he anticipates positive support from the government to bring foreign investment into the country through economic diplomacy.

CNI has always been active in mobilizing domestic capital to create employment and strengthen the country's economy through industrialization by increasing the capacity of industries.

Nepal and Belgium have good relations, hence there is a need to further strengthen this between the two countries and promote Nepali exports such as carpets and handicrafts in the Belgian market. President More stressed the need to take the initiative for the promotion of tourism business in Nepal by highlighting Nepal's religious, cultural and tourism destinations through programs and promotional materials in Belgium and EU member states.

Senior Vice President of CNI, Vishnu Kumar Agarwal, explained how the embassy could contribute to the national economy by promoting tourism, handicraft products and carpets in Belgium and other EU nations.

Ambassador Rajbhandari said there should always be cooperation between the government and private sector for investment expansion and economic development, adding he would take the initiative in expanding foreign investment.

The Ambassador also stated he would take all possible initiatives to facilitate flights of Nepal Airlines Corporation to Europe and for the export promotion of potential Nepalese products while contributing to the smooth implementation of the policy arrangements to meet the expectations of the private sector.

South Korea to cooperate for investment and expansion of managerial capacity

January 11, 2021



An interaction was held between Ambassador of the Republic of Korea to Nepal HE Chung Sak Park and CNI office bearers to transform the cordial relation between Korea and Nepal into a strong economic partnership. Ambassador Park expressed his commitment to encourage Korean investors to invest in Nepal's tourism, hydropower and infrastructure sector.

CNI President, Satish Kumar More, requested the Ambassador for further assistance in bringing increased Korean capital and technology to Nepal. Vice Presidents, Anuj Agarwal, Nirvana Chaudhary, Sulav

Agrawal and Birendra Raj Pandey, informed about the readiness of CNI to cooperate with the Korean Embassy in Nepal to raise capital through the Korean Exim Bank and to facilitate Korean investors for joint investment in infrastructure and tourism.

Discussion on trade facilitation and investment expansion with Indian Representative

February 10, 2021



CNI held an interaction with Abhishek Upadhyay, First Secretary, Indian Embassy, at the CNI Secretariat on trade facilitation and investment expansion between India and Nepal.

CNI President, Satish Kumar More, emphasized the current profitability of Indian industries based in Nepal, sharing that investing in Nepalese industries will bring more profits to Indian investors and prosperity to Nepalese workers.

More urged the Indian government to address the non-tariff barriers on Nepalese products while exporting to India. The first secretary emphasized that there should be mutual discussions among the concerned departments regarding the standards of both Nepali and Indian products for smooth trade between the two nations.

Discussion on strengthening trade relations with Ambassador to South Africa

March 7, 2021



Nepal's Ambassador to South Africa HE Nirmal Kumar Bishwakarma and CNI officials held a discussion on strengthening trade relations between the two countries.

The Ambassador was keen on expanding trade relations between Nepal and the 12 African countries under his jurisdiction by identifying potential areas of trade and investment collaboration with Nepal and South African Chambers.

CNI President, Satish Kumar More, expressed that Nepal should attract foreign investment and promote exports by emphasizing economic diplomacy. CNI officials urged for the establishment of an exhibition center to promote Nepalese products in foreign countries. In reference to the large import of coal from South Africa to Nepal, President More focused on increasing export of handicraft goods, pashmina, woolen goods and other authentic Nepalese products.

CNI interacts with EU Ambassador on bilateral relations and trade promotion

April 7, 2021



CNI officials invited EU Ambassador HE Nona Deprez to the CNI Secretariat and discussed bilateral relations and trade promotion between the EU and Nepal. CNI President, Satish Kumar More, highlighted the activities of CNI, the programs and projects that have been conducted in collaboration with the European Union, and briefed the ambassador about the Make in Nepal-Swadeshi campaign.

He shared that CNI expects technical assistance from the European Union in days to come and requested the Ambassador to lift the ban on Nepalese aviation. Senior Economic Adviser Dr Biswo Nath Poudel, highlighting the relationship between Nepal and the European Union, said that CNI is working with the government to promote domestic products and encourage import substitution.

CNI Vice President Nirvana Chaudhary informed that the Confederation is going to form the Union of Asian Chambers as a common forum for the chambers of various countries and requested Ambassador Deprez to coordinate with the chambers of Europe for possible trade partners. Chaudhary also requested the European Union to cooperate with European companies for technical cooperation and SIP development in Nepal.

Vice President Birendra Raj Pandey briefed that the ELMS project was being implemented with the financial support of the EU to develop the skills of the young manpower as per the needs of the private sector with the participation of the private sector.

Referring to the European Union's assistance to the Government of Nepal in various fields, Ambassador Deprez stated that the investment regulatory body was not comfortable with the current investment climate in Nepal and highlighted the need to create an investment-friendly environment.

She added that Nepal can benefit from the European market by developing competitiveness after graduating from LDC. She added that she will take the initiative to help Nepal in exporting goods to the European Union, the promotion of tourism, and in resolving the problems related to aviation.

Interaction with Ambassador from Bangladesh to Nepal

August 31, 2021



Bangladesh's Ambassador to Nepal, HE Salahuddin Noman Chaudhary paid a courtesy visit to the CNI Secretariat to discuss investment and trade between Nepal and Bangladesh. During the meeting, Ambassador Chaudhary mentioned that Nepal is

a suitable investment destination for Bangladeshi investors. Stating that Bangladesh was ready to facilitate the export of Nepalese goods, Ambassador Chaudhary mentioned that it would help in reducing the trade deficit between the two countries. He also mentioned that Nepal is a destination of first choice for Bangladeshi travelers. Bangladesh has made significant progress in many areas due to policy reforms and facilitation and protection given to industries and advised Nepal to follow similar policies.

He shared that Bangladesh has succeeded in laying the groundwork for sustainable economic growth by focusing on women-led and small businesses. During the meeting, CNI President, Vishnu Kumar Agarwal, said there is great potential for investment in the hydropower sector in Nepal and Bangladeshi investors may be attracted to it. Stating that Bangladesh has a great need for energy, he said that importing electricity from Nepal would be an important option to meet that need. President Agarwal also informed about CNI's initiative of Make in Nepal-Swadeshi and said the aim of the campaign is to change the structure of Nepal's economy.

CNI team welcomes Ambassador from Sri Lanka at Secretariat

September 3, 2021



CNI welcomed Sri Lankan Ambassador to Nepal Himalee Arunatilaka at the CNI Secretariat. In the interaction, Ambassador Arunatilaka said Sri Lanka will assist Nepal in promoting tourism, investing

in hydropower and construction, and increasing exports. She further added that Nepal and Sri Lanka have a long cultural relationship and it should be further strengthened through industrial and trade ties. Ambassador Arunatilaka added she will take the initiative for easy access by Nepalese exporters to Sri Lanka. Stating that direct air service has been started between the two countries, it would help expand the trade network.

CNI President, Vishnu Kumar Agarwal, expressed that Nepal expects huge investment from domestic and foreign investors for industrial development and added Sri Lankan investors should be encouraged to invest in various sectors of Nepal. In addition, he shared that Nepal is in a position to be self-sufficient in areas such as cement and footwear.

On the occasion, Nirvana Chaudhary, Vice President of CNI, shared information about the Union of Asian Chambers. He informed that CNI has taken the initiative of connecting the private sector organizations of Asian countries. He mentioned that the private sector organizations of Asian countries will work together to increase investment and facilitate trade through this.

CNI officials meet British Ambassador

September 15, 2021

The British Embassy intends to help Nepal attract more Foreign Direct Investment. The British Embassy in Nepal stated that Nepal has a favorable economic climate and it will assist in bringing international investments to Nepal. H.E. Nicola Pollitt, the British Ambassador to Nepal, indicated she will take the initiative to attract British investors to Nepal by strengthening the business environment in a meeting with CNI officials. She stated that Foreign Direct Investment can play a significant role in Nepal's development.

According to Ambassador Pollitt, the following days will be difficult in terms of climate change and noted



that the business sector can help mitigate climate change effects. She pointed out that the UK has made significant contributions to humanitarian and development support in Nepal as the Covid 19 has had a negative influence on public life and industry.

During the meeting, CNI President, Vishnu Kumar Agarwal, stated that Nepal has a huge unemployment problem and a shortage of skilled labor. He mentioned that the United Kingdom's support programs and conferences could aid in the development of skills.

CNI has launched the Make in Nepal-Swadeshi campaign in response to the low contribution of the industry sector to Nepal's GDP, informed Agarwal. He stated the campaign was launched with the primary purpose of promoting industrial development, export promotion, job creation, and raising the consumption of indigenous goods. He said CNI is in regular contact with the government in order to promote startups and small businesses.

At the event, Immediate Past President, Satish Kumar More, shared Nepal has a lot of investment potential. Vice President, Nirvana Chaudhary, mentioned that CNI has made advances in several areas of the economy's development. The embassy could help promote tourism, mentioned Vice President, Raj Bahadur Shah.

FELICITATION



CNI honors highest taxpayers

November 26, 2020

The Confederation of Nepalese Industries has extended its congratulations to the CNI members who were honored by the Inland Revenue Department. On the occasion of the Ninth National Tax Day, the government honored the 15 highest taxpayers from different sectors in fiscal year 2076/77. Seven of the honored taxpayers are affiliated to the Confederation of Nepalese Industries as Governing Council, National Council and members.

In a program organized at the CNI Secretariat, CNI President, Satish Kumar More, presented a letter of honor and congratulations to Vijay Kumar Shah, member of the CNI Governing Council and Chairman of Jawalakhel Group of Industries, who was honored for paying the highest personal income tax.

CNI presented a congratulatory letter of appreciation to Nirvana Chaudhary, Vice-Chairman of Nabil Bank Ltd and CNI Vice President, for being the highest tax payer among banks and financial institutions of Nepal.

Three CNI National Council (NC) members namely Suresh Lal Shrestha, Director of Taragaon Regency Hotels Limited; Aditya Sanghai, Director of Ghorahi Cement Industries Pvt Ltd; and Hemraj Dhakal, Director of IME Limited, were honored with a letter of appreciation.

Surya Nepal and exporters Dabur Nepal were honored as the highest tax payers. Handing over the letters of honor and congratulations, President More said it was a proud moment for CNI and the private sector to be honored for the significant contribution made by the CNI members to the country's economy. "The more taxes we pay, the more we are satisfied," he stated.

Concluding the program, Senior Vice President of CNI, Vishnu Kumar Agarwal, said that the recognition has set an example to the business community. CNI's

Governing Council Member Bal Krishna Shrestha, Vice Presidents Anuj Agarwal and Birendra Raj Pandey, and National Council Member Raj Bahadur Shah were present on the occasion.

CNI welcomes newly elected FNCCI Office Bearers

December 3, 2020



CNI organized a welcome program for the newly elected President and Office Bearers of the Federation of Nepalese Chambers of Commerce and Industry (FNCCI).

While congratulating the new leadership, CNI President, Satish Kumar More, said that the two private sector organizations have been cooperating in various areas since the past which needs to be further strengthened. FNCCI President, Shekhar Golchha, spoke about how FNCCI has been cooperating with CNI over the years. He highlighted the need for a collective vision of the private sector and expressed that the private sector should move forward unitedly to give the vision a concrete form. Office bearers from CNI and FNCCI expressed their commitment to increasing

cooperation for high economic growth, employment expansion, increase in exports and reduction in trade deficit, and enhancing development and respect for the private sector.

CNI welcomes NAFIJ officials

February 5, 2021



CNI held a welcome event to congratulate the newly appointed officials of the Nepalese Association of Financial Journalists (NAFIJ) at the CNI Secretariat.

CNI President, Satish Kumar More, said it is essential to provide an enabling environment for Nepalese youths to retain them in the country. He also mentioned that CNI has been suggesting the government to increase foreign investment in a fast-track manner.

NAFIJ President, Modnath Dhakal, appreciated the private sector's partnership with the media and emphasized cross-sectoral collaboration of government, private sector and media houses.

Felicitations of Mt K2 Winter Summiteers

February 18, 2021

CNI held an event in honor of the Mount K2 Winter Summiteers. CNI President Satish Kumar More welcomed K2 climbers Nirmal Purja and Arohan Dal. More extended heartfelt congratulations and said it is a matter of great pride that Nepalese have successfully climbed the world's second-highest peak K2. He added that the significant contribution that the summitters



have made to the conservation of the Himalayas, promotion of tourism, and especially to the economic activities and upliftment of living standards, education and health in remote areas, is highly commendable.

Senior Vice President, Vishnu Kumar Agarwal, said that the team has become a source of great inspiration for us to achieve any goal.

Tourism Committee Coordinator, Pampha Dhamala, congratulated the Nepalese climbers for setting a world record by successfully climbing the world's second highest mountain.

CNI welcomes CBFIN Office Bearers

March 17, 2021



CNI welcomed the newly appointed officials of the Confederation of Banks and Financial Institutions Nepal (CBFIN) at the CNI Secretariat. CNI President, Satish Kumar More, briefed about the Make in Nepal-

Swadeshi campaign and how collaboration is crucial for the success of the campaign.

President More added that CNI has been providing inputs regarding the banking and financial sector and relevant inputs have been addressed by Nepal Rastra Bank in the Monetary Policy.

He further emphasized that since both the industrial and banking sectors complement each other, their collaboration is important for sustainable development and expansion of industrialization and economic growth of the country.

CBFIN President, Pawan Kumar Golyan, thanked CNI for the warm welcome and ensured that both organizations would provide organizational support to each other and address issues related to business loans.

CNI welcomes NCC officials

April 13, 2021



CNI welcomed the newly elected office bearers of Nepal Chamber of Commerce (NCC) at the CNI Secretariat. CNI President, Satish Kumar More, said that Nepal's private sector organizations have been cooperating in many areas in the past as well, adding that its need and importance is increasing in the days to come. He stated the government should allow the private sector to import vaccines and that the government should make arrangements for workers employed in industries to purchase vaccines directly from the suppliers.

Rajendra Malla, President of Nepal Chamber of Commerce, said the private sector should be ready to

submit joint suggestions during policy formulation as industry-friendly rules are possible only after understanding the plight of the industrialists.

Stressing on the participation of the private sector in the Board of Revenue Advisory, Malla mentioned a joint initiative should be taken to promote industries and businesses and provide goods at affordable prices.

Senior Vice President, Vishnu Kumar Agarwal, said cooperation is essential to strengthen the voice of the private sector.

Dr Biswo Nath Poudel felicitated on being appointed Vice Chairman of National Planning Commission

August 11, 2021



CNI organized a felicitation program in honor of Dr Biswo Nath Poudel, former Chief Economic Advisor to CNI, for being appointed as Vice Chairman of the National Planning Commission.

Dr Poudel remarked that the competitiveness of Nepalese industries should be enhanced which is only possible by achieving cost-competitiveness within Nepal. Dr Poudel shared that NPC is planning to reduce the tax burden on the private sector.

CNI President, Vishnu Kumar Agarwal, said a competitive economy should be the first objective in order to achieve double digit economic growth. To this end, CNI launched the Make in Nepal-

Swadeshi campaign to lay the foundation of industrial development and productive economy. He expressed confidence that Vice Chairman Poudel's national and international experience will play an important role in the rapid development of Nepal's economy, encourage the private sector, and promote a competitive market.

CNI Immediate Past President, Satish Kumar More, thanked Vice Chairman Poudel for playing an instrumental role in implementing the Make in Nepal-Swadeshi campaign. He added that the role Dr Poudel plays will be important to take the country on the path of industrialization as the NPC plays an integral role in determining the government's approach to achieving development in the country.

Confederation honors female tourism entrepreneurs on the occasion of Tourism Day

September 27, 2021



On the occasion of World Tourism Day 2021, CNI recognized seven female tourism entrepreneurs. Lucky Chhetri, Shraddha Joshi, Nimi Sherpa, Nandini Lahe Thapa, Sushma Tamang, Nisha Bhote and Sharmila Kafle, who have been involved in the marketing and development of tourism, were honored for their contributions.

Speaking at the event, Secretary of the Ministry of Culture, Tourism, and Civil Aviation, Yadav Prasad Koirala, said all parties should work together to promote Nepal as a great tourism destination. He stated that Nepalese culture is always ready to welcome visitors

from other countries. The tourism industry will play a vital role in spearheading the development and promotion of domestic products, according to him.

In the program organized by the Women's Leadership Forum and Tourism Committee under the Confederation of Nepalese Industries, Secretary Koirala urged stakeholders to increase competitiveness by increasing the production of Nepalese goods. "We should not always depend on imported goods and I urge the private sector to increase domestic production to meet domestic demand and be ready for exports," he said.

▶ UPDATES

CNI authorized to issue Certificate of Origin for SAFTA and India

February 4, 2021

CNI has received the authorization to issue the Certificate of Origin for SAFTA and India. As per Article 4 of the Procedure for Issuance of Certificate of Origin 2077 BS, the Council of Ministers had taken the decision during a Cabinet Meeting held on February 3, 2021. The revenue generated from issuing the Certificate of Origin will be used for export promotion by conducting export promotion programs and activities.

MoU between CNI and UK Aid to promote skills for employment

August 17, 2021

A memorandum of understanding has been signed between the Confederation of Nepalese Industries and the UK Aid - Skills for Employment Program to promote workplace based employment oriented training programs. The agreement was signed by CNI President, Vishnu Kumar Agarwal and Skill Project Team Leader,



Balijat Bohara in the presence of Industry, Commerce and Supplies Secretary, Arjun Prasad Pokharel.

Industry Secretary Pokharel said the government has launched a workplace based employment oriented training program with the objective of preparing required skilled manpower for the industrial sector. "The government has taken seriously the need for skilled manpower for industries and has included this program in the budget," he said. He added the government was working for the development of the industrial sector with a focus on policy reform, land management, availability of financial resources, and infrastructure development.

CNI President Agarwal said it was also the responsibility of CNI to prepare required skilled manpower for industries. He said the Make in Nepal-Swadeshi campaign aims to create 150,000 industrial jobs every year and added that skilled manpower is needed for every industry establishment and the Confederation and Skill Project would work together for that.

Bohara said that the objective was to prepare the necessary skilled manpower for the sector which will make a significant contribution to Nepal's economy. He informed that the work will move forward through a challenge fund and technical assistance for skill-based employment.

Signing of MoU between CNI and ACAN

September 29, 2021



A memorandum of understanding has been signed between CNI and Nepal Association of Chartered Accountants (ACAN) to expand mutual cooperation. The agreement was signed at the CNI Secretariat by CNI President, Vishnu Kumar Agarwal and ACAN President, Ananda Raj Sharma Wagle.

As per the understanding, both organizations will increase mutual cooperation and work in collaboration with concerned bodies to formulate a stable economic policy for industrial development. It has been mentioned in the MoU that both the organizations will work together for the capacity building of their members. The two bodies have also agreed to conduct necessary training programs for small and medium enterprises.

Speaking on the occasion, President Agarwal said CNI is moving ahead with various agencies in the course of expanding its programs. The partnership between the two organizations could be expanded to benefit each other's members.

Establishment of Provincial Confederation in Bagmati

October 9, 2021

The Confederation of Bagmati Province Industries was established in the Bagmati Province office in Hetauda and was inaugurated by CNI President Vishnu Kumar Agarwal. On the occasion, President Agarwal emphasized the importance of integrating small and medium businesses into the economy. He stated that economic development cannot be sustained without industrial development. He stated that CNI has launched the Make in Nepal-Swadeshi campaign to make Nepal a self-sufficient economy, and requested all industrialists based in the province to make the campaign a success. He stated CNI has begun providing all types of certificates of origin and that the provinces can now issue certificates of origin as well. Speaking at the event, Vice President, Krishna Prasad Adhikari, stated that CNI will expand its footprint in every province and district with a large industrial density.

PROJECTS



ESTABLISHING AN EMPLOYER LED LABOUR MARKET SECRETARIAT (ELMS) PROJECT

Establishing an Employer led Labour Market Secretariat (ELMS) is a first project which is jointly implemented by the major umbrella employer associations of Nepal. This project is funded by the European Union and managed by the British Council with support from Dakchyata: TVET Practical Partnership. It is jointly implemented by Federation of Nepalese Chambers of Commerce and Industry (FNCCI), Confederation of Nepalese Industries (CNI), Federation of Nepal Cottage and Small Industries (FNCSI), Federation of Contractors Association of Nepal (FCAN) and Hotel Association Nepal (HAN).

The national level launch of the ELMS project took place at Kathmandu within a ceremony in presence of high level dignitaries from donors and implementing partners on November 23, 2020.



Central Program Launch of ELMS Project

An agreement was signed on November 13, 2020 with the objective of facilitating the Government of Nepal and the private sector to conduct Labour Market Information studies and define priority jobs in the three target sectors - Construction, Agriculture and Tourism. The agreement was signed by Bhavani Rana, the then President of the Federation of Nepalese Chambers of Commerce and Industry on behalf of the umbrella organizations and Shahida MacDougall, Country Director of British Council, Nepal.

To address the problems faced by the industrial business sector in the country due to lack of necessary data and information related to the labor market, the project will work to develop a labor market data system. It also aims to develop occupation standards (OS) in demand driven approach within the construction, agriculture and tourism sector through which it aims to make necessary policy recommendations to the Government of Nepal (GoN) in relation to the Technical and Vocational Education and Training (TVET) sector. The duration of this project, which is being carried out with the financial support of the European Union, is one year and two months.

Main activities of the project are as follows:

- ▶ **Activity Area 1:** Establish an ELMS Board and governance structures
- ▶ **Activity Area 2:** Establish an ELMS Operational Unit and operational structures
- ▶ **Activity Area 3:** Establish Sector Working Groups and LMI Units to develop a shared classification of skills in key job roles and conduct employer led labour market surveys

Confederation of Nepalese Industries being a professionally-led manufacturing and service sector industry centered apex body of the large and medium scale industrial community of Nepal has partnered to actively contribute in the development of a Labour Market Information (LMI) System and National Standard Classification of Occupations (NSCO).

Board Members and PCC Members

The participating employer associations are the permanent ELMS board members who provide sector expertise to the EOU and the project's LMI activities. A project coordination committee (PCC) is established in each EA to facilitate the workings of the Board and act as an advisory body. The PCC also supports in setting board meeting agendas and compiling the information for discussion/decision. The members of Board/PCC from CNI are following:

Board Member	PCC Member	PCC Member
Vishnu Kumar Agarwal	Birendra Raj Pandey	Meghnath Neupane

CNI LMI Unit

CNI LMI Unit is the implementing body of the ELMS project that delivers the project's activities and also supports the ELMS Operational Unit (EOU). The establishment of CNI LMI Unit was completed after the appointment of Unit Coordinator, Program Officer and

Admin/Finance Officer in December 2020.

Unit Coordinator	Admin/Finance Officer	Program Officer
Gunjan Khanal	Bishal Ghimire	Sanchita Chapagain

Two of the Province Level Research Consultants employed in the ELMS project are part of the CNI LMI Unit and they are Prachur Shrestha and Yogesh Pant, respectively, employed in Bagmati province and Province 2. The project is also supporting 10 sub-sector associations inclusive of all five EAs among which CNI is supporting Nepal Poultry Entrepreneurs Forum, which is also a member of Chitwan Association of Industries (CAI). Bikash Bhatta in the role of Program Officer, Nepal Poultry Entrepreneurs Forum is supporting the activities of LMI survey as SSA of CNI.

The project's province level launch was also planned immediately after the central launch and CNI accordingly took the lead for program launch at Butwal, Lumbini Province.

Sector Working Group (SWG)

The SWG is a working committee that is engaged in the development of shared skills classification of three priority sectors i.e. construction, agriculture and tourism. The SWG committee also helps in identifying the top priority and most demanded occupations in these sectors. The SWG members for CNI LMI Unit are as below:

Construction	Agriculture	Tourism
Saurav Sharma	Krishna Prasad Adhikari	Pamfa Dhamala

Activities of CNI LMI Unit

- ▶ CNI LMI unit has successfully conducted the Occupational Standard Development Workshop among employers and expert workers of the

following occupations:

1. Scaffolder Level - 2
Venue: Hotel Airport, Kathmandu
Date: August 2-6, 2021
2. Tourist Guide Level - 3
Venue: Hotel Soaltee, Kathmandu
Date: September 7 -10, 2021
3. Fruits and Vegetable Processor Level - 2
Venue: Hotel Jungle Villa Resort, Bharatpur-22, Chitwan
Date: September 18-21, 2021
4. Livestock Farm Technician Level -2
Venue: Hotel Jungle Villa Resort, Bharatpur-22, Chitwan
Date: September 23-26, 2021
5. Expedition Leader Level - 2
Venue: Godawari Village Resort, Godawari, Lalitpur
Date: November 9-12, 2021
6. Plumber Level - 2
Venue: Hotel Siraichuli, Bharatpur-10, Chitwan
Date: November 18-22, 2021

- ▶ All five EAs are preparing to conduct the Labour Market Information (LMI) survey in about 3,000 individual enterprises spread across 27 districts selected through a rational selection procedure of the EAs depending on their member database and key industrial areas.

Communication and Information Dissemination

The major events, discussion programs and significant meetings of the ELMS project have been covered in major medias like Dainik Patra.

In order to disseminate the project's objectives and long term goal, many meetings with different stakeholders have been organized. Among those, one of the meetings with the technical team of Central Bureau of Statistics (CBS) and ELMS project team along with PCC



Launch of ELMS project in Lumbini Province

members was conducted in order to discuss the project's objectives and how the supply side stakeholders can play a role in guiding the project.



ELMS Project team meeting with CBS team

Workshop on Labor Market Information System

September 10, 2021

On the need for Nepal's labor market and the situation of labor supply, an orientation workshop on labor market information system was organized. The event was hosted by the Employer-led Labor Market Secretariat (ELMS) project. The program's goal is to formalize the labor market information system and collect data on the labor market as per the demand of the private sector. This program will offer information on the availability of workers in Nepal's labor market and the type of skills and knowledge they acquire and the type of human resources actually demanded by the industries. The program, according to CNI President, Vishnu Kumar Agarwal, will play a vital role in bridging the skill gap between supply and demand. He added that the program, which was initiated in partnership with five private sector organizations, would serve as a model for the future.

The labor market information system developed as part of the ELMS project is expected to make a substantial contribution to Nepal's overall private sector development. Ten most demanded occupations each in construction, agriculture, and tourism sectors will be chosen in order to develop the occupation standard as per the discussion among employers and expert workers associated with that particular occupation. With the direct involvement of companies and skilled workers, the project intends to produce occupational standards that will be useful for future curriculum development related to technical and vocational education and training sector.

In addition, the project will attempt to establish a labor market information system. A survey will be carried out with the help of around 3,000 industries/ members of the five umbrella organizations. Following this research, a 'Labor Market Information System Portal' containing real labor market data will be built. Real-time information on Nepal's labor market will be available through this portal, which will be of practical

use to the corporate sector, government entities, and other stakeholders.

Fifth Board Meeting of ELMS Project

September 22, 2021



The fifth board meeting of the Establishing an Employer Led Labor Market Secretariat (ELMS) project was held at Hotel Airport, Sinamangal on September 22, 2021. Shekhar

Golchha, President of Federation of Nepalese Chambers of Commerce and Industry, Vishnu Kumar Agarwal, President of Confederation of Nepalese Industries, Umesh Prasad Singh, Acting President of Federation of Nepal Cottage and Small Industries (FNCSI), Rabi Singh, President of Federation of Contractors Associations of Nepal and Binayak Shah, Senior Vice President of Hotel Association Nepal were present in the meeting.

The board meeting was also attended by the project coordination committee members of the five EAs. In the absence of Shreejana Rana, President of Hotel Association Nepal, the project was handed over to Senior Vice President, Binayak Shah.

Shekhar Golchha, President of the Federation of Nepalese Chambers of Commerce and Industry (FNCCI) said that the ELMS project has been intensively working to meet the professional standards of the private sector in agriculture, construction and tourism sectors as well as to conduct a survey in 27 districts on labor market information system. The ELMS project is considered as a private sector showcase project that should be continued beyond the stipulated project

period to carry out further work as per the needs of the private sector, said the board members.

Agreement between CNI and Nepal Poultry Entrepreneurs Forum under ELMS project

September 26, 2021



Under the Establishing an Employer Led Labor Market Secretariat (ELMS) project, Nepal Poultry Entrepreneurs Forum will be assisted under Livestock Farm Technician Commodity Association for the development of professional standards and labor market information system in agriculture sector. On behalf of CNI, an agreement was signed between Vice President Birendra Raj Pandey and Board Member from Nepal Poultry Entrepreneurs Forum, Raghunath Bhatta.

Trilochan Kandel, President of Chitwan Association of Industries, who was special guest at the event, appreciated the work done by the ELMS project and said that setting professional standards in the agricultural sector would prove to be the milestone for its development. He also informed that the Chitwan Association of Industries (CAI) will be active as a major district industry association of the project.

The ELMS project was jointly implemented for the first time by the five umbrella organizations of Nepal: the Federation of Nepalese Chambers of Commerce and Industry, the Confederation of Nepalese Industries, Federation of Contractors Associations of Nepal, Federation of Nepal Cottage and Small Industries and

the Hotel Association Nepal. The project aims to create occupation standards for 30 professions, 10 each in agriculture, construction and tourism sectors, develop labor market information systems gathering data from 27 districts of Nepal, including Chitwan, and survey about 3,100 industries.

Energy Efficiency Program

GIZ has supported the Energy Efficiency Program. CNI has procured energy auditing equipment worth about Rs 40 lakhs. CNI has hired an engineer who is being trained to become an energy auditor. A business plan has been developed by a consultant for the Energy Efficiency Desk of CNI. An Energy Efficiency Cell has been established and a help desk - online and physical - is being established within CNI for industries in need that are interested in energy saving.

PUBLICATIONS

First Industrial Status Report published

October 1, 2021



CNI has published the first Industrial Status Report after studying the industrial activities of major industrial sectors. The first issue of the report to be made public

on a quarterly basis has been made public by Vice Chairman of the National Planning Commission, Dr Biswo Nath Poudel.

The report includes detailed statistics on the condition of the manufacturing, service, agriculture and energy industry in the fourth quarter of the last fiscal year. The report shows that industries used 64.8% of their total production capacity during the period.

The report shows that the revenue growth rate of the industry has increased by 8% in the fourth quarter of the last fiscal year 2077/78. The industry's revenue was at a negative 4.7% in the fourth quarter of the previous year. The report shows that the Covid 19 pandemic has had a direct impact on business capacity utilization but the situation is improving.

During the study period, agro-based industries paid an average interest rate of 8.3%, energy sector industries 7.4%, manufacturing industries 7.7% and service industries 8.4%. The study showed that manufacturing industries borrowed 66.1% of their working capital from banks and financial institutions.

Eighty-three percent of the respondents of the study said they were ready for new investments in this quarter. Similarly, the study shows that still 69.7% of the industries own and use generators which has increased the production cost of the industry by 4.9%.

Speaking on the occasion, Dr Poudel said such studies conducted by the private sector will present the real details of how the economy is operating. He also said such reports from the private sector will provide information to the government on how the private sector is working. He stressed the continuation of the report. "Right now, the government is trying to formulate policies based on evidence," he said. "Good governance is based on evidence."

President Agarwal mentioned that the report shows how the private sector body is working as a think tank. He added that CNI is not only giving suggestions but also trying to present a realistic picture of the industries.

CNI is confident that this report will help in formulating evidence-based policymaking in Nepal. CNI believes that this report will be useful as an important study material for all concerned stakeholders.



EVENTS

World Customs Day at CNI

January 25, 2021



CNI organized an interaction on the occasion of World Customs Day. Director General of Department of Customs, Suman Dahal, informed that the customs department has intensified the improvement and modernization process of customs services and infrastructure.

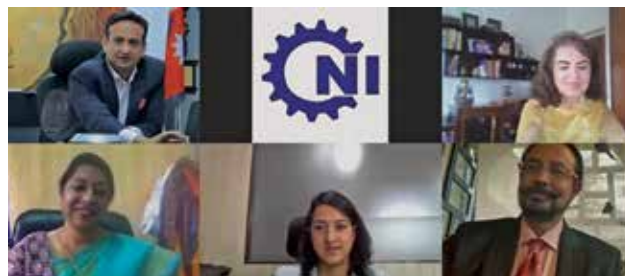
The customs department has implemented a one-window system, adopted technology-based assessment and monitoring, and has started work to implement digital payment system. Acting President, Vishnu Kumar Agarwal, urged the department to increase the number of agents immediately by providing more licenses.

Executive Director of Trade and Export Promotion Center, Sarad Bikram Rana, informed that Nepal Trade Information Portal is being launched for trade promotion and urged the private sector for further cooperation.

Deputy Director of Trade and Export Promotion Center, Rajendra Man Singh, gave a presentation on the new procedure for issuance of the certificate of origin, GSP and technical information about the REx (Registered Exporter) system.

CNI CEO Dialogue Series with the theme 'Roles of Leaders in Fighting against Second Wave of Covid 19'

June 10, 2021



CNI has reactivated the CEO's Forum under the leadership of Anil Shah. The forum has started a CEO's dialogue series and also conducted a webinar. It held a discussion on "Responding to the Second Wave of Covid 19 in Nepal" on April 30, 2021. CNI Vice President, Nirvana Chaudhary, is leading this forum.

Recently, the forum conducted a virtual dialogue on "Roles of Leaders in Fighting against Second Wave of Covid 19" on June 10, 2021. The interaction was held under the chairmanship of Chaudhary who is also the Coordinating Vice President of CNI-CEO Forum.

Minister for Women, Children and Senior Citizens Chanda Chaudhary, Elected Member of the UN Committee on the Elimination of All Forms of Discrimination against Women Bandana Rana, and Chief Executive Officer of United Insurance Company, Upasana Poudel participated in the interaction program as speakers. The program was conducted by Anil Keshari Shah, Convener of CNI CEO Forum and Chief Executive Officer of Nabil Bank.



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Swadeshi | Make in Nepal



With an aim to promote domestic and foreign investment to produce in Nepal, as well as to promote domestic consumption, CNI has initiated the Make in Nepal- Swadeshi campaign. The broader goal of this campaign is to create a national climate that stimulates domestic industrial production, enhances the competitiveness of local firms and stimulates demand for Nepali goods and services. CNI has developed a logo for this campaign which is registered as a trademark with the Department of Industry.

ACTIVITIES UNDER MAKE IN NEPAL - SWADESHI CAMPAIGN

Discussion with Chief Secretary and Government Secretaries on Make in Nepal-Swadeshi

February 19, 2021



CNI held an interaction session with the Chief Secretary and government secretaries on initiating the 'Make in Nepal-Swadeshi' campaign with an aim of promoting the consumption and utilisation of indigenous products. Chief Secretary, Shankar Das Bairagi, appreciated CNI's initiative and said that the government will cooperate with CNI to make the campaign successful. CNI President, Satish Kumar More, stated that CNI has initiated the 'Make in Nepal-Swadeshi' campaign with an aim to increase domestic production, competitiveness of business, and demand for Nepalese goods and services. President More said the main

goal of the campaign is to bring 1,000 industries into operation every year, contribute 22% to the gross domestic product (GDP) by 2025 and 26% by 2030, and create 1.5 million jobs every year.

Chief Economic Adviser, Dr Biswo Nath Poudel, highlighted the goals of the 'Make in Nepal-Swadeshi' campaign and the strategy to achieve them.

Vice President, Anuj Agrawal, gave a presentation on the campaign. Senior Vice President, Vishnu Kumar Agarwal, said CNI through this campaign has prioritized import substitution through production of goods in the country. Immediate Past President, Hari Bhakta Sharma, highlighted the importance of the campaign. The program was attended by secretaries of various ministries of the Government of Nepal, CNI members and entrepreneurs.

Discussion with Finance Minister on Make in Nepal-Swadeshi

March 1, 2021



President Satish Kumar More along with CNI office bearers met Finance Minister Bishnu Prasad Poudel to discuss the Make in Nepal-Swadeshi campaign. The discussion was

based on making Nepal a self-reliant nation.

Senior Vice President, Vishnu Kumar Agarwal, shared that the swadeshi campaign's logo prepared by the Confederation should be taken over by the Government of Nepal and expanded across the country. Vice President Anuj Agrawal in his presentation to the ministry explained the four economic pillars of the campaign which is to create 150,000 industrial jobs annually by bringing 1,000 industries into operation every year.

Finance Minister Poudel assured support in the implementation of the campaign and also suggested a collaboration of the government and private sector towards the success of the campaign

Presenting 'Make in Nepal – Swadeshi' to Rt Hon President

March 5, 2021



CNI office bearers in a high-level meeting with Rt Hon President Bidhya Devi Bhandari presented the concept of the Make in Nepal-Swadeshi campaign at the President's office in Shital Niwas. The President expressed her best wishes while emphasizing the need for a nationwide vision and ideological clarity from the leadership for the success of the campaign.

Discussions regarding the culture of self-reliance and interdependence that has been growing in the Nepalese industrial sector were also held.

President Bhandari advised the industrialists to pay attention to some of the products that identify

originally as Nepalese, however are not domestically produced. The private sector must be highly responsible to substitute imports while also engaging skilled and unskilled workers in multiple sectors of Nepal. CNI President, Satish Kumar More, mentioned the need for support and cooperation from the government for the campaign to succeed.

CNI Chief Economic Adviser Dr Biswo Nath Poudel also presented the production pillars to President Bhandari on creating a conducive business environment for Nepalese industries, import substitution and promoting consumption of domestic products in the domestic as well as foreign markets.

Discussion with Nepal Revenue Advisory Board on 'Make in Nepal-Swadeshi'

March 22, 2021



Chairman of Nepal Revenue Advisory Committee Mahesh Dahal and Executive Member, Bhumiram Sharma visited CNI for discussions on the 'Make in Nepal-Swadeshi' campaign. CNI President, Satish Kumar More, emphasized that the campaign aims to influence public opinion about products produced locally in Nepal and promote their consumption at the national level.

Dahal said the Nepal Revenue Advisory Board will focus on encouraging the private sector through policy provisions and budget. The Nepal Revenue Advisory Board has been addressing the suggestions from the private sector and recently it has been focusing on the

Swadeshi | Make in Nepal

e-commerce industry. CNI's Chief Economic Advisor, Dr Biswo Nath Poudel shared a detailed presentation on the campaign and suggested that discussions on revenue policy is crucial for industrialization.

Interaction with CIAA and NASC on 'Make in Nepal-Swadeshi'

March 22, 2021

Acting Chief Commissioner of the Commission for the Investigation of Abuse of Authority, Ganesh Raj Joshi and Executive Director of Nepal Administrative Staff College, Dr Rajan Khanal held an interaction with CNI officials on the 'Make in Nepal-Swadeshi' campaign. CNI President Satish Kumar More said the industrial sector will benefit from the availability of cheaper electricity as it will decrease the cost of production. Joshi of CIAA focused on the Balance of Payments required for smooth operations of industries and success of the campaign.

Dr Khanal appreciated the aspirations of the campaign which encourage local production of raw materials while becoming self-reliant in sectors like construction, agriculture, and sub-sectors like earth-base construction, clinker, livestock farming, etc.

CNI signs MoU with government to implement 'Make in Nepal-Swadeshi' campaign

June 24, 2021



CNI signed a memorandum of understanding with the government to implement the 'Make in Nepal-Swadeshi' campaign. The government has offered its strong support and willingness to be a partner to implement the campaign with the objective of increasing production, promotion and consumption of Nepali goods and services.

With a view to building a self-reliant economy by encouraging Nepalese to consume domestic products, the campaign aims to create ample employment opportunities within the country through more industrialization.



Swadeshi Membership until November 2021

KB SAM Aluminium Industries, Begani Group
Rajesh Metalcrafts Ltd
Palpa Cement Industries Ltd
Nepal Tea Development Corporation Ltd, Tokla
Hilltake Industries Pvt Ltd
Deurali-Janta Pharmaceuticals Pvt Ltd
Vishal Plastocab Industries Pvt Ltd
Shivam Cements Ltd
South Asian Infrastructure Pvt Ltd
Ghorahi Cement Ind P. Ltd (Sagarmatha)
Ganapati Vanaspati Udhyog
Nuplast Industries P. Ltd
Hitesh Khadya Udhyog, Kalpa
Mount Rosin and Turpentine Pvt Ltd
Nepal Broadcasting Channel Pvt Ltd, news24 television
Hulas Steel Industries Pvt Ltd
Dugar Spices and Food Products Pvt Ltd, Century Masala

Shiv Shakti Packaging Pvt Ltd
Lumbini Vidyut Udyog Pvt Ltd, Litmus Cable
International Green Developers Nepal Pvt Ltd, Gorkha Eco Panel
Surya Paints and Chemical Pvt Ltd
Kiran Shoes Manufacturers, Gold Star
K&B Women's Handicrafts
NIC Asia Bank Ltd
Sparrow Pay Pvt Ltd, Khalti
Janaki Technology Pvt Ltd
RP Food & Confectionary Pvt Ltd, Ramro
Eco Parquet & Decorators Pvt Ltd
Nepal Agro Equipment Pvt Ltd
Nepal Adarsha Nirman Company Pvt Ltd
Surya Kiran Fiber Industries Pvt. Ltd
Sandwich Home Solutions Pvt. Ltd
Chandragiri Hills Ltd



Message from the CNIYEF President 2019-21



target for the next year will be spreading the wings of CNIYEF further outside Kathmandu to various other cities and to enroll members from different walks of life which will certainly come to reality with the commitment of the next dynamic leader and motivated board members of CNIYEF.

As we chart the future, my assurance is that CNIYEF will continue to work with members and the business community to continue its unparalleled contribution in enriching member networking opportunities and learning experiences. My best wishes and undying support to the next President Amun Thapa and his hardworking board members. I am

When I look back at my one-year long tenure as the CNIYEF President, a gamut of emotions run through my mind. Together, we have overcome struggles, developed resilience, grown and shared learnings. The credit for the overall enhancement of the organization belongs to the relentless efforts of the entire team of CNIYEF board members. They have curated a variety of events from learning events to networking events. As a group of young entrepreneurs, we proved our mettle by adapting to online and personal events as the situation demanded.

Special mention must be made of the CNI leadership team and Secretariat for their relentless support. Our

confident that CNIYEF will soar to greater heights during his tenure.

TOGETHER WE CAN DO IT!

Chang Agrawal

President

CNIYEF

www.cniyef.org

Office Bearers of CNIYEF



Rohit Gupta
Immediate Past
President (IPP)



Chang Agrawal
President



Amun Thapa
Learning Chair



Aayushi KC
Communication
Chair



Prashi Agrawal
Co-learning Chair



Anurag Goyal
Membership Chair



Ashish Agrawal
Finance Chair

MEMBERS LIST OF CNIYEF

First Name	Last Name	Organization
Aayushi	KC	Khaalisiin
Aditya	Murarka	Murarka Organisation
Akhil	Gupta	Jagdamba Construction Solutions Pvt Ltd
Aman	Poddar	Balaji Holdings & Hotel Pvt Ltd
Amun	Thapa	Sastodeal
Ankush	Agrawal	PD Impex
Anurag	Goyal	Goyal Group
Ashish	Agrawal	Taurus Pharma Pvt Ltd
Chang	Agrawal	Kantipur Carpet Craft Industries
Deepak	Gupta	Deepak Trading Co Pvt Ltd
Sangye Dekyi	Sherpa	Hotel Mulberry Pvt Ltd
Dije	Shrestha	ICTC Group
Dinesh	Saria	Modern Tea Industries Pvt Ltd
Gaurav	More	More Enterprises
Gopal	Agrawal	Rajesh Hardwares Pvt Ltd
Kunsang	Shalu	Norling Resort
Laxmi	Ghising	Hotel Shambala
Manish	Shrestha	Kazistudios
Mingma	Ongchu Sherpa	
Nikhil	Tuladhar	Index Furniture Nepal
Nitten S	Dinodia	UNO Global Corporation Pvt Ltd
Prachi	Agrawal	Kunal Flooring & Furnishing
Prasanga	Shrestha	JST Corp
Prasun	Jalan	Urja Ventures Pvt Ltd
Pulkit	Jain	Hilltake Industries Pvt Ltd

First Name	Last Name	Organization
Rahul	Tibrewala	MB Petrolube Industries Pvt Ltd
Rahul	Lohia	MahaShakti Soap Pvt Ltd
Rajiv	More	Tyre House Pvt Ltd
Rohit	Gupta	Lucky Group
Saloni	Sethia	MAW Music Pvt Ltd
Shekhar	Agrawal	Palpa Cement
Sugam	Ghimire	SLR Techno & Trade Pvt Ltd
Udayan	Kabra	Omni Motors Pvt Ltd
Umang	Agarwal	Millenia Global
Vishal	Gadia	MAW Engineering Pvt Ltd
Aditya	Dugar	Century Foods
Amit	Agrawal	
Anmol	Pradhan	
Subashish	Kharel	Nepal Bangladesh Bank
Suraj Bhakta	Poudel	
Saket	Sanghai	Triveni Group
Shivam	Sarda	
Sudhigya	Pant	
Trishagni	Sakya	KGH Group
Adish	Joshi	News 24
Arpit	Mittal	
Varun	Kedia	Shakti Group Of Companies
Vivek	Saria	STI Group, Nepal
Shreyansh	Sethia	

PAST EVENTS & ACTIVITIES



May 28, 2021



As a part of the initiative to give back to society, CNIYEF supported an NGO, The Orphans Homes, which has been providing care and shelter to children for over two decades in Nepal. To show our gratitude to their philanthropy, on behalf of CNIYEF members, help was offered in these difficult times. In return, the lovely kids made some beautiful frames for our members.



April 19, 2021

CNIYEF had the opportunity of hosting a conversation with well respected entrepreneur Dr Ajay Ghimire, Founder Chairman of Ace Institute of Management. Dr Ghimire was awarded the Fulbright Scholarship for his Masters at Massachusetts Institute of Technology (MIT) and completed his post-graduation from the University of Southern California. He founded other ventures including Ace Higher Secondary, Ace International Business School, Ace Finance and Ace Apartment. He also founded Vibor Bikas Bank and its two subsidiaries and steered all three through their roller coaster rides, including navigating their survival to leading through a crisis. It was one of the most inspiring sessions on leadership and perseverance.



March 26, 2021

CNIYEF had the opportunity to spend an evening with the EU Ambassador to Nepal, HE Nona Deprez and her team at European Union in Nepal and share a conversation around the role and importance of young entrepreneurs and the private sector to facilitate a circular economy in Nepal.

January 27, 2021

CNIYEF is grateful to the team at the French Embassy in Nepal and to HE François-Xavier Leger for hosting and sharing his insights on how entrepreneurship can build better ties between the two nations. The interaction was organized as a networking event and as an experience sharing opportunity. Ambassador

Leger gave a brief overview of the current Nepal-France relations and how to further develop it emphasizing key sectors such as high-end tourism, technology, urban city management, and transportation, among others.



Past Events & Activities

December 11, 2021



CNIYEF hosted a cocktail dinner and conversation with Sudhir Mittal, Chairman of Shree Airlines Pvt Ltd, a pioneer of the airlines industry in Nepal who has despite unprecedented challenges achieved success.

Before leading the airlines, Mittal had taken on the highly respected responsibility as International Finance Corporation Country Director for the USA.

The discussions centered around Mittal's experience of working around the world and in Nepal, his vision for Nepal, his take on Nepal's businesses, economy and policies, and his advice for future entrepreneurs.

October 20, 2020

World Economic Forum co-hosted an event with CNIYEF members on Digital Transformation Priorities for SMEs in Nepal. The discussion was the first phase of the series that will continue to explore best practices and recommend policies that could accelerate skills and capacity building and entrepreneurship to help industries within the sector survive.



Speakers at the event included Sujeev Sakya, Chairperson of Nepal Economic Forum, Saurabh Shah, ILO Project Officer, Vishnu Kumar Agarwal, MD of MAW, Dileep Agarwal, MD of WorldLink Communications, Amun Thapa, Founder of Sastodeal, Barsha Shrestha, ICRA Nepal, Aayushi KC, Founder of Khaalिसि, Dinesh Saria, Director of Modern Tea Industries, Akhil Gupta, Director of Jagadamba Enterprises Pvt Ltd, Rupesh Krishna Shrestha, Co-founder of Ideas Studio and Surath Giri, President of Nepal Prosperity Institute.

September 8, 2020



An interaction session was held with the former CTO of Amazon India Saurabh Chandra. The session was moderated by Amun Thapa, Founder CEO of Sastodeal and

CNIYEF Learning Chair. The session was held over Zoom.

Prior to joining Amazon India, Chandra was with Flipkart group as their Group VP and Technology Head. He has three patents under his belt and has also helped scale up Flipkart from a million-dollar to billion-dollar operations. He has written two books on technology and is a graduate of IIM, Ahmedabad

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Member List				
Redg. No.	Company Name	Address	Representative	Phone No
Life Time Promotor Member				
LP-001	Asian Distributors Pvt. Ltd.	Hattisar, Kathmandu	Ashish Kumar Agrawal	4441567
LP-002	Brij Cement Industries Pvt Ltd	Kedia Organization Kamaladi, Kathmandu	Manoj Kedia	4442430
LP-003	CG Biotech Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Mukesh Nawalgariya	5525039/ 41
LP-004	CG Brewery (Nepal) Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Pradip Pudasaini	5525039/ 41
LP-005	CG Cement Industries Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Bipin Bihari Pangeni	5525039/ 41
LP-006	EOL Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Mukesh Kumar Khatod	5525039/ 41
LP-007	CG Electronics Pvt Ltd	Trade Tower Thapathali, Kathmandu	Nirvana Chaudhary Ramesh Shrestha	5525039/ 41
LP-008	CG Energy Infrastructure Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Sita Ram Maheswori	5525039/ 41
LP-009	CG Finco Ltd	Sanepa, Lalitpur	Nirvana Chaudhary	5525039/ 41
LP-010	CG Impex Pvt Ltd	Sanepa, Lalitpur	Nirvana Chaudhary Suresh Chandra Sabu	5525039/ 41
LP-011	CG Packaging (Nepal) Pvt Ltd	Sanepa, Lalitpur	S M Agarwal	5525039/ 41
LP-012	Deurali-Janta International Pvt Ltd	Hattisar, Kathmandu	Hari Bhakta Sharma Mohan Simkhada	4018652
LP-013	Deurali-Janta Pharmaceuticals Pvt Ltd	Hattisar, Kamal Phokhari	Hari Bhakta Sharma	4018652
LP-014	Dhaulagiri Holdings Pvt Ltd	Hattisar Road, Kamalpokhari, GPO Box 2808	Hari Bhakta Sharma Nil Raj Acharya	4018652
LP-015	Dugar Auto Clinic P Ltd	Balaju	Moti Lal Dugar	4244352
LP-016	Green Field Inc	Trade Tower, Thapathali	Siddrtha Kedia	9.8E+09
LP-017	Golden Battery Industries Pvt Ltd	Biratnagar (Vishal Group)	Nikunja Agrawal	021-527345
LP-018	Gurash Engineering P Ltd	Balaju	Moti Lal Dugar	4244352
LP-019	Gyan Enterprises	Main Road, Ward No. 8, Biratnagar Metro. Morang Dilli Bazar, Kathmandu	Naresh Dugar Kumud Kumar Dugar Vikash Dugar	4437993/91
LP-020	Gyan Food Products	Ward No. 8, Parbatipur VDC, Shamsher Gunj, Banke Dilli Bazar Kathmandu	Naresh Dugar/ Kumud Kumar Dugar/ Vikash Dugar	4437993/91

LP-021	Hanuman Metals Pvt Ltd	Radhakuti Arcade, Kathmandu	Subodh Todi	4411187
LP-022	Himalayan Distillery Limited	Jawalakhel, Lalitpur	Raj Bahadur Shah	5538875, 5523252
LP-023	KK Crasser	Triveni Complex, Putalisadak, Kathmandu	Govinda Lal Sanghai	4224074
LP-024	Kamala Iron & Steel Industries Pvt Ltd	Biratnagar (Vishal Group)	Vishal Agrawal	4241572
LP-025	Kamala Rolling Mills Pvt Ltd	Biratnagar (Vishal Group)	Nikunja Agrawal	4241572
LP-026	Lucky Group Pvt Ltd	Lucky Tower, Tripureswor, Kathmandu	Satish Kumar More	4260878
LP-027	Lucky Nepal Company Pvt Ltd	Lucky Tower, Tripureswor, Kathmandu	Satish Kumar More	4260785
LP-028	Makalu Agro Products Pvt Ltd	Triveni Complex, Putalisadak, Kathmandu	Birendra K. Sanghai	
LP-029	Makawanpur, Crasser Industries Pvt Ltd	Triveni Complex, Putalisadak, Kathmandu	Govinda Lal Sanghai	4224074
LP-030	Nekon-KB Plasto Engineering Industries Pvt Ltd	Naxal, Kathmandu	Amit Kumar Begani	4412214, 4420228
LP-031	Nepal Bangladesh Bank Ltd	Kamaladi, Kathmandu	Gyanendra Prasad Dhungana	4783975, 76
LP-032	Nepal Life Insurance Company Ltd	Hehitage Plaza, Kamaladi	Santosh Prasai	4169087, 4169082
LP-033	Nepal Share Markets and Finance Ltd	Putalisadak, Kathmandu	Santosh Kumar Ghimire	4267606, 4267597
LP-034	Brij Glass Industries Pvt Ltd	Rohini Gaupalika-4 Bhairahawa, Rupendehi	Satyam Kedia	4443229
LP-035	Pashupati Ciments Pvt Ltd	Triveni Complex Putalisadak, Kathmandu	Purushotam Lal Sanghai	4224074
LP-036	Pooja International Nepal Pvt Ltd	Kathmandu, Nepal	Vishal Agrawal	4221312
LP-037	Prudential Capital Management Company	Thapathali, Kathmandu	Ashok Kumar Agrawal	5111104
LP-038	Rajesh Metal Crafts Limited	Thapathali, Kathmandu	Rajesh Kumar Agrawal	4230949 4231080, 4245709,
LP-039	Rastriya Baniya Bank (RBB)	Singha Durbar Plaza, Kathmandu	Kiran Kumar Shrestha	4252595-2814, 2815
LP-040	Reliance Paper Mills Pvt Ltd	Bagmati Chamber	Bharat Todi	
LP-041	Reliance Spinning Mills Ltd	Shiva Arcade, 3rd Floor, Basantapur, Kathmandu	Shashi Kant Agarwal Pawan K Golyan	4241853, 4241504, 4225538,
LP-042	Reliance Sugar and Chemecal Industries Pvt Ltd	Signature Building, Teku	Raj Kumar Agrawal	
LP-043	Riddhi Siddhi Enterprises Pvt Ltd	Kuleshwor Road, Kalimati	Shyam Malla	4272701
LP-044	RMC Cement Pvt Ltd	Bagmati Chamber, 2nd Floor Teku Kathmandu	Vishnu Kumar Agarwal	4215832, 4230949

LP-045	Shakti Holdings Pvt Ltd	Ward No. 14, Balkhu. P.O. Box 2829	Satish Kedia	4255312 4244010
LP-046	Shiva Shakti Agri Pvt Ltd	Signature Building, Teku	Sandeep K Agrawal	4100041
LP-047	Shiva Shakti Chemoplast Pvt Ltd	Signature Building, Teku	Rahul Agrawal	4100041
LP-048	Shiva Shakti Developers Pvt Ltd	Signature Building, Teku	Raj Kumar Agrawal	4100041
LP-049	Shree Ganesh Properties Pvt Ltd	Thapathali-11, kahmandu	Ashok Kumar Agrawal	5111104
LP-050	The Chandbag School Pvt Ltd	Sanepa, Lalitpur	Mukti Nath Subedi/ Rajesh Sharma	5108122 5108149 (Ext. 558)
LP-051	The Leaf Hospitality Pvt Ltd	Trade Tower, Thapathali	Vijay Kumar Agrawal	5111083
LP-052	Triveni Dal and Oil Industries	Triveni Complex, Putalisadak, Kathmandu	Birendra K. Sanghai	
LP-053	United Distributors (Nepal) Pvt Ltd	Trade Tower, Thapathali	Vivek Agrawal	5111104
LP-054	United Liquors Pvt Ltd	Hattisar, Kathmandu	Suresh Lal Shrestha	4444867
LP-055	Index Distributors Pvt Ltd	Trade Tower, Thapathali	Arpit Agrawal	5111104
LP-056	Vishal Group Ltd	Thapathali-11, kahmandu	Ashok Kumar Agrawal	5111104
LP-057	MAW Earthmovers Pvt Ltd	Dhobighat, Lalitpur	Vishnu Kumar Agrawal	5520288
LP-058	Ganapati Vanaspati Pvt Ltd	Tripureswor (Lucky Tower), Kathmandu	Amit More	4260878 4260785
LP-059	Nuplast Inds. Pvt Ltd	Tripureswor, Lucky Tower, Kathmandu	Anand Mal Baid	4260878
LP-060	Hilltake Industries Pvt Ltd	Sherpa Mall, Kathmandu (Balaju Industrial Area)	Kamal Jain	4270013 4278311
LP-061	Brihaspati Vidyalaya Vyawasthapan Pvt Ltd	Naxal, Kathmandu	Abhinav Sindhania	4418030 4418031
LP-062	Green Tyres Pvt Ltd	Trade Tower, Thapathali, Kathmandu	Binit Singhanian	-
LP-063	Green Venture Limited	2nd floor, Triveni Complex Putalisadak	Subhash Chandra Sanghai	4224074
LP-064	Nepal Infrastructure Bank Ltd	New Baneshwor	Anil Gyawali	4780818 4784002
LP-065	Yeti Brewery Pvt Ltd	Lazimpat-2, Kathmandu	Sanjeev Saraf	4001143/44/45
LP-066	City Express Money Transfer Pvt Ltd	Kamaladi, Kathmandu	Chandra Tandon	4431900
LP-067	Baba Jute Mills Pvt Ltd	Biratnagar (Vishal Group)	Prakash Mundara	021-518648
LP-068	Baba Vegetable Oil Industries Pvt Ltd	Biratnagar (Vishal Group)	Venkatesh Mundara	021-518648

Life Time Corporate Members

LC-001	Airtech Industries Pvt Ltd	Thapathali, Kathmandu	Nabin Bansali	4219999
LC-002	Asian Thai Foods Pvt Ltd	Thapathali, Kathmandu	Mahesh Kumar Jaju	4229655 4229560
LC-003	Atlas De Cargo	Bhatbhateni, Kathmandu	Sushil Gupta	4445666
LC-004	CAS Trading House Pvt Ltd	Putalisadak, Kathmandu	Yogeshwar Lal Shrestha	4430858/59
LC-005	Bottlers Nepal Ltd (Coca-Cola)	Balaju Industrial Estate, Balaju	Pradip Pandey	
LC-006	Gorkha Lahari Pvt Ltd	Sanepa, Khariboat	Raj Kumar Thard	01 5530947 5530949
LC-007	Jagdamba Wires Pvt Ltd	7th Floor, Jagdamba Tower, Tinkune, Kathmandu	Sulav Agarwal	4111891 2023916 (Direct)
LC-009	Kanchanjunga Housing	Trade Tower, Thapathali	Sivahari Dangal	5111000 5111001
LC-010	MB Petrolube Pvt Ltd	Kamaladi, Kathmandu	Niranjan K. Tibrewala	4240363
LC-011	NIC Asia Bank Ltd	Kamaladi, Kathmandu	Roshan Kumar Neupane	5111178 5111179
LC-012	Nutry Foods Pvt Ltd	Thapathali, Kathmandu	Shiva Ratan Sharda	4229922
LC-013	Premier Insurance Co Ltd	Premier Building, Naxal	Suresh Lal Shrestha	4410648
LC-014	Shree Ridhi Shidhi Jewelers Pvt Ltd	Bishal Bazar, Kathmandu	Narendra Kumar Gupta	4228104 4243184 4228104
LC-015	Tele Talk Pvt Ltd	Tripureshwor, Kathmandu	Sanjiv Kumar Jha Rohit Gupta	4254546
LC-016	Chandragiri Hills Ltd	Thankot, Kathmandu	Hem Raj Dhakal	4312515
LC-017	Solu Hydropower Pvt Ltd	Naxal, Kathmandu	Ashish Garg	4423286 4439538
LC-018	Raj Brewery Pvt Ltd	Jawalakhel, Lalitpur	Raj Bahadur Shah	5522010
LC-019	Asian Distillery Pvt Ltd	Jawalakhel, Lalitpur	Guru Prasad Adhikari	5522010
LC-020	Vijaya Distillery Pvt Ltd	Jawalakhel, Lalitpur	Guru Prasad Adhikari	5522010
LC-021	Rolling River Distillery Pvt Ltd	Jawalakhel, Lalitpur	Guru Prasad Adhikari	5522010
LC-022	Life Automobile Pvt Ltd	Gairidhara, Kathmandu	Vishnu Kumar Agrawal Vishal Gadia	4004745
LC-023	MAW Investment Pvt Ltd	Tripureshwor, Kathmandu	Vishnu Kumar Agrawal	4232499 4233048
LC-026	Avinash Hatchery Pvt Ltd	Naryanghat, Chitwan	Gunchandra Bista	056-570315 570615 4350015
LC-027	Palpa Cement Industries Pvt Ltd	Central Business Park Thapathali, Kathmandu	Rajesh Kumar Agrawal	4101685 4101687
LC-028	Purvanchal Cement Pvt Ltd	Teku, Kathmandu	Rajesh Kumar Agrawal	4101685 4101687
LC-029	Surya Paint & Chemical Industry (P) Ltd	Lalitpur Nepal	Laxmi Prasad Subedi	5529685

LC-030	Mahalaxmi Solvent and Refinery (P) Ltd	Putali Sadak, Kathmandu	Rajeev Kumar Gupta	051-418462
LC-031	ESARA Remit Pvt Ltd	Baluwatar, Kathmandu	Rudra Prasad Sharma	4432835
LC-032	Shikhar Insurance Company Ltd	Thapathali, Kathmandu	Dip Prakash Panday	4246101 4246102
LC-033	Hydro Solutions Pvt Ltd	Dillibazar, Kathmandu	Gyanendra Lal Pradhan	4434003/8
LC-034	The British College Pvt Ltd	Thapathali, Kathmandu	Mahendra Kandel	5111100-02
LC-035	Prabhu Bank Limited	Prabhu Building, Babarmahal	Ashok Sherchan	4788500
LC-036	Pathibhara Agro Fertilizer Pvt Ltd	Rangali Road, Morang	Dhan Raj Acharya	021-402120
LC-037	Reliance Paints Industries (P) Ltd	Gokarneshwor 7 Jorpati, Kathmandu	Mahabir Baheti	4912134 4911377
LC-038	Shakti Minirals Pvt Ltd	SG Tower, First floor, Thapathali Kathmandu	Deepak Kumar Jha	4219233 4256623
LC-039	Pragati Textile Industries Pvt Ltd		Jitendra Kumar Lohia	
LC-040	K.R.S. Ventures Pvt Ltd	Bhadrapur-8, Jhapa	Dinesh Saria	023-520534
LC-041	Pioneer Moto Corp Pvt Ltd	Thapathali, Kathmandu	Sandeep Kumar Sharda	4100545
LC-042	Sasto Deal Pvt Ltd	Kathmandu	Amun Thapa	
LC-043	F1 Soft International Pvt Ltd	Pulchowk, Lalitpur	Simran Gorkhali	5439131
LC-044	Hospital for Advance Medicine and Surgery Pvt Ltd	Dhumbarahi, Mandikhatar Road, Kathmandu	Ram Acharya	4377404
LC-045	Prestige Carpet Industries	Murli, Birgunj, Parsa	Birendra Kumar Shah	4469671
LC-046	Midas Technologies Pvt Ltd	New Baneshwor, Kathmandu	Chhatra Hari Karki	
LC-047	My Mart Industries Pvt Ltd	Panipokhari, Kathmandu	Dolendra Poudel	
LC-048	IME Digital Solution Ltd	Panipokhari, Kathmandu	Bikash Kumar Nahata	4430600
LC-049	IME General Insurance Ltd	Narayan Chaur, Naxal, Kathmandu	Yugeshbhakta Bade Shrestha	4511736
LC-050	Dish Media Network Ltd.	Chyasikot, Bhaishapatu, Lalitpur	Sudeep Acharya	5593180
LC-051	Nepal Insurance Company Ltd.	Kamaladi, Kathmandu	Bir Krishna Maharjan	4221353 4228690 4245565/68
LC-052	Swift Technology	Kantipath, Kathmandu	Hem Raj Dhakal	4002555
LC-053	IME Life Insurance	Lainchour, Kathmandu	Ram Hari Aryal	4024071

Life Time Institutional Member				
LI-001	Chitwan Udhog Sangh	Bharatpur, Chitwan	Raju Poudel	056-522052
LI-002	Midwest Mine and Minerals Association (MMA)	Birendra Nagar, Surkhet	Bharat P Dhakal	
LI-003	Pokhara Industrial Area Industries Association	Pokhara Industrial Area, Pokhara	Suresh Bahadur Shrestha	061-541178
LI-004	Rupandehi Udhog Sangh	Butwal, Rupandehi	Babu Ram Bohora	071-540046
LI-005	Youth Community for Nepalese Contractors (YCNC)	Kathmandu	Gopal Agrawal	4278625
LI-006	Nepal Yarn Producers Association	Triveni Complex	Pawan Kumar Golyan	4248732
LI-007	Plast Nepal Foundation	Signature Building, Teku	Rahul Agrawal	4100149
LI-008	Nepal Vegetable Ghee Oil Manufacturers Association	Signature Building, Teku	Sandeep Agrawal	5529630
LI-009	Cement Manufacturers Association of Nepal	Teku, Kathmandu	Er. Dhurba Raj Thapa Tara Prasad Pokhrel	4100005 4436327
LI-010	Garment Association of Nepal	New Baneshwor, Kathmandu	Ashok Kumar Agrawal	4780773 4780691
Promoter Members				
P-001	Bank of Kathmandu Ltd	Kamaladi, Kathmandu	Shovan Dev Pant	4414541
P-002	CG Foods (Nepal) Pvt Ltd	Chaudhary House, Sanepa	Binod K Chaudhary	5521994
P-003	Con-Tech Pvt Ltd	Bhatbhateni, Kathmandu	Suhrid Ghimire	4111754 4111567
P-004	Dabur Nepal Pvt Ltd	TNT Building, Tinkune, Kathmandu	Harkirat Singh Bedi	4112326
P-005	Esskay Pvt Ltd	Sanepa, Lalitpur	Sharad Kumar Tibrewala	5547857 5549752
P-006	Everest Paper Mills Pvt Ltd	New Road, Kathmandu	Om Prakash Saraf	4240934 4241009
P-009	Hotel Everest International	New Baneshwor, Kathmandu	M A Lari	4780128
P-010	Jagdamba Steels Pvt Ltd	Tinkune, Kathmandu	Sulav Agarwal	4111820 4111894
P-011	Kumari Bank Ltd	Durbar Marg, Kathmandu	Surendra Bhandari	4232114
P-012	Mainawati Steel Industries Pvt Ltd	Trade Tower, Thapathali Kathmandu	Anuj K Agrawal	4221312 4220963 4226013
P-013	Nandan Ghee & Oil Industries (P) Ltd	Bhagawati Bahal, Naxal Kathmandu	Kamal Kumar Begani	4412214
P-014	Narayani Cement Industries Pvt Ltd	98/6, Chachan House, Tripureswor	Parameshwor Lal Agrawal	4225124 4242696
P-015	Nepal SBI Bank Ltd	Hattisar, Kathmandu	Anukool Bhatnagar	4435614
P-016	NMB Bank Ltd	Babarmahal, Kathmandu	Sunil KC	4246160 4258184

P-017	Pashupati Khadya Tel Udyog P Ltd	Sharda Group, Thapathali Kathmandu	Shiva Ratan Sharda	5531329
P-018	Rajesh Hardwares	Bagmati Chambers, Teku Kathmandu	Gopal Agrawal	4246139 4227048
P-019	Shangrila Tours Pvt Ltd	Naxal, Kathmandu	Ashok Chandra Pokharel	4412971 4420018
P-020	Shree Airlines (P) Ltd	Teku Road, Tripureswor	Sudhir Mittal	4222948
P-021	Shree Shiva Shakti Ghee Udyog (Pvt) Ltd	Teku, Kathmandu	Sandeep K Agrawal	4224762 4240429
P-022	Siddhartha Cement Udhog	Siddhartha Complex, 4th Floor Kamaladi, Kathmandu	Jagdish K Agrawal	4440367 4440246
P-023	Sri Krishna Oil Refinery & Vegetable Ghee Industries Pvt. Ltd.	TNT Building, Tinkune, Kathmandu	Manoj Agrawal	4411799
P-025	Sushil Vanaspati Pvt Ltd	Sherpa Mall, 3rd Floor Durbar Marg, Kathmandu	Ratan Lal Kedia	4225877 4225898
P-026	Swastik Oil Industries P Ltd	K L Dugar Group, Dilli Bazar	Vikash Dugar	4437991 4421853 4423149
P-027	Transweld Nepal Pvt Ltd	Dhapasi, Kathmandu	Amul Shrestha	4418244 4363481
P-028	Trisul Ancillary Products & Packaging	Balkhu, Kathmandu	Ajay Kumar Sarawagi	4270008
P-029	Triveni Spinning Mills (P) Ltd	Triveni Complex, Putali Sadak Kathmandu,	Ram Chandra Sanghai	4224074 4220230
P-030	United Finance Ltd	IJ Plaza, Durbar Marg, Kathmandu	Ajaya Kumar Mishra	4241648 4241649
P-031	Universal Tours & Travel (P) Ltd	Heritage Plaza, Kamaladi Kathmandu	Sita Ram Prasai	4003051
P-032	WorldLink Communications Pvt Ltd	Jawalakhel, Lalitpur	Dileep Agrawal	5523050
P-033	Laxmi Techno Plast Pvt Ltd	Hetauda, Makawanpur	Raghu Nandan Maru	4482325

Corporate Members

C-001	Aarati Strips Pvt Ltd	Chakrapath, Balaju	Dibya Raj Sapkota Sandeep Sharma	4351851 021-421262 (Biratnagar)
C-003	Agri Care Nepal Pvt Ltd	Bharatpur-6, Yagyapuri, Chitwan	Krishna Prasad Adhikari	056-522127
C-004	Alfa Beta Institute Pvt Ltd	Buddha Nagar, Kathmandu	Dwiraj Sharma Shiwakoti	4780159
C-005	Annapurna Vegetable Products P Ltd	Triveni Complex Putalisadak, Kathmandu	Birendra K Sanghai	4224074 4248732 051-522668
C-006	API Power Company Ltd	Trade Tower, Thapathali Kathmandu	Sanjeev Neupane	5111093
C-008	Asian Paints (Nepal) Pvt Ltd	Balkumar, Lalitpur	Budha Ditya Mukherjee	5203045-49
C-010	Bhatbhateni Supermarket & Departmental Store	Bhatbhateni, Kathmandu	Min Bahadur Gurung	4420241
C-011	Brihaspati Mouldings Industries Pvt Ltd	Satungal-5, Kathmandu	Deepak Shrestha	4310422 4354117
C-013	Business Advantage Pvt Ltd	Naxal, Kathmandu	Deependra Tandon	4433058
C-014	Butwal Cement Mills Pvt Ltd	Tripureswor, Kathmandu	Mahabir Prasad Goyal	4266140 4253412 021-22524
C-015	CEDB Hydropower Development Company Ltd	Bluebird, Thapathali, Kathmandu	Barsha Shrestha	4101140 4251080
C-016	Century Commercial Bank Ltd	Putalisadak, Kathmandu	Tulasi Ram Gautam	4428392 4428317
C-017	CAB Construction Pvt Ltd	4, Lalitpur Municipality	Basanta Bahadur Chand	5540135 5540137
C-018	Chitwan Co E Nepal (P) Ltd	Manakamana Marg Naxal, Nagpokhari	Raju Babu Shrestha	4434648, 4434825, 4414299
C-019	Chui Se Textile Co P Ltd.	Lazimpat Marga, Baluwatar, Kathmandu	Him Lal Kapri	4249444 4253444
C-020	Citizens Bank International Ltd	Sharada Sadan, Kamaladi	Ganesh Raj Pokharel	4169073 4169067/69
C-021	Das Worldwide Freight International	Thamel, Kathmandu	Naresh Das Anita Das	4417263
C-023	Dugar Spices & Food Products Pvt Ltd	Tripureswor, Kathmandu	Moti Lal Dugar	021-524749 4261121 4261116
C-026	Fishtail Air Pvt Ltd	Tinkune, Kathmandu	Suman Bikram Pandey	4112230 4112206 4112217
C-027	Foot Care Industries	Balkumari, Lalitpur	Khil Bahadur KC	4154146
C-029	Ghorahi Cement Industries	Trade Tower, Thapathali Kathmandu	Purushotam Lal Sanghai Aaditya Sanghai	
C-031	Global IME Bank Ltd	Kamaladi, Kathmandu	Ratna Raj Bajracharya	4002507,08

C-033	Hama Iron & Steel Industries	Tripureswor, Kathmandu	Bal Krishna Shrestha	4261148 4261716
C-034	Hetauda Dairy Industries Pvt Ltd	Khichapokhari, Kathmandu	Mohan Prasad Khanal	4221260
C-035	Hongshi Shivam Cement Pvt Ltd	Naxal, Kathmandu	Lai Weipeng	4415611 4416686
C-036	Hotel Star Banquet P Ltd	Swoyambhu, Kathmandu	Bhesh Raj Duwadi	4672287
C-037	Hulas Steel Industries Pvt Ltd	Kamaladi, Kathmandu	Himanshu Golchha	4445732
C-038	Hulas Wire Industries Ltd	Golchha House, Ganabahal	Lok Manya Golchha Hemant Golchha	4250001
C-039	Information Technology & Telecom International Pvt Ltd (ITNTI)	Baluwatar, Kathmandu	Manish Kansal	4439987
C-040	Instant Meal Pvt Ltd	Khichapokhari, Kathmandu	Manish Khemka	4221260 4223746
C-042	Jasmine Paints Pvt Ltd	Bharatpur Sub Metropolitan City-4	Laxman Prasad Aryal	056-531445 532789
C-043	Kalika Condruction Pvt Ltd	Kalika Tower, Baluwatar	Nicholas Pandey	4439152, 53, 54
C-044	Karmacharya Bakes & Foods Pvt Ltd	Pokhara	Michael Karmacharya	061-521571 523016
C-045	Karya Vinayak Industries Pvt Ltd	Thankot-2, Kathmandu	Amrit Prasad Dwa	4363548 4316719
C-046	Kedia International Pvt Ltd	Tindhara Road, Kamaladi	Manoj Kedia	442430, 269983
C-047	Kiran Shoes Manufacturers	Maharajgunj	Amir Pratap JB Rana	4225414
C-048	Shree Shat Entreprises Pvt Ltd	Kathmandu	Sanjiv Rijal	
C-049	Langtang Ri Trekking and Expedition Pvt Ltd	Tridevi Marg, Thamel	Pamfa Dhamala	4424268 4423370
C-050	Livecare Pharmaceuticals Pvt Ltd	Bharatpur-15, Mangalpur, Chitwan	Raju Poudel	056-572319 572294
C-052	Machhapuchhre Bank Ltd	Lazimpat, Kathmandu	Santosh Koirala	4428556
C-053	Manakamana Darshan Pvt Ltd	Manakamana Marg, Naxal, Nagpokhari	Rajesh Babu Shrestha	4434648 4434690
C-054	Maruti Cements Ltd	Tripureshwor, Kathmandu, Nepal	Sharad Goel Manoj Goel	4257566
C-055	MAW Enterprises Pvt Ltd	Tripureswor, Kathmandu	Vishnu Agrawal	4261160
C-056	Mega Bank Ltd	Kamaladi, Kathmandu	Anupama Khunjeli	4221311 4226568
C-057	Nabil Bank Ltd	Kamal Pokhari, Kathmandu	Anil Keshary Shah	4427181
C-058	Ncell Axiata Ltd	Ncell Icon Bulding, Lainchour, Kathmandu	Andy Chong Yee Bin	

C-059	Nepal Aadarsha Nirman Company Pvt Ltd	Kuleshwor, Kathmandu	Birendra Raj Pandey	4278625
C-060	Nepal Gas Industries Pvt Ltd	Balaju Industrial Estate, Balaju	Gokul Bhandari	4350416
C-061	Nepal Insurance Company Ltd	Kamaladi, Kathmandu	Vijaya Bahadur Shah	4221353 4228690
C-062	Nepal Water and Energy Development Company Pvt Ltd	Naxal, Kathmandu	Hee Woong Kang	4412229
C-065	Nimbus Holding Pvt Ltd (Probiotech Industries)	KUK Building, Sinamangal	Anand Bagaria	4467794 4485745
C-067	Pashupati Biscuit Industries Pvt Ltd	Khichapokhari, Kathmandu	Mohan Prasad Khanal	4221260
C-068	Platinum Hotel Pvt Ltd	Soaltee Mode, Kathmandu	Prakash Dugar	4030801 4030788 4218582
C-069	Prudential Insurance Company Ltd	Kamaladi, Kathmandu	Bir Krishna Maharjan	4212940 4219860 4430917
C-070	Puja Soap and Household Products Pvt Ltd	Ram Shah Path, Putali Sadak Kathmandu	Rohit Lohia	4226638 4229508
C-073	Rana Global Pvt Ltd	Soalteemod, Kalimati	Aashmi Rana	4277924
C-075	Ridi Hydropower Development Co Ltd	Trade Tower, Thapathali	Kuber Mani Nepal	5111015
C-076	Sandwich Home Solution Pvt Ltd	Bharatpur-10, Chitwan	Surya Prasad Neupane	056-530465
C-077	Shangrila Development Bank	Baluwatar-4, Kathmandu	Suyog Shrestha	4421861
C-078	Shivam Cement Ltd	Hanumansthan, Anam Nagar	Surendra Kumar Goel	4259804 4259993
C-079	Shivam Plastic Industries P Ltd	Ravibhawan, Kathmandu	Devendra Kumar Agrawal Bashu Golyan	4671201 4671200 021-420388 021-420387 4277924
C-080	Siddhartha Insurance Ltd	Hanumansthan, Anam Nagar	Birendra Baidawar Chhetry	4256190 4254547
C-081	Siddhakali Power Ltd	Trade Tower, Thapathali	Srijana Khadka	
C-082	Siddhartha Bank Ltd	Kamaladi, Kathmandu	Shambhu Nath Gautam	4442919 4442920
C-084	Standard Chartered Bank Nepal Ltd	New Baneswor, Kathmandu	Anirvan Ghosh Dastidar	4782333
C-086	Sunrise Bank Ltd	Gairidhara, Kathmandu	Suman Sharma	4004560-64
C-087	Super Lamicoats Pvt Ltd	Radha Kuti Arcade, 1st Floor Putali Sadak,	Chiranji Lal Agrawal Tushar Todi	4421993-5 4412268 4411187
C-089	Swift Air Cargo Services P Ltd	Tinkune, Koteswor	Sita Ram Panta	4112451 4112271 4112294

C-091	The Oriental Insurance Company Limited	Dillibazar, Kathmandu	Mukesh Kumar Kapoor	4416815 4416439 4418578 4420402
C-092	The Shangrila Carpet & Handicrafts Pvt Ltd	Jorpati, Kathmandu	Tenzin Zoepa Lama	4911386 4911903
C-094	Trikon Advertising Service	Sano Gaucharan, Kathmandu	Rajendra Aryal	4411303
C-096	Triveni Snacks Pvt Ltd	Triveni Complex, Puralisadak, Kathmandu	Birendra K Sanghai	4224074 4224104
C-098	Tundi Construction Pvt Ltd	Sanepa-3, Shanti Basti, Lalitpur	Anand Prasad Subedi	5555573 5548573
C-099	United Insurance Co (Nepal) Ltd	Trade Tower Thapathali	Upasana Poudel	5111111
C-100	Varsha Recycling Industries Pvt Ltd	6th Floor Radha Bhawan Tripureshwor, Kathmandu	Vimal Sidhhartha Baid	4257968 4256416 5204230 081-528294
C-101	Varun Beverages Nepal Pvt Ltd	Pepsi Kola, Sinamangal, Kathmandu	Praveen Agarwal	4990909, 499066
C-102	Vishal Plastocab Industries Pvt Ltd	Koteshwor, Kathmandu	B R Tater	4601172 4600674
C-103	Vishwokarma Cements P Ltd	Triveni Complex, Putalisadak Kathmandu	Purushotam Lal Sanghai	4244074
C-104	Whitehouse Graduate School of Management	Mid Baneshwor, Kathmandu	Shambhu K Dahal	5111131/32
C-106	Moses Pvt Ltd	Kalanki, Kathmandu	Yogeshwor Lal Shrestha	4286173
C-107	Himadri Foods (P) Ltd	Baluwatar, Rajshree Street Kathmandu	Harun AR Rashid	4004502
C-108	Surya Nepal (P) Ltd	Shree Bal Sadan, Kantipath Kathmandu	Vikas Bhutra	4248260
C-109	Life Insurance Corporation (Nepal) Ltd	Naxal, Kathmandu	Laxmi Prasad Das	4443616
C-110	Nepal Bullion Company Pvt Ltd	Charter Tower, Sano Gaucharan, Kathmandu	Rakesh Kumar Adukia	4444062
C-111	Nepal Breweries Pvt Ltd	(Hetauda, Makawanpur) Nagpokhari, Kathmandu (TBI Group)	Shisheer Kumar Bhatta	4004651/52
C-112	Sibkrim Land and Industrial Co Pvt Ltd	IJ Plaza, Durbar Marg, Kathmandu	Rabindra Bhakta Shrestha	4252801-4
C-113	Saptakoshi Cement Pvt Ltd	Radha Bhawan, Tripureshwor, Kathmandu	Vishwo Nath Goel	4257855
C-114	Apsara Production Suppliers Pvt Ltd	Kageshwori Manohara Municipality-7, Gothatar, Bhaktapur	Khil Bahadur KC	4154146

C-115	Modern Slipper Industries Pvt Ltd	Maharajgunj, Kathmandu	Vidushi Rana	4225414
C-116	Frost and Sullivan (Singapore) Pte Ltd (Nepal Liaison Office)	14, Kalanki, Kathmandu	Pooja Rayamajhi	4288663
C-117	Reliable Nepal Life Insurance Ltd	Gyaneshwor, Kathmandu	Narayan Babu Lohani	4423630, 4423618
C-118	API Hydro Mechanical Ltd	Trade Tower, Thapathali	Indra Mani Trital	5111093
C-119	Mahalaxmi Bikas Bank Ltd	Durbar Marg, Kathmandu	Bodh Raj Devkota	4268719
C-120	Tricot Industries Pvt Ltd	13, Pani Mills Area Biratnagar Rabibhawan, Kathmandu	Shakti Kumar Golyan	4671200
C-121	Jalap Nepal (P) Ltd	Bharatpur Metropolitan City-8, Chitwan	Tara Prasad Poudel	056-415144
C-122	City Express Investment Fund Pvt Ltd	Kamaladi, Kathmandu	Chandra Tandan	4431900
C-123	TTA Nepal Group of Companies Pvt Ltd	Sohrakhutte, Kathmandu	Anuj Thapa	4387873 4387843
C-124	ICRA Nepal Ltd	Dillibazar, Kathmandu	Barsha Shrestha	4419910
C-125	GMR Upper Karnali Hydropowr Ltd	Kupandol Height, Lalitpur	Kulmeet Kultar Sharma	5548261
C-126	Trishuli Gas Pvt Ltd	Teku-12, Kathmandu	Sugam Ghimire	5520163
C-127	Suvidha Sewa Pvt Ltd	Naya Bazar 19, Kathmandu	Ajay Raj Joshi	4390607
C-128	Nepal Express Parcel and Logistic Pvt Ltd	Sinamangal, Kathmandu	Tilak Raj Khatiwada	4486173
C-129	Berger Jenson & Nicholson (Nepal) Pvt Ltd	Byasitol Bhaktapur	Saibal Ghosh	5199218
C-130	CAS Agrotech Pvt Ltd	Thankot-05, Chandragiri, Kathmandu	Yogeswar Lal Shrestha	4488663
C-131	Barahi Quarries Pvt Ltd	Lal Durbar, Kamaladi, Kathmandu	Gyanendra Prasad Pradhan	4427776
C-132	Arihant Auto Corrugation Pvt Ltd	Morang, Biratnagar	Parash Luniya Jain	-
C-133	Varnabas Museum Hotel Pvt Ltd	Baluwatar-4, Kathmandu	Rajendra Bajgain	4431977
C-134	Britannia Nepal Pvt Ltd	Birgunj-21, Parsa	Vinay Tiwari	-
C-135	Marvel Technoplast Pvt Ltd	Hattimuda, Morang	Pawan Kumar Sancheti	021-622197
C-136	Sharma and Company Pvt Ltd	Sitapaila, Kathmandu	Ramesh Sharma	4673001-4
C-137	Simrik Ventures Pvt Ltd	Subidhanagar, Kathmandu	Sanat Neupane	-
C-138	Mahabir Holdings Pvt Ltd	Birgunj, Parsa	Ratan Lal Kedia	-
C-139	Narayani Development Bank Ltd	Tandi, Chitwan	Pashupati Poudel	056-561670, 560608
C-140	Society International Travels Services	Nagpokhari, Kathmandu	Rabi Chandra Singh	4445574
C-141	Pioneer Law Associates Pvt Ltd	Anam Nagar, Kathmandu	Anup Raj Upreti	5706392

C-142	Dolma Advisors Pvt Ltd	Hiti Sadan, Durbar Marg Kathmandu	Bidhya Baridhi Sigdel	4424720
C-143	Growth Sellers Pvt. Ltd.	Krishnagalli, Pulchowk, Lalitpur	Mohan Raj Ojha	5535416
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C-146	Kabsons Industries Pvt. Ltd.		Ashish Agrawal	4212024
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I-006	Nepal Clinker and Cement Manufacturer's Association (NCCMA)	Kathmandu Metropolitan City- 11	Purushotam Lal Sanghai Satish Kumar More	4224074 ext. 622
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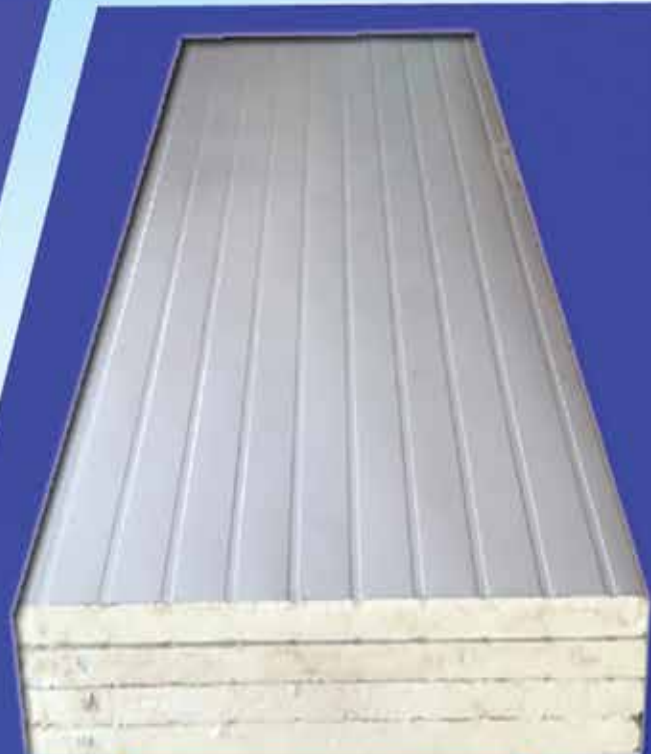
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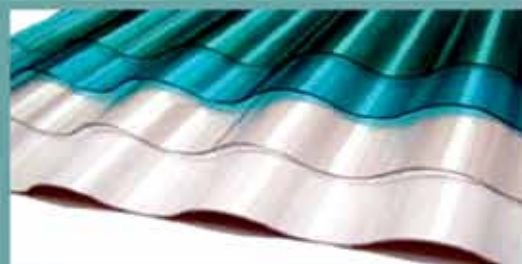


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Confederation of Nepalese Industries					
S.N.	Staff Name	Current Designation	Area of work	Contact Number	Email Address
1	Yadav Prasad Poudyal	Director General	Steers the management of the Secretariat and acts as a bridge between the Office Bearers and Secretariat	9841466270	dg@cnind.org
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3	Rajeev Majgaiyan	Director	Administer Industry Vertical, Banking and Finance, Certificate of Origin, different Councils etc.	9851215565	rajeev@cnind.org
4	Sabin Mishra	Director	Events Management, Stakeholder Communication, Media Relations and oversees Revenue, Tourism, FDI, Employers Council, International Relations, and Membership Development Cell	9851006903	sabin@cnind.org
5	Nirnaya Bhatta	Director	Leads the overall research endeavors of CNI, Make in Nepal Policy Discourse, quarterly Industry Status Report, and oversees Infrastructure and Energy Committees	9847290090	nirnaya@cnind.org
6	Vikas Singh	Director	Make in Nepal Swadeshi Movement, Media Relations, Promotions and Marketing	9860552324	vikash@cnind.org
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9	Sujan Karki	Program Officer	Handle Event Management and Communications		skarki977@gmail.com
10	Hari Samari	Accountant	Accounting, Reporting Financial Statement, Financial Communication		hari@cnind.org
11	Rashmi Poudyal	Program Associate	Authorization, verification and documentation of Certificate of Origin,		rashmi@cnind.org
12	Raju Pokherel	Program Associate	Documentation and verification of Certificate of Origin		raju@cnind.org

13	Prajeena Baral	Program Associate	Handles internal communication, administrative operations and record keeping		cni@cnind.org
14	Astha Wagle	Research Officer	Administer Industrial Status Survey and conduct relevant research when needed		astha@cnind.org
15	Pratap Adhikari	Research Officer	Oversee industrial and commercial legal matters		pratap@cnind.org
16	Samir Joshi	Energy Efficiency Officer	Conduct energy audit and energy management, and energy efficiency awareness		samir@cnind.org
17	Gunjan Khanal	ELMS LMI Unit Coordinator ELMS	Oversee the program, coordinating with ELMS operational unit and other partner organisations, preparation and submission of reports		gunjan@cnind.org
18	Bishal Ghimire	ELMS LMI Unit Admin and Finance Officer	Event management, supporting technical team for all program activities; accounting, reporting and finance management of ELMS LMI unit		bishal@cnind.org
19	Sanchita Chapagain	ELMS LMI Unit Program Officer	External communication, events coordination and supporting the overall activities of the unit		sanchita@cnind.org
20	Niraj Shrestha	Office Assistant	External communication and coordination		
21	Man Maya Maharjan	Office Assistant	Housekeeping		
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